LAVCA Latin American Startup Directory

299 Startups

with USD1m+

in VC Funding in

2020/+ 1H 2021



OVERVIEW

LAVCA's sixth annual Latin American Startup Directory profiles 299 startups that raised USD1m4 in venture funding in 2020-1H 2021 across 346 disclosed rounds, including 195 startups that raised their first disclosed funding over USD1m.

With details on each company's disclosed investors, sector, stage, headquarters and more, this year's directory also includes gender diversity analysis, highlighting women-led startups and the capital they received, as well as CVC analysis, looking at the participation of corporate investors in startup funding rounds.

UNICORNS

Startups that reached unicorn valuations in 2020 and 1H 2021 include Bitso, Clip, Creditas, Kavak, MadeiraMadeira and VTEX. For a current list of privately held, venture-backed startups that have reached valuations over USD1b, including Mercado Bitcoin, MURAL, Tiendanube, unico, and Ualá, which reached unicorn valuations after 1H 2021, view LAVCA's Unicorn Leaderboard.

EXITS

This directory does not include venture-backed startups that have been acquired or listed. Access LAVCA's adjacent list of highlighted.nc.nih.google.com/ vC-backed startups that have been acquired or listed, including dLocal, RD Station, VTEX and others.



DATA PACK

LAVCA members can download an accompanying <u>LAVCA Data Pack</u> for a full list of disclosed startup investments over USD1m for 2020 and 1H 2021, with additional details including each startup's founders and markets of operation, as well as a full list of women-led startups (with names and titles), repeat founders, rounds with CVC participation and more.

METHODOLOGY

FINANCING

LAVCA's 2021 Latin American Startup Directory includes startups that raised at least USD1m in disclosed private capital financing in 2020 or 1H 2021, as verified by LAVCA Research. 1H 2021 analysis is based on preliminary LAVCA data.

GEOGRAPHY

Startups with headquarters in Latin America and operations in Argentina, Brazil, Chile, Colombia, Costa Rica, Ecuador, Mexico, Peru, Uruguay and Venezuela. Startups headquartered in the US or outside Latin America were included if they were founded by a Latin American, have significant operations in the region and serve a Latin American market.

INVESTORS

Investors include VC firms as well as corporates, PE firms, family offices and other private capital investors, based in Latin America as well as globally.

STAGE

LAVCA identifies investment stages as follows. **Seed**: Startup capital to incubate an idea or product. **Early-Stage**: Series A and B. **Late Stage**: Series C, D and beyond.

IS YOUR STARTUP QUALIFIED TO BE ON THIS LIST?

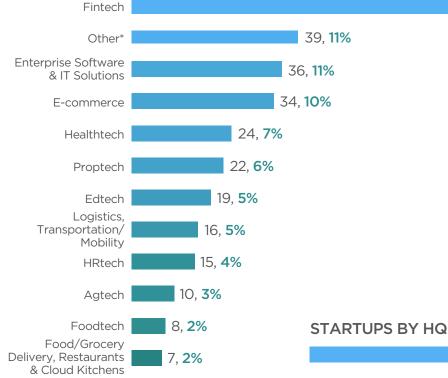
Contact LAVCA
Manager of Venture
Capital Carlos Ramos
de la Vega to inquire
about inclusion in the
2022 directory.

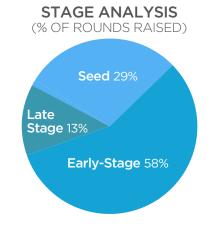
116, 34%

STARTUPS BY THE NUMBERS

Analysis of startups raising USD1m+ in disclosed financing in 2020 + 1H 2021*







Brazil 54%

*"Other" includes Adtech & Marketing, Advanced Materials, AI/ML, Cleantech, Digital Security, Event Management, Fitness/Wellness, IoT, Legaltech, Media/Games/Entertainment, Travel, Social Networking & Super Apps.











^{*&}quot;Other" Other includes Costa Rica, Ecuador, Peru, Uruguay, US & Venezuela

VC & STARTUP GROWTH

	2019	2020	1H 2021
Total Value of VC investment (USDb)	4.8	4.1	6.4
Startups that raised their first USD1m+ disclosed financing	75	124	71
Startups that raised USD1m+	93	195	135

^{*}Analysis of startups raising USD1m+ in disclosed financing in 2020 + 1H 2021



This year's directory profiles **52** women-led startups¹ that raised ~USD2.7b over 53 disclosed rounds in 2020 + 1H 2021*. Women-led startups that raised rounds over USD40m include **Nubank, Loft, Kavak, Habi, Kushki, Warren, Casai** and **PetLove**. Women-led startups represented **16%** of startups raising USD1m+ in 2020, and 15% in 1H 2021, compared to 20% in 2019.

VC INVESTMENT IN WOMEN-LED STARTUPS

Historic

(2019 - 1H 2021*)

Stage analysis

(2020 - 1H 2021*)

	2019	2020	1H 2021
Total disclosed venture investment over USD1m (USDm)	4152	3334	6251
Value of disclosed rounds over USD1m raised by women-led startups (USDm)	551	709	1969
% of total disclosed capital raised by women-led startups	13%	21%	31%

Seed	Early- Stage	Late Stage
323	3125	6137
26	442	2210²
8%	14%	36%

DATA PACK LAVCA members can view a full list of women-led startups that raised USD1m+ in 2020 + 1H 2021 (with names and titles) in our accompanying **LAVCA Data Pack**.

CVC IN FOCUS



CVC participation in disclosed VC rounds over USD1m jumped from **16**% in 2020 to **26**% in 1H 2021. Active corporate investors in VC rounds in 2020 and 1H 2021 included:

- Established players Globant Ventures, Mercado Libre, Microsoft, Naspers, Qualcomm Ventures & Wayra³
- New globally based players Coinbase Ventures, Mastercard, Salesforce Ventures & Slack
- New locally based players Banco BV, Banco Santander, Bimbo Ventures, FEMSA Ventures, Globo Ventures, Itaú Unibanco, WIND Ventures & XP Investimentos

CVC CO-INVESTMENT PARTICIPATION IN DISCLOSED VC ROUNDS

(2020 - 1H 2021*)

(2020 - 1H 2021*)

	2020	1H 2O21
Total disclosed VC rounds over USD1m	209	137
Rounds with CVC participation	34	35
% CVC participation	16%	26%

Seed	Early- Stage	Late Stage
100	201	45
12	47	10
12%	23%	22%

DATA PACK LAVCA members can view a full list of rounds with CVC participation, including names of the participating corporate investors, in our accompanying **LAVCA Data Pack**.

*Based on 1H 2021 preliminary LAVCA Data

 $^{^{\}rm 1}\,\mbox{Women-led:}$ Startups with a woman CEO or co-founder.

² Nubank accounted for ~USD1.45b of this value

³ Bold indicates LAVCA members



LAVCA has identified **299** Latin American startups that received USD1m+ in verified VC funding in 2020 and 1H 2021³. Profiles are in alphabetical order by sector and include details on each startup's headquarters, CEO, sector, disclosed investors (2020 - 1H 2021), stage and investment date.

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ADTECH & MARKETING STARTUPS							
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)		
Arena	Brazil	Paulo Martins	Redpoint eventures, Plug and Play Ventures, Intango Ventures, Incubate Fund	Seed	Q2 2020		
BornLogic	Brazil	Andre Fonseca	Astella Investimentos	Early-Stage	Q4 2020		
Cortex	Brazil	Leonardo Rangel	SoftBank, Riverwood Capital, Endeavor Global	Early-Stage	Q4 2020		
Knewin	Brazil	Lucas Nazario	KPTL, Oria Capital	Late Stage	Q1 2020, Q4 2020		
MindMiners	Brazil	Renato Chu	KPTL, Darwin Startups, BR Angels Smart Network	Seed	Q1 2021		

AGTECH STARTUPS						
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)	
Aegro	Brazil	Pedro Dusso	SP Ventures, SLC Ventures, ADM Venture Capital, ABSeed Ventures	Early-Stage	Q2 2021	
Agrofy	Argentina	Maximiliano Landrein	SP Ventures, Capria Ventures	Early-Stage	Q4 2020	
Agrotools	Brazil	Sergio Rocha	KPTL	Early-Stage	Q2 2020	
AgroUrbana	Chile	Cristián Sjögren	ChileGlobal Ventures	Early-Stage	Q2 2020	
Instacrops	Chile	Mario Andrés Bustamante Bernucci	THRIVE, Genesis Ventures, ChileGlobal Ventures	Early-Stage	Q2 2021	
Leaf Agriculture	Brazil	G. Bailey Stockdale	SP Ventures, Radicle Growth, Cultivian Sandbox Ventures	Seed	Q3 2020	
Phage Technologies	Chile	Hans Pieringer	KASZEK, Invexor Capital, Humboldt Fund	Early-Stage	Q2 2021	
SoluBio	Brazil	Alber M. Guedes	SP Ventures	Venture Debt	Q2 2021	
Ucrop.it	Argentina	Diego Hoter	Yugen Partners, The Yield Lab, Red Surcos, Closed Loop Partners	Seed	Q1 2021	

CLEANTECH STARTUPS							
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)		
Algramo	Chile	José Manuel Moller	FEMSA Ventures, Dalus Capital, Closed Loop Partners, Angel Ventures	Early-Stage	Q2 2021		
Kingo	Colombia	Juan Fermín	SEAF, IDB Invest	Late Stage	Q4 2020		
Solfácil	Brazil	Fabio Carrara	Valor Capital Group, QED Investors, IFC	Seed, Early- Stage	Q3 2020, Q2 2021		
Suncolombia	Colombia	Leonardo Borrero	ALIVE	Early-Stage	Q4 2020		
Wirewatt	Mexico	Joel Galan	MGM Innova Capital	Early-Stage	Q1 2021		

©III CRM/SALES STARTUPS							
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)		
ChatPay	Brazil	Arthur Alvarenga	KASZEK, Investo, Big Bets	Seed	Q4 2020		
Dolado	Brazil	Guilherme Freire	Valor Capital Group, Provence Capital, Norte Ventures, GFC	Seed	Q4 2020		
OmniChat	Brazil	Mauricio Trezub	KASZEK, Honey Island Capital, GooDz Capital	Early-Stage	Q4 2020		
Parrot Software	Mexico	David Villarreal, Roberto Cebrián	Superhuman Angel Fund, Liquid 2 Ventures, Foundation Capital	Seed	Q4 2020		
Playvox	Colombia	Oscar Felipe Giraldo	Five Elms Capital	Early-Stage	Q1 2021		
Rocket.chat	Brazil	Gabriel Engel	Valor Capital Group, ONEVC, NEA, monashees, Headline, Greycroft Partners, Graphene Ventures, e.ventures, DGF Investimentos	Early-Stage	Q1 2021		
Yalo	Mexico	Javier Mata	Sierra Ventures, B Capital Group	Early-Stage	Q3 2020, Q2 2021		

DIGITAL SECURITY STARTUPS							
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)		
Cyberlabs Group	Brazil	Marcelo Sales	Redpoint eventures	Early- Stage	Q3 2020		
Cerby	Mexico	Belsasar Lepe	Incubate Fund, GFC, Bowery Capital, AV8 Ventures	Seed	Q3 2020		
DRIC	Brazil	Ricardo Fioravante	FJ Labs	Seed	Q2 2021		
IDwall	Brazil	Lincoln Ando	Qualcomm Ventures, Península Participações, ONEVC, Norte Ventures, monashees, Globo Ventures, GGV Capital, Endurance Fund, Canary	Late Stage	Q2 2021		
Legiti	Brazil	Pedro Sanzovo	Norte Ventures, KASZEK, Iporanga Ventures, GFC	Seed	Q4 2020		
Mati	Mexico	Filip Victor	Tribe Capital, Spero Ventures, Operator Partners, Comma Capital, Amaranthine	Early- Stage	Q4 2020		
unico (formerly Acesso Digital)	Brazil	Diego Torres Martins	Igah Ventures, SoftBank, General Atlantic	Early- Stage	Q1 2020, Q3 2020		
VU Security	Argentina	Sebastián Stranieri	Agrega Partners	Late Stage	Q2 2020		

E-COMM	ERCE	STARTUPS			
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)
Chiper Women	Colombia	Jose Jair Bonilla	WIND Ventures, monashees, KASZEK	Early- Stage	Q4 2020
Dr. Jones	Brazil	Andre Popoutchi, Guilherme Campos	Norte Ventures, igniteXL, Igah Ventures, Astella Investimentos	Early- Stage	Q4 2020
Elenas	Colombia	Zach Oschin	Polymath Ventures, Meesho, Amador Holdings, Alpha4 Ventures, Leo Capital, FJ Labs	Early- Stage	Q4 2020, Q1 2021
Favo	Peru	Alejandro Ponce	GFC, Elevar Equity	Early- Stage	Q1 2021
GAIA Design	Mexico	Philippe Cahuzac	Rise Capital, IDB Invest, Cometa, Capital Invent	Early- Stage	Q4 2020
Justo	Chile	Nicolás López Jullian	Liquid 2 Ventures, Jaguar Ventures, Investo	Early- Stage	Q4 2020
Karvi	Argentina	Matias Fernandez Barrio	Pelham Capital, Luxor Capital Group, Launchpad Capital, Inti Ventures	Early- Stage	Q2 2021
Kavak Women	Mexico	Carlos Garcia Ottati	SoftBank, QED Investors, KASZEK, Greenoaks Capital Management, General Atlantic, DST Global, Ribbit Capital, Founders Fund, D1 Capital Partners, BOND	Late Stage	Q4 2020, Q2 2021

E-COMMERC	E STAR	TUPS CONT.			
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)
Laika Women	Colombia	Camilo Sánchez	Soma Capital, Palm Drive Capital, InQlab, YC, Streamlined Ventures	Seed, Early- Stage	Q3 2020, Q2 2021
Lentesplus	Colombia	Diego Mariño, Jaime Oriol	IGNIA Partners	Early- Stage	Q1 2020
Loopi	Brazil	Ricardo Bechara	ONEVC, monashees, GFC, Canary	Seed	Q2 2021
MadeiraMadeira	Brazil	Daniel Scandian	VELT Partners, SoftBank, monashees, Lakewood, Flybridge Capital, Dynamo, Brasil Capital	Late Stage	Q1 2021
Merama	US	Sujay Tyle	Valor Capital Group, TriplePoint Capital, monashees, Balderton Capital	Early- Stage	Q2 2021
OFI	Colombia	Peter Ostroske	IGNIA Partners	Early- Stage	Q2 2020
Oico	Brazil	Pedro Dellagnelo, Pedro Rocha	MAYA Capital, FJ Labs	Seed	Q1 2020
Olist	Brazil	Tiago Dalvi	VELT Partners, Valor Capital Group, SoftBank, Península Participações, FJ Labs, Redpoint eventures, Goldman Sachs Merchant Banking Division	Late Stage	Q4 2020, Q2 2021
PetLove Women	Brazil	Talita Lacerda	SoftBank, L Catterton	Late Stage	Q2 2020
Repassa	Brazil	Tadeu Almeida	Redpoint eventures	Early- Stage	Q1 2020
Sallve Women	Brazil	Daniel Wjuniski	Waldencast, Red Swan Ventures, Quartz, KASZEK, Endeavor Global, Canary, Atlantico, Astella Investimentos	Early- Stage	Q2 2021
Shopper WOMEN	Brazil	Fábio Rodas Blanco	Quartz, Oikos, Minerva Foods, Floating Point, FJ Labs, Fegik Investimentos	Early- Stage	Q2 2021
Tienda Nube	Argentina	Santiago Sosa	Qualcomm Ventures, KASZEK, IGNIA Partners, FJ Labs, Elevar Equity, ThornTree Capital Partners, Accel	Late Stage	Q4 2020, Q1 2021
Trocafone	Brazil	Guillermo Freire	Wayra, Bulb Capital, Barn Investments	Late Stage	Q4 2020
VALOREO	Mexico	Stefan Florea, Martin Florea, Alexander Gruell	Upper90, Presight Capital, FJ Labs, Angel Ventures	Seed	Q1 2021
Wonder Brands	Mexico	Federico Malek	QED Investors, Mountain Nazca, GFC, ALLVP	Seed	Q1 2021
YEMA WOMEN	Mexico	Rene Candia	Mountain Nazca	Early- Stage	Q3 2020
Zapt	Brazil	Guilherme Nazareth de Souza	YC, KASZEK, General Catalyst	Seed	Q2 2021
Zax	Brazil	Bruno Ballardie, Fernando Zanatta	Caravela Capital, Canary	Seed	Q3 2020

EDTECH STARTUPS **Disclosed Investors** Round(s) **Investment** Company HQ **CEO** Raised Date(s) (2020 -1H 2021) Q2 2020, Early-Alicerce Educação Brazil Paulo Batista Canary, Wayra, Valor Capital Group Q2 2021 Stage Seed, Claure Group, Artisan Venture Capital, **Aprende** Q2 2020, Martin Claure Angel Ventures, 500, Salkantay Partners, Mexico Early-Institute Q4 2020 Reach Capital, MatterScale Ventures Stage Thiago Brandão, Felipe Bernardes, Classpert Brazil Iporanga Ventures, Canary Seed Q2 2020 Felipe Jordão Mountain Nazca, Edventures, DILA Capital, Q2 2020, Early-Peru Diego Olcese ALIVE, Salesforce Ventures, IFC, Crehana Stage Q4 2020 **Endeavor Global** SoftBank, Valor Capital Group, Late Marco Fisbhen Península Participaçoes, Chan Zuckerberg Q1 2021 Brazil **Descomplica** Stage Initiative, Amadeus Capital Partners Mexico Manuel Morato Capital Invent Seed Q1 2020 Dev.f Riverwood Capital, Mercado Libre, KASZEK, Late Q1 2021 Argentina Nelson Duboscq **Digital House** Globant Ventures Stage Argentina Martin Borchardt Noveus Capital, Emles Venture Partners, Accion Seed Q4 2020 Henry Early-Q1 2020. Mexico Luis Garza **IGNIA Partners** Kinedu Stage Q4 2020 YC, Mountain Nazca, Liquid 2 Ventures, **Poliglota** Chile Carlos Aravena Seed Q2 2021 Invexor Capital, Investo, Fen Ventures Ubiraci Mercês, Sanar Saúde Vox Capital, Valor Capital Group, Igah Ventures, Early-Brazil Q2 2020 (Editora Sanar) Caio Teixeira **DNA Capital** Stage Early-Brazil Luis Novo Astella Investimentos Q3 2020 **Skore** Stage Early-US Q2 2020 Diego Villegas Salkantay Partners, Positive Ventures, ALLVP Slang Stage Norte Ventures, Maya Capital, Igah Ventures, Early-Brazil Q1 2020 **Trybe** Matheus Goyas GFC, Canary, Atlantico Stage Early-**UBITS** Colombia Julián Melo Owl Ventures 02 2021 Stage

ENTERPRISE SOFTWARE & IT SERVICES STARTUPS								
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)			
Accountfy	Brazil	Goldwasser Neto	Redpoint eventures, HDI Seguros	Early- Stage	Q1 2020, Q2 2021			
Backstartup Women	Colombia	Juana Barco	Life is Too Short Capital, LabCap, Alaya Capital Partners, OBS	Early- Stage	Q1 2021			
BEWE WOMEN	US	Paco Lanas	DILA Capital	Early- Stage	Q2 2020			
Birdie Women	Brazil	Alexandre Hadade	Astella Investimentos	Early- Stage	Q2 2020			
BossaBox Women	Brazil	André de Castro Abreu	Redpoint eventures, MIT Alumni Angels Brazil, Astella Investimentos	Early- Stage	Q4 2020			
FindUp	Brazil	Fábio Freire	DOMO Invest	Seed	Q2 2020			
Fracttal	Brazil	Christian Struve	Seaya Ventures, GoHub Ventures	Early- Stage	Q2 2021			
Goomer	Chile	Felipe M. Lo Sardo	DOMO Invest, Bridge One Investimentos, Aimorés Investimentos	Early- Stage	Q2 2021			
InEvent	Brazil	Pedro Góes	Storm Ventures	Early- Stage	Q1 2021			
Kriptos	Brazil	Christian Torres	Wayra, Techstars Ventures, SV Links Angels, SixThirty, CompuSoluciones Ventures, BuenTrip Ventures, OBS	Early- Stage	Q1 2021			
Kryptus	Ecuador	Roberto Gallo	Portcapital	Early- Stage	Q3 2020			
MURAL (Mural.ly)	Brazil	Mariano Suarez- Battan	Radian Capital Partners, Gradient Ventures, Endeavor Global, World Innovation Lab, Tiger Global, Slack, Insight Partners	Early- Stage	Q1 2020, Q3 2020			
Ramper	Argentina	Ricardo Corrêa	Smart Money Ventures, DOMO Invest	Seed	Q2 2021			
RankMyApp	Brazil	Leandro Scalise	KPTL	Early- Stage	Q2 2020, Q4 2020			
ReStudio	Brazil	José Olivares	Sudamerik, ChileGlobal Ventures	Early- Stage	Q3 2020			
Simetrik	Chile	Alejandro Casas Caro	YC, monashees, Mercado Libre, GFC, Cometa	Seed	Q2 2021			
Síntese B2B	Colombia	Bertrand Gourgue	KPTL, Interplayers	Early- Stage	Q2 2021			
TRACTIAN	Brazil	Igor Marinelli	DGF Investimentos, Citrino Gestão de Recursos	Seed	Q2 2021			

FINTEC	⊢ STAR	TUPS			
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)
180° Insurance	Brazil	Mauro Levi D'Ancona	Rainfall Ventures, Quartz, Norte Ventures, Dragoneer, Canary, 8VC	Seed	Q2 2021
88i WOMEN	Brazil	Fernando Moreira	DOMO Invest	Seed	Q4 2020
a55	Brazil	Hugo Mathecowitsch	Mouro Capital, E3 Negócios, Accial Capital	Early- Stage	Q2 2021
ADDI	Colombia	Santiago Suarez	S7 Ventures, Quona Capital, monashees, Foundation Capital, Andreessen Horowitz, Union Square Ventures, The Marathon Fund, Endeavor Global, Citius, Architect Capital, 8VC	Early- Stage	Q2 2020, Q2 2021
Aflore WOMEN	Colombia	Ana Barrera	Women's World Banking Asset Management, Polymath Ventures, Amador Holdings, Unreasonable Capital	Early- Stage	Q1 2021
Agrolend Women	Brazil	Alan Glezer	SP Ventures, Provence Capital, Continental Grain Company, Barn Investments	Seed	Q2 2021
Albo	Mexico	Ángel Sahagún	Valar Ventures, Mountain Nazca, Greyhound Capital, Flourish Ventures	Early- Stage	Q4 2020
AlphaCredit	Mexico	José Luis Orozco	SoftBank	Early- Stage	Q2 2020
Alt.bank	Brazil	Brad Liebmann	Union Square Ventures	Early- Stage	Q2 2021
Arcus	Mexico	Inigo Rumayor Belausteguigoitia	IGNIA Partners, Agrega Partners	Early- Stage	Q2 2020
Asaas Women	Brazil	Piero Contezini	Parallax Ventures, 2bCapital	Late Stage	Q3 2020
Atrato	Mexico	Rogelio Rea	Accel	Seed	Q2 2021
Avenue Securities	Brazil	Gustavo Venedetto	Igah Ventures	Early- Stage	Q1 2020, Q4 2020
BeeTech (Remessa Online)	Brazil	Fernando Pavani	KASZEK, Bewater Ventures	Early- Stage	Q2 2020
Belvo	Mexico	Pablo Viguera, Uri Tintore	VentureFriends, MAYA Capital, KASZEK, Founders Fund, VentureFriends, Kibo Ventures, Future Positive, FJ Labs	Seed, Early- Stage	Q2 2020, Q2 2021
Betterfly	Chile	Eduardo della Maggiora	QED Investors, Grupo Prisma, Albatross Capital, Valor Capital Group, SoftBank, Endeavor Global, DST Global	Early- Stage	Q3 2020, Q2 2021
Billeto	Mexico	Lucas Sanchez	ALLVP	Seed	Q3 2020
Bitso 🕟	Mexico	Daniel Vogel	QED Investors, Pantera Capital, KASZEK, CoinBase Ventures, Valor Capital Group, Tiger Global, Paradigm, Coatue, BOND	Early- Stage, Late Stage	Q4 2020, Q2 2021
BizCapital	Brazil	Francisco Ferreira	Quona Capital, Oikocredit, monashees, Mercado Libre, DEG, Chromo Invest, 42K Investimentos	Early- Stage	Q3 2020
BxBlue	Brazil	Gustavo Gorenstein	Iporanga Ventures, Igah Ventures, FundersClub, FJ Labs	Early- Stage	Q2 2020
Celcoin	Brazil	Marcelo Franca	Vox Capital, BTG Pactual	Early- Stage	Q4 2020

FINTECH STA	ARTUPS	CONT.			
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)
Central de Recebiveis (Cerc)	Brazil	Marcelo Maziero	Valor Capital Group, GP Investments	Early- Stage	Q2 2020
Clara	Mexico	Gerry Giacoman Colyer	Picus Capital, Liquid 2 Ventures, GFC, General Catalyst, Canary, Adapt Ventures, monashees, KASZEK, DST Global, Avid Ventures	Early- Stage	Q4 2020
Clip (Mexico	Adolfo Babatz	Viking Global Investors, SoftBank	Early- Stage	Q3 2020
CloudWalk	Brazil	Luis Silva	Valor Capital Group, The Hive, FIS Ventures, DST Global, Coatue	Seed, Early- Stage	Q1 2021, Q2 2021
Colektia	Chile	Gabriel Monroy	Mountain Nazca, Kayak, Fen Ventures, Devlabs Ventures, Angel Ventures	Late Stage	Q2 2021
CondoConta	Brazil	Rodrigo Della Rocca	Redpoint eventures, Darwin Startups	Early- Stage	Q2 2021
Conta Simples	Brazil	Rodrigo Tognini	Quartz, FJ Labs, DOMO Invest, Big Bets, a.b.seed Ventures, YC	Early- Stage	Q1 2021
Cora	Brazil	Igor Senra Magalhães	Ribbit Capital, QED Investors, KASZEK, Greenoaks Capital Management	Seed	Q1 2021
Creditas (Brazil	Sergio Furio	Wellington Management, Vostok Emerging Finance, Tarsadia Capital, SoftBank, Lightrock, KASZEK, e.ventures, Amadeus Capital Partners, Advent International	Seed	Q4 2020, Q2 2021
Delt.ai	Mexico	José de la Luz Lopez	YC, Foundation Capital	Early- Stage	Q2 2021
Divibank WOMEN	Brazil	Jaime Taboada	Village Global, Rally Cap Ventures, MAYA Capital, Magma Partners, Gilgamesh Ventures, Clocktower Technology Ventures, Better Tomorrow Ventures, Alumni Ventures Group	Late Stage	Q4 2020
Facio	Brazil	Ticiano Vieira	YC, ONEVC, monashees	Seed	Q2 2020
Fairplay	Mexico	Manolo Atala	QED Investors, Mountain Nazca	Seed	Q2 2021
Fintual	Chile	Pedro Pineda	KASZEK, Fen Ventures, ALLVP	Early- Stage	Q3 2020
Flink	Mexico	Sergio Jiménez	ALLVP, Raptor Group, Clocktower Technology Ventures, Accel	Seed	Q1 2020
Flourish Women	Brazil	Pedro F. Moura	Canary, Xochi Ventures, First Check Ventures, GVAngels, Magma Partners	Early- Stage	Q2 2021
Fondeadora	Mexico	Norman Muller, René Serrano	YC, Sound Ventures, IGNIA Partners, Gradient Ventures, FinTech Collective, Portag3	Early- Stage	Q4 2020, Q1 2021
Franq Open Banking	Brazil	Paulo Silva	Valor Capital Group	Seed	Q1 2021
Grão Direto	Brazil	Alexandre Borges	Barn Investments, Lanx Capital, Leaps by Bayer, Grupo Rendimento	Early- Stage	Q3 2020, Q1 2021
Graviti	Mexico	Yusef Jacobs	Mucker Capital, Clocktower Technology Ventures, Active Capital	Early- Stage	Q2 2021
Guros (Seguros ARCA)	Mexico	Juan Manuel Gironella García	Magma Partners, LEAP Global Partners	Seed	Q4 2020

FINTECH ST.	ARTUPS	CONT.			
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)
Hash	Brazil	João Miranda	QED Investors, KASZEK, Canary	Early- Stage	Q2 2021
Hashdex	Brazil	Marcelo Sampaio	Valor Capital Group, SoftBank, Igah Ventures, Globo Ventures, Fuse Capital, Endeavor Global, CoinBase Ventures, Canary, Alexia Ventures	Early- Stage	Q2 2021
Heru	Mexico	Mateo Jaramillo, Stiven Rodríguez Sánchez	YC, Xtraordinary Venture Partners, Mountain Nazca, Magma Partners, Flourish Ventures	Seed	Q4 2020
Higo	Mexico	Rodolfo Corcuera	Susa Ventures, J Ventures, Homebrew, Haystack	Seed	Q1 2021
ΙΟυυ	Brazil	Bruno Sayão	Indicator Capital, DOMO Invest, Devas Invest	Seed	Q1 2020
iugu	Brazil	Renato Fairbanks Ribeiro	Smart Money Ventures, Indicator Capital, Goldman Sachs Merchant Banking Division	Early- Stage	Q3 2020
Klar	Mexico	Stefan Moller	Quona Capital, Naspers, Mouro Capital, IFC, FJ Labs, aCrew	Early- Stage	Q4 2020
Konfío	Mexico	David Arana	Vostok Emerging Finance, Tarsadia Capital, SoftBank, QED Investors, Lightrock, KASZEK, IFC	Late Stage	Q2 2021
Kredi	Mexico	Javier Aldape	Liquid 2 Ventures, Emles Venture Partners	Seed	Q1 2021
kubo.financiero	Mexico	Vicente FenoII	KuE Capital, IDB Invest, G2 Momentum Capital, Fondo de Fondos, Dalus Capital, Blue like an Orange Sustainable Capital, Bamboo Capital Partners	Early- Stage	Q2 2021
Kushki Women	Ecuador	Aron Schwarzkopf	Magma Partners, KASZEK, GED Capital, DILA Capital, Clocktower Technology Ventures, SoftBank	Early- Stage	Q1 2020, Q4 2020, Q2 2021
Lemon Cash	Argentina	Marcelo Cavazzoli	Draper Cygnus	Seed	Q2 2021
Magnetis	Brazil	Luciano Tavares	Vostok Emerging Finance, Redpoint eventures	Early- Stage	Q3 2020
Market 2 Market	Brazil	Rodrigo Amato	Mantiqueira Participações, KPTL	Early- Stage	Q2 2021
Mercado Bitcoin	Brazil	Reinaldo Rabelo	GP Investments, Parallax Ventures	Late Stage	Q1 2021
meutudo	Brazil	Marcio Feitoza	DOMO Invest	Early- Stage	Q2 2020
Migrante	Chile	Diego Fleischmann	Olivo Capital, Nazar, Kayak, Fen Ventures	Early- Stage	Q1 2021
Minka	Colombia	Domagoj Rozic	Mastercard, FinTech Collective, Colle Capital, Collaborative Fund, Carvajal	Seed	Q2 2020
minu	Mexico	Nima Pourshas	FinTech Collective, Vostok Emerging Finance, XYZ Venture Capital, FJ Labs, QED Investors, Next Billion Ventures, Village Global, Banco Sabadell Mexico	Early- Stage	Q1 2021
Monkey Exchange	Brazil	Gustavo Muller	Quona Capital, Kinea Ventures	Early- Stage	Q1 2021
Mozper (Geltr)	Mexico	Gabriel Roizner	YC, Dux Capital, Secocha Ventures, Hetz Ventures, F-Prime, Foundation Capital, Angel Ventures	Seed	Q1 2020, Q4 2020
Mundi	Mexico	Martín Pustilnick	Base 10, FJ Labs	Seed	Q1 2021

FINTECH ST	ARTUPS	CONT.			
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)
Nelo	Mexico	Kyle Miller	Unpopular Ventures, Susa Ventures, Rogue Capital, Homebrew, Crossbeam Venture Partners	Seed	Q2 2021
Neon Pagamentos	Brazil	Pedro Conrade	Vulcan Capital, Propel Venture Partners, PayPal Ventures, monashees, General Atlantic, Flourish Ventures, Endeavor Global, BlackRock	Late Stage	Q3 2020
Nexu	Mexico	Abdon Nacif, Fernando Gómez Arriola	YC, TwentyTwo, Tresalia Capital, Soma Capital, Outbound Ventures	Early- Stage	Q1 2020
Nomad	Brazil	Lucas Vargas	monashees	Seed	Q4 2020
Nubank Women	Brazil	Cristina Junqueira	Sequoia Capital, Ribbit Capital, KASZEK, Dragoneer, Advent International, GIC, Whale Rock, Invesco, Tencent, Verde Asset Management, Tarsadia Capital, Sunley House Capital, Sands Capital Ventures, MSA Capital, Invesco Private Capital, CPP Investments, Berkshire Hathaway, Absoluto	Late Stage	Q2 2020, Q4 2020, Q1 2021, Q2 2021
Olivia	Brazil	Cristiano Oliveira	MSW Capital, Banco BV	Seed	Q1 2020
Onze	Brazil	Antonio Rocha	Ribbit Capital	Early- Stage	Q2 2021
Open Co Women	Brazil	Rafael Pereira	IFC, Goldman Sachs, Raiz Investimentos, monashees, LTS, Chromo Invest, Sampa	Late Stage	Q1 2021
Oyster Financial	Mexico	Vilash Poovala	Ulu Ventures, SV Latam Capital, S7 Ventures, Redpoint eventures, monashees, FJ Labs, FinTech Collective	Seed	Q3 2020
Pier	Brazil	Igor Mascarenhas	monashees, Mercado Libre, Canary, BTG Pactual	Early- Stage	Q4 2020
Pomelo	Argentina	Gaston Irigoyen	SciFi, QED Investors, monashees, Latitud, Index Ventures, Future Positive, FJ Labs, Addition, 20VC	Seed	Q2 2021
Quanto	Brazil	Ricardo Taveira	KASZEK, Itaú Unibanco, Coatue, 2bCapital	Early- Stage	Q3 2020
Quasar Flash	Brazil	Carlos Maggioli	Valor Capital Group	Early- Stage	Q3 2020
RecargaPay	Brazil	Rodrigo Teijeiro	LUN Partners Group, IDC Ventures, Fuel Venture Capital, Experian Ventures, ATW Partners	Late Stage	Q1 2021
Resuelve tu Deuda	Mexico	Juan Pablo Zorrilla	DILA Capital, Alloy Merchant Finance	Early- Stage	Q1 2020
Sled	Brazil	Anderson Locatelli	Astella Investimentos	Early- Stage	Q2 2021
Smart Lending	Mexico	Santiago Mendez	Magma Partners, DILA Capital	Early- Stage	Q3 2020
Stark Bank	Brazil	Rafael Stark	Iporanga Ventures	Early- Stage	Q1 2020
Stori Women	Mexico	Bin Chen	Vision Plus Capital, Source Code Capital, Bertelsmann, Lightspeed	Early- Stage	Q1 2020, Q1 2021
Super Seguros	Mexico	Sebastian Villarreal	ALLVP	Early- Stage	Q4 2020
SWAP	Brazil	Douglas Storf	Soma Capital, Rhombuz, ONEVC, Hustle Fund, GFC, Flourish Ventures, Canary, a.b.seed Ventures	Seed	Q2 2020
Technisys	Argentina	Miguel Santos	Riverwood Capital	Late Stage	Q2 2020
TerraMagna	Brazil	Bernardo Fabiani	ONEVC, MAYA Capital, Accion	Seed	Q4 2020

FINTECH ST.	ARTUPS	CONT.			
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)
Trademaster	Brazil	Francisco Eduardo Bueno Salome Pereira	Banco BV	Early- Stage	Q1 2021
Traive Women	Brazil	Fabricio Pezente	Techstars Ventures, SP Ventures, Bread & Butter Ventures	Early- Stage	Q4 2020
Treinta	Colombia	Lluis Canadell, Man Hei Lou	YC, TwentyTwo, Soma Capital, Rhombuz, Outbound Ventures, Luxor Capital Group, Goodwater Capital, FJ Labs, First Check Ventures, Commerce Ventures, Acacia	Seed	Q2 2021
Valiu	Colombia	Simon Chamorro	YC, Pomp Investments, Mercy Corps Ventures, IDEO CoLab Ventures, Castle Island Ventures, Blockchange Ventures	Seed	Q4 2020
Vexi Women	Mexico	Gustavo Rojo Blasquez	Magma Partners, Fuse Capital, Alpha4 Ventures	Early- Stage	Q4 2020
Vortx	Brazil	Alexandre Assolini Mota	FTV Capital	Early- Stage	Q1 2021
Warren	Brazil	Tito Gusmao	Ribbit Capital, QED Investors, KASZEK, Chromo Invest, Quartz, Mercado Libre, GIC	Early- Stage, Late Stage	Q2 2020, Q2 2021
Xepelin	Chile	Sebastián Kreis	Manutara Ventures, Ideas Impact, FJ Labs, Picus Capital, Kayyak Ventures, Chile Ventures, Amarena	Seed	Q3 2020, Q1 2021
Yotepresto	Mexico	Luis Chávez	Redwood Ventures, Magma Partners, Cometa	Early- Stage	Q3 2020
Z1 WOMEN	Brazil	João Pedro Thompson, Matheus Craveiro, Sophie Secaf, Thiago Waddington Achatz	Soma Capital, Rebel Fund, Mantis Venture Capital, Homebrew, Goodwater Capital, Gaingels, Clocktower Technology Ventures	Seed	Q2 2021
Zenda.la	Mexico	Diego Muradás Lorenzo	Magma Partners, Lotux VC, Kairos K50 Fund, G2 Momentum Capital, Clout Capital, Angel Ventures	Seed	Q2 2020, Q2 2021

FOOD/GROCERY DELIVERY, RESTAURANTS & CLOUD KITCHENS STARTUPS								
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)			
Come Bien	Mexico	Denis Cantú	GAM-SWT, 500	Seed	Q4 2020			
Foodology Women	Colombia	Juan Guillermo Azuero	Jaguar Ventures, Innogen Capital	Early- Stage	Q3 2020			
Frubana	Colombia	Fabián Gómez Gutiérrez	Tiger Global, SoftBank, monashees, GGV Capital, Lightspeed	Early- Stage	Q1 2020, Q2 2021			
Jüsto	Mexico	Ricardo Weder	Quiet Capital, Mountain Nazca, Foundation Capital, FEMSA Ventures, 500, Sweet Capital, Elevar Equity, Bimbo Ventures, AgFunder, General Atlantic	Seed, Early- Stage	Q2 2020, Q4 2020, Q1 2021			
Mimic	Brazil	Andres X. Andrade	Valor Capital Group, Canary	Early- Stage	Q2 2020			
RobinFood	Colombia	Jose Calderon	MGM Innova Capital	Venture Debt	Q3 2020			
The Coffee	Brazil	Art Wetsman	Shift Capital, Norte Ventures, monashees	Early- Stage	Q4 2020			

FOODTECH STARTUPS									
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)				
Fazenda Futuro	Brazil	Marcos Leta	Turim MFO, monashees, Go4it Capital, ENFINI Investments, BTG Pactual	Early- Stage	Q3 2020				
Food for the Future	Chile	Cristian Emhart	LDG Inversiones, Kayyak Ventures, Inversiones Moncuri, Amarena	Early- Stage	Q2 2021				
Heartbest Foods	Mexico	Aldo González	Blue Horizon Ventures	Early- Stage	Q2 2020				
Liv Up	Brazil	Victor Santos	ThornTree Capital Partners, Lofoten Capital, KASZEK, Cadonau Investimentos	Late Stage	Q2 2021				
Muncher	Colombia	Juan David Jaramillo	TMT Investment, MGM Innova Capital, FEMSA Ventures, Copernion Capital Partners, Amador Holdings	Early- Stage	Q2 2021				
NotCo	Chile	Matías Muchnick	The Craftory, SOSV, MAYA Capital, L Catterton, KASZEK, Humboldt Capital, General Catalyst, Future Positive, Endeavor Global, Bezos Expeditions	Late Stage	Q3 2020				
Protera WOMEN	Chile	Leonardo Álvarez	SOSV, Sofinnova Partners	Early- Stage	Q2 2020				
The Live Green Co	Chile	Priyanka Srinivas, Sasikanth C	Endurance Investments	Seed	Q2 2020				

(C) HEALTHI	TECH :	STARTUPS			
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)
1DOC3	Colombia	Javier Cardona	TheVentureCity, Swanhill Capital, Startup Health, MatterScale Ventures, Kayyak Ventures, EWA Capital	Early- Stage	Q2 2021
Alice	Brazil	André Florence	ThornTree Capital Partners, MAYA Capital, KASZEK, Endeavor Global, Canary	Early- Stage	Q1 2021
Asistensi	Venezuela	Armando Baquero Ponte	Mountain Nazca, Alma Mundi Ventures	Seed	Q4 2020
Beep Saúde	Brazil	Vander Corteze	Valor Capital Group, Endeavor Global, DNA Capital, 2bCapital	Early- Stage	Q1 2020, Q2 2021
Conexa Saúde	Brazil	Guilherme Weigert	Igah Ventures, General Atlantic	Early- Stage	Q2 2020
Cuidas WOMEN	Brazil	João Henrique Vogel	Península Participações, KASZEK	Early- Stage	Q4 2020
Genial Care	Brazil	Kenny Laplante	Canary	Seed	Q2 2020
Hilab	Brazil	Marcus Vinicius	Qualcomm Ventures, Positivo Tecnologia, Península Participações, monashees, Endeavor Global	Early- Stage	Q4 2020
Huli	Costa Rica	Alejandro Vega	Carao Ventures	Early- Stage	Q2 2021
Klivo	Brazil	Marcelo Toledo	Canary	Seed	Q1 2020
Kompa Saúde (Assina Saúde)	Brazil	Bruno Carvalho	Astella Investimentos	Seed	Q1 2021
Livance	Brazil	Claudio Mifano	Astella Investimentos	Early- Stage	Q3 2020

(C) HEALTHTE	CH STAR	TUPS CONT.			
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)
Memed	Brazil	Joel Rennó	Redpoint eventures, DNA Capital	Early- Stage	Q1 2020
Neomed	Brazil	Gustavo Kuster	Provence Capital, Positive Ventures, IKJ Capital	Early- Stage	Q1 2021
Nilo Women	Brazil	Isadora Kimura, Rodrigo Luiz Grossi, Victor Marcondes de Oliveira	MAYA Capital, Canary	Seed	Q2 2020
Pipo Saúde Women	Brazil	Manoela Ribas Mitchell	ONEVC, monashees, KASZEK	Early- Stage	Q2 2020
Sami	Brazil	Luiz Guilherme Berardo	Valor Capital Group, monashees	Early- Stage	Q3 2020
Sofía	Mexico	Arturo Sánchez Correa	Ribbit Capital, KASZEK, Index Ventures, Cavalry Ventures	Early- Stage	Q4 2020
SouSmile Women	Brazil	Michael Ruah	KASZEK, GFC, Canary	Early- Stage	Q1 2020
ViBe Saúde	Brazil	Ian Bonde	Webrock Ventures	Early- Stage	Q1 2021
Yana WOMEN	Mexico	Andrea Campos	ALLVP	Early- Stage	Q2 2021
Zenklub	Brazil	Rui Brandão	PME Investimentos, Indico Capital Partners, All Iron Ventures	Early- Stage	Q2 2020

HRTECH STARTUPS							
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)		
Allya	Brazil	Gustavo Antonelli, Marco Ferelli, Welton Brandão	DOMO Invest	Seed	Q2 2020		
BeeJobs	Brazil	Cláudio Vinícius	Capital Indigo	Early- Stage	Q3 2020		
Caju	Brazil	Eduardo Giglio	Valor Capital Group, Caravela Capital, Canary	Seed	Q3 2020		
Flash	Brazil	Ricardo Salem	Tiger Global, monashees, Kauffman Fellows, Citius	Early- Stage	Q2 2021		
Gupy Women	Brazil	Mariana Ramos Dias	Valor Capital Group, Oria Capital, MAYA Capital	Early- Stage	Q2 2020		
Gympass 🕟	Brazil	Cesar Carvalho	Valor Capital Group, SoftBank, Moore Strategic Ventures, KASZEK, General Atlantic	Late Stage	Q2 2021		
Kenoby	Brazil	Marcel Lotufo	Astella Investimentos	Early- Stage	Q1 2020		
LEVEE	Brazil	Jacob Rosenbloom	ALIVE	Early- Stage	Q1 2020		
Ontop	Colombia	Santiago Aparicio	YC, H2O Capital, Clocktower Technology Ventures, Supernode Ventures, Soma Capital, Point72 Ventures, Magma Partners, FundersClub	Seed	Q4 2020, Q2 2021		
Quantum Talent	Peru	Carlos Ganoza	Clout Capital	Early- Stage	Q4 2020		
Rever	Mexico	Errette Dunn	Ulu Ventures	Early- Stage	Q2 2020		
Torre	Colombia	Alexander Torrenegra	Salkantay Partners, MatterScale Ventures	Seed	Q3 2020		
Worky WOMEN	Mexico	Maya Dadoo	QED Investors, LEAP Global Partners	Early- Stage	Q2 2020		

🕽 LOGISTICS STARTUPS **Disclosed Investors** Round(s) Investment Date(s) **Company** HQ **CEO** Raised (2020 -1H 2021) Early-99minutos.com Mexico Alexis Patjane Naspers, KASZEK Q2 2021 Stage Mexico Mountain Nazca Q4 2020 **Cargamos** Ivan Ariza Seed Valor Capital Group, Lightrock, Late Goldman Sachs Merchant Banking Division, Q2 2020 CargoX Brazil Dmytro Kromakov Stage Farallon Capital Management Cubbo Colombia Brian York Graph Ventures, Dux Capital, Arrebol Capital Seed Q1 2021 Early-**GoFlux** Brazil Rodrigo Gonçalves SP Ventures, ADM Venture Capital Q2 2021 Stage Early-Intelipost Brazil Stefan Rehm Riverwood Capital Q1 2020 Stage Marcelo Guarnieri, **NXTP** Kangu Brazil Seed Q1 2020 Ricardo Araujo Isabel Nasser, Kestraa Brazil Canary Seed Q2 2020 Marcelo Matos NXTP, monashees, Jaguar Ventures, Early-Liftit Colombia Jim Van Leenen Q2 2020 Cambridge Capital, Alpha4 Ventures Stage Verde Asset Management, SoftBank, Late Loggi Brazil Fabien Mendez monashees, Microsoft, GGV Capital, Q1 2021 Stage CapSur Capital, Advent International Kalei Ventures, Genesis Ventures, Fen Chile Roberto Picon Seed Q2 2021 Mudango Ventures NFX, MAYA Capital, Magma Partners, ALLVP, Q2 2020, Ride Ventures, QED Investors, Deepak Chughani Seed Nuvocargo Mexico One Way Ventures, FJ Labs, Q2 2021 Clocktower Technology Ventures Early-Chile Alvaro Echeverría Q2 2020 **SimpliRoute** TheVentureCity Stage Invest Tech, Capital Lab Ventures, Early-Q2 2021 **Uello** Brazil Fernando Sartori **Btomorrow Ventures** Stage

PROPTECH STARTUPS							
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date		
acasa	Colombia	Eduardo Restrepo, Mauricio Peñaranda, Nicolas Peñaranda	Plug and Play Ventures, Latitud, Jaguar Ventures, INCA Ventures, Bridge Partners	Seed	Q2 2021		
Alude	Brazil	Alef Miranda, Alexandre Dubugras, Jota Junior	YC, Ribbit Capital, MAYA Capital, GFC	Seed	Q3 2020		
Ambar	Brazil	Bruno Balbinot	SP Ventures	Venture Debt	Q2 2020		
Aptuno	Colombia	Juan Martin Delgado	Net Ventures, INCA Ventures, FJ Labs	Seed	Q1 2021		
Ayenda Rooms	Colombia	Andrés Sarrazola	KASZEK, Kairos K50 Fund, Irelandia Aviation, BWG Ventures, Altabix	Early- Stage	Q1 2020		
Bricksave Women	Argentina	Thomas De Camborne Lucy	LAB Ventures, Kinled Holding	Early- Stage	Q1 2020		
Casai Women	Mexico	Nico Barawid	TriplePoint Capital, monashees, Liquid 2 Ventures, KASZEK, Andreessen Horowitz	Early- Stage	Q4 2020		
ComunidadFeliz	Chile	Antti Kulppi	Clout Capital	Early- Stage	Q3 2020		
EmCasa	Brazil	Gustavo Vaz	Pear Ventures, Next Billion Ventures, monashees, Mercado Libre, Caravela Capital	Early- Stage	Q3 2020		
Flat	Mexico	Victor Noguera, Bernardo Cordero	Arc Labs	Venture Debt	Q3 2020		
Habi Women	Colombia	Brynne McNulty Rojas	Zigg Capital, Vine Ventures, Operator Partners, Inspired Capital, Clocktower Technology Ventures, Tiger Global, SoftBank, Homebrew, 8VC	Early- Stage	Q3 2020, Q2 2021		
Hent	Brazil	Leo Pinho	Norte Ventures, Canary	Seed	Q2 2020		
Houm	Chile	Benjamin Labra	Magma Partners, Fen Ventures, Endurance Investments, YC, Vast Ventures, ONEVC, Myelin VC, Liquid 2 Ventures, Goodwater Capital	Early- Stage	Q2 2020, Q2 2021		
La Haus	Colombia	Jerónimo Uribe	NFX, KASZEK, IMO Ventures, Beresford Ventures, aCrew, Hometeam Ventures, Greenspring Associates	Early- Stage	Q2 2020, Q1 2021		
Loft (5)	Brazil	Florian Hagenbuch, Mate Pencz	Valor Capital Group, Thrive Capital, Jaguar Ventures, Andreessen Horowitz, Vulcan Capital, Zigg Capital, Tiger Global, Tarsadia Capital, Soros Fund Management, Silver Lake, QED Investors, monashees, GIC, Fifth Wall Ventures, DST Global, D1 Capital Partners, CPP Investments, Caffeinated Capital, Advent International, Flight Deck Capital, Baillie Gifford	Late Stage	Q1 2020, Q1 2021, Q2 2021		
QuintoAndar (5)	Brazil	Gabriel Braga	SoftBank, Ribbit Capital, Qualcomm Ventures, Maverick Capital, LTS, KASZEK, Dragoneer Investment Group, Alta Park Capital	Late Stage	Q2 2021		
Rede Vistorias	Brazil	Enrico Dias	Terracotta Ventures, Invisto, DOMO Invest	Early- Stage	Q3 2020		
TrueHome	Mexico	Raúl Villarreal	Mountain Nazca, monashees, FJ Labs, Class 5 Global	Early- Stage	Q1 2020		
Yuca	Brazil	Eduardo Brennand Campos	Tishman Speyer, ONEVC, monashees	Early- Stage	Q2 2021		

TRANSPORTATION/MOBILITY STARTUPS						
Company	HQ	CEO	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)	
Buser	Brazil	Marcelo Abritta	Valor Capital Group, SoftBank, monashees, Lightrock, Iporanga Ventures, Globo Ventures, Canary	Late Stage	Q2 2021	
Flapper	Brazil	Paul Malicki	SMU Investimentos, Investidores.vc, Confrapar	Early- Stage	Q1 2021	
Mottu	Brazil	Caetano Minuzzo, Rubens Zanelatto	Fundação Estudar Alumni Partners (FEAP), Caravela Capital, Allievo Capital	Seed	Q3 2020	
tembici.	Brazil	Tomás Petti Martins	Valor Capital Group, Redpoint eventures, Joa Investimentos, IFC	Early- Stage	Q2 2020	
Vai.Car	Brazil	Apoorv Gupta	XP Investimentos, BTG Pactual, Bossa Nova Investimentos, BMG UpTech	Early- Stage	Q1 2020	

OTHER STARTUPS								
Company	HQ	CEO	Sector	Disclosed Investors (2020 -1H 2021)	Round(s) Raised	Investment Date(s)		
100 Open Startups	Brazil	Bruno Rondani	Consumer Services	DOMO Invest	Seed	Q2 2020		
3,2,1 Beauty	Brazil	Cecilia Ribeiro	Fitness/Wellness	Igah Ventures	Seed	Q1 2020		
Copptech	Chile	Francisco Silberman	Advanced Materials	Aurus	Early- Stage	Q3 2020		
Dataplor	US	Geoffrey Michener	Business/ Professional Services	Space Capital, Quest Venture Partners, ff Venture Capital	Early- Stage	Q3 2020		
DeliRec	Brazil	Claudio Gandelman	Social Networking	Astella Investimentos	Seed	Q1 2021		
Docket	Brazil	Pedro Roso	Legaltech	Wayra, Valor Capital Group, ONEVC, KASZEK, Canary	Early- Stage	Q1 2020		
Festalab	Brazil	Erik Santana	Event Management	Canary, Big Bets, Atlantico	Early- Stage	Q2 2020		
Fligoo	Argentina	Carlos E. Naupari	AI/ML	Suquet Capital Partners, Fuse Capital, 4P Investments	Early- Stage	Q4 2020		
Gabriel	Brazil	Erick Coser	Industrials	Canary	Seed	Q1 2020		
Gal Salao WOMEN	Brazil	Carolina Mendes da Costa	Consumer Services	monashees, Canary	Early- Stage	Q2 2021		
Gove	Brazil	Rodolfo Fiori, Ricardo Ramos	Govtech	Astella Investimentos	Seed	Q4 2020		
Lilly Estética	Brazil	Nicole Sarantopoulos	Consumer Services	Igah Ventures	Early- Stage	Q2 2021		
MonkeyLearn	Uruguay	Raul Garreta	AI/ML	Uncork Capital, Bling Capital	Seed	Q3 2020		
Preâmbulo Tech	Brazil	Eduardo Carboni	Legaltech	KPTL	Early- Stage	Q4 2020		
Rappi 🔀	Colombia	Simón Borrero	Super Apps	T. Rowe Price	Late Stage	Q3 2020		
Runops	Brazil	Andrios Robert	Cloud Computing & Data Management	YC, Valor Capital Group, Share Capital, Quiet Capital, Liquid 2 Ventures, GFC	Seed	Q2 2021		
Sky.One	Brazil	Ricardo Brandão	Cloud Computing & Data Management	2bCapital	Early- Stage	Q2 2021		
Syos	Brazil	Paulo Lerner	IoT	KPTL	Early- Stage	Q3 2020		
Wildlife Studios	Brazil	Victor Lazarte	Media/Games/ Entertainment	Vulcan Capital, Human Capital	Early- Stage	Q3 2020		

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Latin American Tech Growth Coalition members are leading global and Latin American tech companies and investors with a common goal of advancing high growth startups in Latin America. The Tech Growth Coalition was inaugurated in 2018 during a record-breaking year of investment in Latin American startups, alongside the expansion of key global players in the region and the emergence of tech unicorns.

2021 TGC MEMBERS INCLUDE:





















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LAVCA is the Association for Private Capital Investment in Latin America, a not-for-profit membership organization dedicated to supporting the growth of private capital in Latin America and the Caribbean. LAVCA's membership is comprised of over 170 firms, from leading global investment firms active in the region and local fund managers to family offices, global sovereign wealth funds, corporate investors and international pension plans. Member firms control assets in excess of USD65b, directed at capitalizing and growing Latin American businesses.

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For a current list of privately held, venture-backed startups that have achieved valuations over USD1b, view LAVCA's **Unicorn Leaderboard**.

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This directory does not include venture-backed startups in the region that have been acquired or listed. Access LAVCA's adjacent list of highlighted, VC-backed startups that have been acquired or listed.

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