



LATIN AMERICAN

STARTUP

DIRECTORY

*330+ Startups
with over US\$1m in
LAVCA-Verified VC Funding*

LATIN AMERICAN STARTUP DIRECTORY

A directory of all known startups in operation that have reported US\$1m+ in funding to LAVCA as of Jan. 1, 2019.

OVERVIEW

In recent years, Latin America has produced a growing cohort of startups backed by the region's tech investors and global investors alike. LAVCA established the Latin American Startup Directory in 2016 to identify and track these startups as they grow.

Using venture backing as an initial criteria (see methodology for detailed criteria), **LAVCA identified 331 qualified Latin American startups in the 2019 directory**, up from 256 in 2018; 155* in 2017; and 100* in the inaugural 2016 list.

The 2019 Latin American Startup Directory includes early stage companies that have received US\$1m+ in verified venture funding (through year-end 2018), and are still in operation, as tracked by LAVCA. This list does not include startups that have been acquired or realized an IPO (see related resources on p.4).




*The first two editions of the Latin American Startup Directory published in 2016 and 2017 included early stage companies that had received US\$1m+ in funding via a minimum of two rounds of investment and were still in operation.

METHODOLOGY

Startups include companies with operations in Argentina, Brazil, Chile, Colombia, Costa Rica, Ecuador, Mexico, Peru, and Uruguay. Some companies also have operations in other markets, including the US and Europe. Startups headquartered in the US or outside Latin America were included if they were founded by a Latin American, have operations in the region, and serve a Latin American market.

Investors include PE and VC firms, and also DFIs, family offices, and professional investors making private capital commitments to Latin American startups, regardless of whether they are locally or globally based.

LAVCA IDENTIFIES INVESTMENT STAGES AS FOLLOWS:

-  **SEED/INCUBATOR** Startup capital to incubate an idea into a company or product.
-  **EARLY** Startup capital for companies, including Series A and B.
-  **EXPANSION** Capital for companies that have reached a sustainable level of development and may be shipping products including Series C, D, and beyond.

This directory only includes transactions that were made public by secondary sources or in some instances were confirmed with primary sources by LAVCA as of Dec. 2018.

IS YOUR STARTUP QUALIFIED TO BE ON THE LIST?

Contact research@lavca.org to begin the startup verification process.

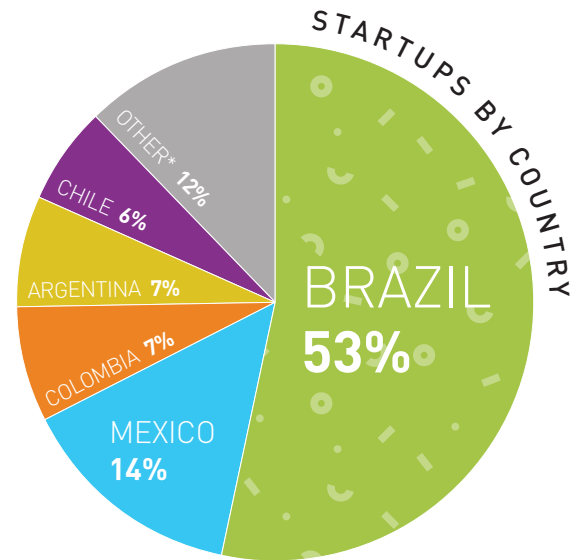
LATIN AMERICAN STARTUP DIRECTORY BY THE NUMBERS

STARTUPS BY COUNTRY

Brazil-based startups compose a little over half the Latin American Startup Directory, followed by Mexico, Colombia, Argentina, and Chile.

*Other includes Costa Rica, Honduras, Peru, Spain, United Kingdom, United States, and Uruguay.

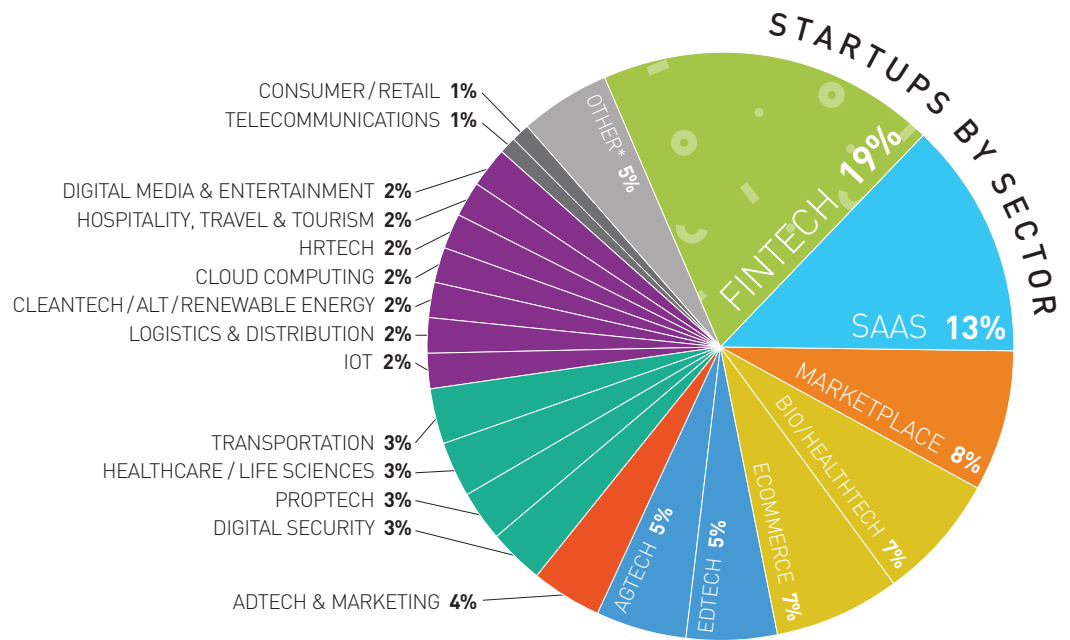
**Startups headquartered in the US or outside Latin America were included if they were founded by a Latin American, have operations in the region, and serve a Latin American market.



STARTUPS BY SECTOR

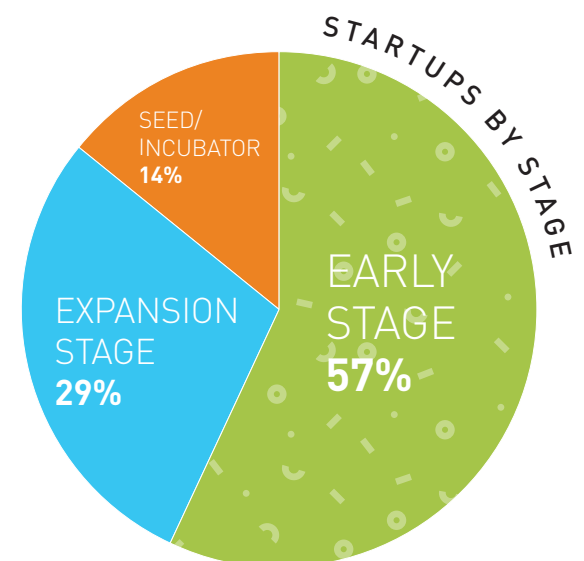
Startups are operating in a wide range of sectors, according to the Latin American Startup Directory. Leading sectors by number of startups (Fintech, SaaS, Marketplaces, E-Commerce) roughly correspond to the sectors that have received the highest amount of venture capital dollars over the past few years.

*Other includes Advanced Materials, Blockchain/Crypto, Business Services, Customer Service, ERP, Financial Services, Govtech, Healthcare/Life Sciences, Legaltech, Machine Learning, Media & Entertainment, and Spacetechnology.



STARTUPS BY STAGE

Growth rounds may dominate the headlines, but Early Stage dominates the Latin American Startup Directory. According to LAVCA's Industry Data, VC investment into Latin America broke records across all stages of funding in 2018.



RELATED RESOURCES



Startups That Have Been Listed, Acquired, or Merged

View a list of highlighted companies that have raised US\$1m+ and have been listed, acquired or merged, including Stone Pagamentos, Despegar, Globant, 99, Linio, and others.



Inaugural Survey of Latin American Startups

Using LAVCA's Latin American Startup Directory as the basis for a survey, LAVCA asked 220+ startup Founders and CEOs directly about their business, funding, growth, and challenges. View results of LAVCA's Inaugural Survey of Latin American Startups.



Latin American Unicorn Leaderboard

View LAVCA's Unicorn Leaderboard of VC-backed Latin American tech startups valued over US\$1b.

THE STARTUP DIRECTORY IS MADE POSSIBLE WITH THE SUPPORT OF THE LATIN AMERICAN TECH GROWTH COALITION









Latin American Tech Growth Coalition members are leading global and Latin American tech companies and investors with a common goal of advancing high growth startups in Latin America. The Tech Growth Coalition was inaugurated in 2018 during a record-breaking year of investment in Latin American startups, alongside the expansion of key global players in the region and the emergence of tech unicorns.



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LAVCA has identified over 330 Latin American startups with US\$1m+ in verified VC funding as of Jan. 1, 2019. Profiles are in alphabetical order. Access profiles of these startups including: **Sector, Stage, Known Publicly Disclosed Investors, Main Executives, Headquarter Location, Markets of Operations, Year Founded.**

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123SEGURO

123Seguro is an Argentine online insurance broker.

SECTOR Fintech **STAGE**  Seed/Incubator

INVESTOR(S) NXT Labs, Alaya Capital Partners, Mercado Libre Fund

MAIN EXEC(S) Martin Ferrari, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Colombia

HQ  Argentina **YEAR FOUNDED** 2010

1DOC3

1DOC3 is an e-health platform that connects Spanish speakers with licensed and trusted doctors.

SECTOR Biotech/Healthtech **STAGE**  Early

INVESTOR(S) The Venture City, Mountain Nazca, Mountain Partners, Wayra

MAIN EXEC(S) Javier Andres Cardona Mora, Co-Founder & CEO

MARKETS OF OPERATION Colombia

HQ  Colombia **YEAR FOUNDED** 2014

ACCOUNTFY

Accountfy is a SaaS platform that provides several tools for financial management.

SECTOR SaaS **STAGE**  Early

INVESTOR(S) Redpoint eventures

MAIN EXEC(S) Goldwasser Neto, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2017

ACESSO SOLUÇÕES DE PAGAMENTOS

Acesso Soluções de Pagamentos issues and manages credit cards and means of prepaid payments.

SECTOR Fintech **STAGE**  Expansion

INVESTOR(S) Invest Tech, HIX Capital

MAIN EXEC(S) Davi Holanda, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2010

ADAVIUM MEDICAL

Adavium Medical is a medical equipment and diagnostics company.

SECTOR Healthcare/Life Sciences **STAGE**  Expansion

INVESTOR(S) CVF, Venrock, Aberdare Ventures,

Arboretum Ventures, GE Healthcare

MAIN EXEC(S) Fred Aslan, Founder & CEO

MARKETS OF OPERATION USA, Brazil

HQ  Brazil **YEAR FOUNDED** 2011

ADTSYS

ADTsys provides technology solutions for cloud computing and cloud security.

SECTOR Cloud Computing **STAGE**  Early

INVESTOR(S) DGF Investimentos

MAIN EXEC(S) Pascoal Baldasso, Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2009

AEGRO

Aegro provides SaaS for the agricultural production system encompassing financial, productivity, and commercial management.

SECTOR Agtech **STAGE**  Early

INVESTOR(S) SP Ventures, Abseed Investimentos

MAIN EXEC(S) Pedro Dusso, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2014

AFLUENTA

Afluenta is a peer-to-peer lending network that brings together investors and creditworthy borrowers.

SECTOR Fintech **STAGE**  Expansion

INVESTOR(S) IGNIA, Elevar Equity, International Finance Corporation, MW Eaglewood, NXT Labs

MAIN EXEC(S) Alejandro Consentino, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Peru, Mexico

HQ  Argentina **YEAR FOUNDED** 2010

AGENDA EDU

Agenda Edu offers SaaS communication management and engagement for educational environments assisting educators, caregivers, and students.

SECTOR Edtech **STAGE**  Seed/Incubator

INVESTOR(S) Domo Invest, Omidyar, Bossa Nova Investimentos

MAIN EXEC(S) Anderson Moraiso, CEO

MARKETS OF OPERATION Brazil

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Z**HQ** 📍 Brazil **YEAR FOUNDED** 2014

AGENTE IMÓVEL

Agente Imóvel is the homeowner's companion during the complete home owning life cycle: buying, living, selling, renting, financing and more.

SECTOR Proptech **STAGE** 🌱 Early**INVESTOR(S)** Vostok New Ventures**MAIN EXEC(S)** Johan Jonsson, Founder & CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2008

AGROFY

Agrofy is an online marketplace for Latin America's agribusiness market, matching up buyers and sellers of farm machinery, vehicles, farmland, tools, equipment, insurance, and other financial services.

SECTOR Agtech **STAGE** 🌱 Early**INVESTOR(S)** SP Ventures, Sygenta Ventures, Bunge Ventures, Endeavor Catalyst**MAIN EXEC(S)** Maxi Landrein, CEO**MARKETS OF OPERATION** Argentina**HQ** 📍 Argentina **YEAR FOUNDED** 2015

AGRONOW

Agronow provides crop data with market intelligence, monitoring and forecast analysis, for use by companies from various sectors, such as banks, rural credit companies, insurance companies, and any other agents of the agribusiness ecosystem.

SECTOR Agtech **STAGE** 🐣 Seed/Incubator**INVESTOR(S)** Cedro Capital**MAIN EXEC(S)** Rafael Coelho, CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2015

AGROSMART

Agrosmart improves productivity and optimizes the use of resources in agriculture, monitoring more than 10 environmental conditions and providing relevant data for better decision-making.

SECTOR Agtech **STAGE** 🌱 Early**INVESTOR(S)** SP Ventures, Partners, Baita Accelerator**MAIN EXEC(S)** Mariana Vasconcelhos, Founder & CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2014

AHGORA SISTEMAS

Ahgora Sistemas is a management company that specializes in products and services for point of control of company management.

SECTOR SaaS **STAGE** 🌱 Expansion**INVESTOR(S)** Invest Tech**MAIN EXEC(S)** Lazaro Malta Santos, CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2006

AIRTM

Airtm is a globally accessible dollar-denominated e-wallet.

SECTOR Fintech **STAGE** 🌱 Early**INVESTOR(S)** IGNIA Partners, Blueyard Capital**MAIN EXEC(S)** Ruben Galindo, Co-Founder & CEO**MARKETS OF OPERATION** Mexico**HQ** 📍 Mexico **YEAR FOUNDED** 2015

ALAMEDA

Alameda offers high design, quality furniture to the Latin American market at affordable prices, connecting manufacturers and extraordinary designers with clients. Alameda merged with Mubler (Colombia) in 2019.

SECTOR E-Commerce **STAGE** 🌱 Early**INVESTOR(S)** DILA Capital, Angel Ventures Mexico**MAIN EXEC(S)** Juan Carlos Velasquez, CEO**MARKETS OF OPERATION** Colombia, Mexico**HQ** 📍 Mexico **YEAR FOUNDED** 2015

ALAVADEIRA

Alavadeira offers laundry and dry-cleaning services on a subscription basis.

SECTOR E-Commerce **STAGE** 🌱 Early**INVESTOR(S)** CRP Companhia de Participações, Cventures**MAIN EXEC(S)** Humberto de Andrade Soares, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2012

ALGENIS

Algenis specializes in the production, formulation, and clinical development of bioactive molecules produced by marine

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microalgae with medical application as muscle relaxant and analgesic, as well as for the treatment of neurological diseases.

SECTOR Biotech/Healthtech **STAGE** 🌱 Early

INVESTOR(S) Aurus

MAIN EXEC(S) Constanza Sigala, CEO

MARKETS OF OPERATION Chile

HQ 📍 Chile **YEAR FOUNDED** 2002

ALIADA | TANDEM

Aliada is a marketplace for finding a trusted cleaning professional and improving the working conditions of the domestic service industry. Tandem is a B2B service for offices, including cleaning and other offerings.

SECTOR Marketplace **STAGE** 🌱 Early

INVESTOR(S) Capital Invent, VARIV Capital, Dila Capital, Promotora Social Mexico, Genetera, Google Launchpad Accelerator

MAIN EXEC(S) Rodolfo Corcuera Meier, Co-Founder & CEO

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2015

ALKANZA

Alkanza is a global B2B SaaS platform that provides financial institutions with automated advisory products.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) ALLVP, Veronorte, M&G Investments, Grupo SURA

MAIN EXEC(S) Andres Villaquiran, Founder & CEO

MARKETS OF OPERATION Colombia, USA (Redwood City, CA)

HQ 📍 USA (Redwood City, CA) **YEAR FOUNDED** 2014

ALQUILANDO

Alquilando is an online marketplace for long-term rentals that simplifies the rental process, minimizes risk and guarantees on-time payments.

SECTOR Proptech **STAGE** 🐣 Seed/Incubator

INVESTOR(S) NXP Labs, Troopa, Rosental Inversiones

MAIN EXEC(S) Mauro Ayala, CEO

MARKETS OF OPERATION Argentina, Brazil

HQ 📍 Argentina **YEAR FOUNDED** 2017

ALXERION BIOTECH CORP.

Alxerion Biotech Corp. engages in the manufacturing, stabilizing, and industrial scaling of clinical-grade exosome materials and small active molecules for the treatment for cancer and antibiotic therapies.

SECTOR Biotech/Healthtech **STAGE** 🐣 Seed/Incubator

INVESTOR(S) Draper Cygnus

MAIN EXEC(S) Steven A. Hite, Co-Founder & COO

MARKETS OF OPERATION USA

HQ 📍 USA **YEAR FOUNDED** 2017

AMBAR

Ambar is a Brazilian proptech redefining affordable housing with technology.

SECTOR Proptech **STAGE** 🌱 Early

INVESTOR(S) Confidential

MAIN EXEC(S) Bruno Balbinot, Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2013

AMERICA NET

America Net is an operator specialized in voice and data solutions at high speed through its own network in optical fiber and radio.

SECTOR Telecommunications **STAGE** 🌳 Expansion

INVESTOR(S) Invest Tech

MAIN EXEC(S) Lincoln Oliveira, President

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 1996

ANDES

Andes helps growers sustainably increase their crop yields by designing novel seeds using natural microbes and AI.

SECTOR Agtech **STAGE** 🐣 Seed/Incubator

INVESTOR(S) Endurance Investments, FEN Ventures

MAIN EXEC(S) Diego Ballesteros, Founder & CEO

MARKETS OF OPERATION USA & Chile

HQ 📍 USA **YEAR FOUNDED** 2016

ANDES BIOTECHNOLOGIES

Andes Biotechnologies is a leading nucleic acid-based drug discovery and development company focused on solid tumor cancers.

SECTOR Biotech/Healthtech **STAGE** 🌱 Early

INVESTOR(S) Aurus, Austral Capital

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Z**MAIN EXEC(S)** Pablo Valenzuela, PhD, Co-Founder, CEO & President**MARKETS OF OPERATION** Chile**HQ**  Chile **YEAR FOUNDED** 2008

APLI

Apli is a Mexican startup connecting workers to flexible job opportunities.

SECTOR HRtech **STAGE**  Early**INVESTOR(S)** ALLVP, IGNIA, Social Capital, Soldier Fields Angels**MAIN EXEC(S)** Vera Makarov, Co-CEO; Jose Maria Pertusa, Co-CEO**MARKETS OF OPERATION** Mexico**HQ**  Mexico **YEAR FOUNDED** 2016

AQUARELA

Aquarela is a big data and analytics company.

SECTOR SaaS **STAGE**  Early**INVESTOR(S)** Port Capital**MAIN EXEC(S)** Marcos Santos, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2010

AQUIRIS GAME STUDIO

Aquiris Game Studio develops games across web/PC/mobile platforms.

SECTOR Digital Media & Entertainment**STAGE**  Early**INVESTOR(S)** CRP Companhia de Participações, The Brazilian Development Bank (BNDES)**MAIN EXEC(S)** Mauricio Longoni, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2007

ARQUIVEI

Arquivei is a web application that monitors Brazilian Nfes (invoices) for businesses by automatically downloading the XML and PDF files, and storing them in the cloud.

SECTOR Fintech **STAGE**  Early**INVESTOR(S)** monashees, e.bricks Ventures, Valor Capital Group, Google Launchpad Accelerator (non-equity assistance)**MAIN EXEC(S)** Christian de Cico, Founder & CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2014

ASAAS

ASAAS offers a cash management and collection application for individual entrepreneurs, small businesses and individuals.

SECTOR Fintech **STAGE**  Early**INVESTOR(S)** Cventures, International Finance Corporation, FOMIN, FINEP, CAF**MAIN EXEC(S)** Piero Contezin, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2011

ASCENDO

Ascendo is a technology company focused on the assessment and management of companies' human talent.

SECTOR SaaS **STAGE**  Seed/Incubator**INVESTOR(S)** Velum Ventures, Veronorte**MAIN EXEC(S)** Carlos Santana, CEO**MARKETS OF OPERATION** Mexico, Colombia, Brazil, Chile**HQ**  Colombia **YEAR FOUNDED** 2008

AULAS AMIGAS

Aulas AMiGAS provides affordable educational media solutions for economically disadvantaged students.

SECTOR Edtech **STAGE**  Early**INVESTOR(S)** Gray Matters Capital**MAIN EXEC(S)** Juan Manuel Lopera, Founder & CEO**MARKETS OF OPERATION** Colombia, Mexico**HQ**  Colombia **YEAR FOUNDED** 2004

AUTHO

Auth0 provides universal identity platform for web, mobile, IoT, and internal applications.

SECTOR Digital Security **STAGE**  Expansion**INVESTOR(S)** Cygnus Capital, NXTP Labs, Trinity Ventures, Bessemer Venture Partners, Silicon Valley Bank, K9 Ventures**MAIN EXEC(S)** Eugenio Pace, CEO**MARKETS OF OPERATION** Argentina, UK, USA (Seattle, WA)**HQ**  USA (Seattle, WA) **YEAR FOUNDED** 2013

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AVANTE

Avante provides micro-financing to businesses operating in the bottom of the pyramid.

SECTOR Fintech **STAGE**  Expansion

INVESTOR(S) Vox Capital, Genera

MAIN EXEC(S) Rafael Lopes, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2012

AVENIDA+

Avenida+ is a marketplace and e-commerce company dedicated to the sale of products of all kinds, aimed at the final consumer.

SECTOR E-Commerce **STAGE**  Expansion

INVESTOR(S) Tiger Global Management, Naspers, Endeavor Catalyst, Richmond Capital Management, IRSA/APSA, Quasar, CAP Ventures, Alto Palermo

MAIN EXEC(S) Daniel Jecic, CEO

MARKETS OF OPERATION Argentina

HQ  Argentina **YEAR FOUNDED** 2013

BANKINGLY

Bankingly brings world-class digital channels to all financial institutions.

SECTOR Fintech **STAGE**  Early

INVESTOR(S) Elevar Equity, The Rise Fund, Endeavor Catalyst

MAIN EXEC(S) Martin Naor, Founder & CEO

MARKETS OF OPERATION Uruguay

HQ  Uruguay **YEAR FOUNDED** 2015

BCREDI

Bcredi is a financial services company that provides investments, property warranty credit, and real estate financing.

SECTOR Fintech **STAGE**  Early

INVESTOR(S) Undisclosed

MAIN EXEC(S) Maria Teresa Fornea, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2017

BEAUTY DATE

Beauty Date is a scheduling system that allows users to make appointments with hairdressers, manicurists, masseurs, beauticians, and more.

SECTOR SaaS **STAGE**  Early

INVESTOR(S) Valor Capital, 500 Startups

MAIN EXEC(S) Alexandre Kleis, Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2014

BELEZA NA WEB

Beleza na Web is an online beauty retailer (acquired by Grupo Boticario in 2019).

SECTOR E-Commerce **STAGE**  Expansion

INVESTOR(S) KaszeK Ventures, Tiger Global Management

MAIN EXEC(S) Alexandre Serodio, Co-Founder & CEO

MARKETS OF OPERATION Brazil, USA

HQ  Brazil **YEAR FOUNDED** 2008

BEN & FRANK

Ben & Frank sells eyewear through a multichannel, digitally native, vertically integrated brand at affordable prices.

SECTOR E-Commerce **STAGE**  Seed/Incubator

INVESTOR(S) DILA Capital, Jaguar Ventures

MAIN EXEC(S) Eduardo Paulsen, Co-Founder & Co-CEO; Maria Jose Madero, Co-Founder & Creative Director; Mariana Castillo, Co-Founder and Co-CEO

MARKETS OF OPERATION Mexico

HQ  Mexico **YEAR FOUNDED** 2015

BEWE

BEWE is a SaaS for SMBs in Latin America and Spain.

SECTOR SaaS **STAGE**  Early

INVESTOR(S) DILA Capital, The Venture City, Toro Ventures, Variv Capital, Seaya Ventures and Mountain Nazca

MAIN EXEC(S) Diego Ballesteros, Founder

MARKETS OF OPERATION Colombia, Mexico, Spain, Peru, Chile

HQ  Mexico **YEAR FOUNDED** 2016

BIDU

Bidu is an online recommendation, comparison and marketplace portal for insurance and financial services.

SECTOR Fintech **STAGE**  Expansion

INVESTOR(S) Amadeus Capital Partners,

A monashees, Bertelsmann, Tsing Capital, Otto Capital

B **MAIN EXEC(S)** Rodolpho Gurgel, Co-Founder & CEO

C **MARKETS OF OPERATION** Brazil

D **HQ** 📍 Brazil **YEAR FOUNDED** 2011

BITSO

Bitso is a currency exchange platform for trading cryptocurrencies with the Mexican Peso.

SECTOR Blockchain/Crypto **STAGE** 🌱 Early

INVESTOR(S) VARIV Capital, Digital Currency Group, FundersClub, Monex Group, Xochi Ventures, Bitcoin Capital, Blockchain Tech Limited, MassChallenge

MAIN EXEC(S) Pablo Gonzalez, Co-Founder & CEO

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2014

BIZCAPITAL

BizCapital is an online lending platform for small businesses.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) monashees, 42k Investimentos, Chromo Invest, Quona Capital

MAIN EXEC(S) Cristiano Rocha, Co-Founder; Francisco Ferreira, Co-Founder

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2016

BLING

Bling is an online management system that allows its users to manage finances, inventory, and send invoices.

SECTOR SaaS **STAGE** 🌱 Seed/Incubator

INVESTOR(S) Bozano Investimentos, Triaxis Capital

MAIN EXEC(S) Eduardo Andrade, CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2008

BLU365 | KITADO

BLU365 | Kitado offers solutions for people to carry out debt negotiation with companies.

SECTOR Fintech **STAGE** 🌱 Seed/Incubator

INVESTOR(S) monashees, Kyvo Design

MAIN EXEC(S) Alexandre Lara, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2014

BOACONSULTA

BoaConsulta offers an online healthcare scheduling platform.

SECTOR Biotech/Healthtech **STAGE** 🌱 Seed/Incubator

INVESTOR(S) Valor Capital, Performa Investimentos, Trindade Investimentos, 500 Startups

MAIN EXEC(S) Adriano Fontana, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2012

BOLETIA

Boletia is an online ticket selling platform.

SECTOR E-Commerce **STAGE** 🌱 Early

INVESTOR(S) LIV Capital, Dila Capital

MAIN EXEC(S) Joshua Francia Torres, Co-Founder

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2012

BOM PRA CRÉDITO

Bom Pra Crédito provides on-line credit products.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) Astella Investimentos, SP Ventures, Innova Capital Consultoria Ltda (Brazil)

MAIN EXEC(S) Ricardo Kalichshtein, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2014

BOSSA NOVA FILMS

Bossa Nova Films is an audiovisual production company specialized in advertising, entertainment and brand content.

SECTOR Media & Entertainment **STAGE** 🌱 Expansion

INVESTOR(S) Investimage Asset Development

MAIN EXEC(S) Eduardo Tibiriça Machado, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** Undisclosed

BOVCONTROL

BovControl provides a data collection and analysis tool to improve performance on meat, milk, and genetics production.

SECTOR Agtech **STAGE** 🌱 Seed/Incubator

INVESTOR(S) Redpoint eventures, Wayra, NXP

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Labs, DOMO Invest, MassChallenge

MAIN EXEC(S) Danilo Leao, Co-Founder & CEO**MARKETS OF OPERATION** Brazil, USA**HQ** 📍 Brazil **YEAR FOUNDED** 2012

BUSCA LIBRE

Buscalibre owns and operates an e-commerce retail platform that enables Spanish-speaking people to purchase a wide range of international products.

SECTOR E-Commerce **STAGE** 🌱 Early**INVESTOR(S)** Aurus, Mercado Libre Fund**MAIN EXEC(S)** Boris Kraizel, CEO**MARKETS OF OPERATION** Argentina, Chile, Colombia, Mexico, Spain**HQ** 📍 Chile **YEAR FOUNDED** 2007

BUSQO | ASEGUARATE FACIL

Busqo and Asegurate Facil merged to form one online insurance broker.

SECTOR Fintech **STAGE** 🌳 Expansion**INVESTOR(S)** Axon Partners Group, Velum Ventures**MAIN EXEC(S)** Juan Camilo Ayala, Co-Founder & CEO**MARKETS OF OPERATION** Colombia**HQ** 📍 Colombia **YEAR FOUNDED** 2010

BXBLUE

bxblue is a marketplace for payroll loans in Brazil.

SECTOR Fintech **STAGE** 🌱 Seed/Incubator**INVESTOR(S)** Y Combinator**MAIN EXEC(S)** Gustavo Gorenstein, CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2017

CANAL DA PEÇA

Canal da Peça enables autoparts digital sales in the aftermarket, by connecting manufacturers, merchants, repair shops and vehicle owners.

SECTOR Marketplace **STAGE** 🌳 Expansion**INVESTOR(S)** e.Bricks Ventures**MAIN EXEC(S)** Vinicius Dias, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2012

CARGOX

CargoX is a technology-powered freight broker that provides shippers a smart and efficient solution to transport products in any part of Brazil, through technology, information and know-how in transport.

SECTOR Logistics & Distribution **STAGE** 🌳 Expansion**INVESTOR(S)** Valor Capital, Lumia Capital, Agility Logistics, Goldman Sachs, Qualcomm Ventures, Soros, Blackstone Group**MAIN EXEC(S)** Federico Vega, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2015

CATA COMPANY

Cata Company is an IoT startup that develops cash management solutions.

SECTOR IoT **STAGE** 🌱 Early**INVESTOR(S)** FIR Capital, BZPlan**MAIN EXEC(S)** Victor Levy, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 USA **YEAR FOUNDED** 2012

CEPTINEL

Ceptinel is a fintech company that specializes in regulatory technology.

SECTOR Fintech **STAGE** 🌱 Seed/Incubator**INVESTOR(S)** HSC Capital Partners**MAIN EXEC(S)** Paola Rodríguez Zuccone, Founder & CEO**MARKETS OF OPERATION** Chile, USA**HQ** 📍 Chile **YEAR FOUNDED** 2016

CHEFSCLUB

ChefsClub is a marketplace for restaurant discounts.

SECTOR Marketplace **STAGE** 🌱 Early**INVESTOR(S)** Confrapar, Altivia Ventures**MAIN EXEC(S)** Guilherme Mynssen, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2012

CHIPUS MICROELETRONICA

Chipus Microelectronics is an analog and mixed-signal semiconductor IP company.



SECTOR IoT **STAGE** 🌱 Early

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INVESTOR(S) Bozano Investimentos
MAIN EXEC(S) Murilo Pessatti, Co-Founder & CEO
MARKETS OF OPERATION Brazil
HQ  Brazil **YEAR FOUNDED** 2008


CITYSENSE

Citysense provides sensorial points aimed at creating smart cities.

SECTOR IoT **STAGE**  Seed/Incubator
INVESTOR(S) Angel Ventures
MAIN EXEC(S) Antonio Garcia, Founder & CEO
MARKETS OF OPERATION Chile
HQ  Chile **YEAR FOUNDED** 2015


CLICKBUS

ClickBus operates as an Online Travel Agency (OTA), Global Distribution System (GDS) and white label developer for bus operators and bus terminals.

SECTOR Hospitality, Travel & Tourism **STAGE**  Early
INVESTOR(S) Rocket Internet, Latin America Internet Holding (LIH), Tengelmann Ventures, Holtzbrinck Ventures
MAIN EXEC(S) Cesario Martins, Global Founder & Co-CEO; Fernando Prado, Global Founder & Co-CEO
MARKETS OF OPERATION Brazil, Mexico, Turkey
HQ  Brazil **YEAR FOUNDED** 2013

CLICKONERO

clickOnero is an e-commerce platform that offers deals and special offers for traveling.

SECTOR E-Commerce **STAGE**  Early
INVESTOR(S) Variv Capital
MAIN EXEC(S) Elias Zaga Buzali, Co-Founder & CEO
MARKETS OF OPERATION Mexico
HQ  Mexico **YEAR FOUNDED** 2010

CLICKSIGN


Clicksign is an electronic signature application.

SECTOR Digital Security **STAGE**  Early
INVESTOR(S) Redpoint eventures, Astella Investimentos
MAIN EXEC(S) Marcelo Kramer, CEO
MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2010

CLÍNICA SIM

Clínica SiM (Medicine Inclusion Services) delivers affordable healthcare for people at the bottom of the pyramid in Brazil.

SECTOR Healthcare/Life Sciences
STAGE  Seed/Incubator
INVESTOR(S) monashees
MAIN EXEC(S) Denis Xavier Cruz, Founder & CEO
MARKETS OF OPERATION Brazil
HQ  Brazil **YEAR FOUNDED** 2007

CLIP

Clip enables anyone to accept card payments by turning their smartphone or tablet into a card terminal.

SECTOR Fintech **STAGE**  Expansion
INVESTOR(S) Alta Ventures, American Express Ventures, Fondo de Fondos, Sierra Ventures, Angel Ventures, Endeavor Catalyst, V LATAM Fund, General Atlantic, MissionOG, Softbank
MAIN EXEC(S) Adolfo Babatz, Co-Founder & CEO
MARKETS OF OPERATION Mexico, Salt Lake City, Silicon Valley
HQ  Mexico **YEAR FOUNDED** 2012

COLAB.RE

Colab.re is a citizen-to-government engagement platform, where citizens socially interact to report city's daily issues, suggest urban improvements and rate public services. On the other end, it offers governments a freemium CRM and Workflow management tool.

SECTOR Govtech **STAGE**  Early
INVESTOR(S) Flourish Ventures, A5 Capital Partners, MDIF (Media Development Investment Fund)
MAIN EXEC(S) Paulo Pandolfi, Co-Founder; Bruno Aracaty Lima, CFA, Co-Founder; Gustavo Maia, Co-Founder; Josemando Sobral, Co-Founder
MARKETS OF OPERATION Brazil
HQ  Brazil **YEAR FOUNDED** 2012

COLCHONES REM

Colchones REM is an e-commerce platform for mattresses.

SECTOR E-Commerce **STAGE**  Early
INVESTOR(S) Axon Partners Group, Velum Ventures, MGM Innova Capital

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Z**MAIN EXEC(S)** Santiago Varenkow Rodriguez,
Founder & CEO**MARKETS OF OPERATION** Colombia**HQ**  Colombia **YEAR FOUNDED** 2014

COMPARAONLINE

*ComparaOnline provides comparison tools for insurance and financial products.***SECTOR** Fintech **STAGE**  Expansion**INVESTOR(S)** KaszeK Ventures, Ribbit Capital, Endeavor Catalyst, Rise Capital, International Finance Corporation, Bamboo Capital**MAIN EXEC(S)** Sebastián Valin, Founder & CEO**MARKETS OF OPERATION** Brazil, Chile, Colombia**HQ**  Chile **YEAR FOUNDED** 2009

CONCIL

*Concil specializes in financial and accounting reconciliation, with expertise in online payment transactions.***SECTOR** Fintech **STAGE**  Early**INVESTOR(S)** DGF Investimentos, Prosegur Tech Ventures, SP Ventures**MAIN EXEC(S)** Leonardo Campelo Junior, CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 1993

CONDUCTOR

*Conductor provides credit card processing services.***SECTOR** Fintech **STAGE**  Expansion**INVESTOR(S)** Riverwood Capital, Visa**MAIN EXEC(S)** Antonio Soares, CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 1997

CONEKTA

*Conekta is a payments engine that allows users to send and receive money.***SECTOR** Fintech **STAGE**  Early**INVESTOR(S)** Jaguar Ventures, VARIV Capital, FEMSA Comercio, Conconi Growth Partners, Propel Venture Partners, Escala.vc, 500 Startups, Google Launchpad Accelerator**MAIN EXEC(S)** Hector Cardenas, Co-Founder & CEO**MARKETS OF OPERATION** Mexico**HQ**  Mexico **YEAR FOUNDED** 2011

CONSULTA DO BEM

*Consulta do Bem offers a solution to schedule and get health consultations online.***SECTOR** Biotech/Healthtech **STAGE**  Early**INVESTOR(S)** Redpoint eventures**MAIN EXEC(S)** Marcus Vinicius Gimenes, Founder & CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2015

CONTA AZUL

*ContaAzul is a management solution for SMBs that allows controlling financials, sales, inventory, and issue invoices.***SECTOR** SaaS **STAGE**  Expansion**INVESTOR(S)** monashees, Ribbit Capital, 500 Startups, Napkn Ventures, Valar Ventures, Tiger Global Management, Endeavor Catalyst**MAIN EXEC(S)** Vinicius Roveda, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2011

CONTABILIZEI

*Contabilizei is a tax filing and accounting SaaS platform for SMBs.***SECTOR** SaaS **STAGE**  Early**INVESTOR(S)** e.Bricks Ventures, Endeavor Catalyst, KaszeK Ventures, Quona Capital, International Finance Corporation, Curitiba Angels, Point72Ventures, FinTech Collective, Google Launchpad Accelerators**MAIN EXEC(S)** Vitor Torres, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2013

CONVERUS

*Converus provides scientifically validated credibility assessment solutions.***SECTOR** Digital Security **STAGE**  Early**INVESTOR(S)** Alta Ventures, Molecular Cloud, Peak Ventures, MHS Capital, Kickstart Seed Fund**MAIN EXEC(S)** Todd Mickelsen, CEO**MARKETS OF OPERATION** Colombia, Mexico, USA (Lehi, UT)

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HQ 📍 USA **YEAR FOUNDED** 2009

COPPTECH

CoppTech delivers antimicrobial solutions relying in the biocidal benefits of copper and zinc, using technology and innovation to apply it to a variety of products in different industries worldwide.

SECTOR Advanced Materials **STAGE** 🌱 Early

INVESTOR(S) Aurus

MAIN EXEC(S) Francisco Silberberg, CEO

MARKETS OF OPERATION Chile

HQ 📍 Chile **YEAR FOUNDED** 2014

CORNERSHOP

Cornershop is on demand grocery delivery platform.

SECTOR Marketplace **STAGE** 🌳 Expansion

INVESTOR(S) ALLVP, Accel Partners, Creandum, Grupo Bimbo Family Office, Endeavor Catalyst, Jackson Square Ventures, NMT Network,

MAIN EXEC(S) Oskar Hjertonsson, Co-Founder & CEO

MARKETS OF OPERATION Chile, Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2015

CORTEX INTELLIGENCE

Cortex Intelligence is a data analytics platform for marketing and sales.

SECTOR SaaS **STAGE** 🌱 Early

INVESTOR(S) Redpoint eventures

MAIN EXEC(S) Leonardo Costa Rangel, CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2003

CORU (FORMERLY COMPARAGURU)

Coru provides comparison tools for insurance and financial products.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) QED Investors, Struck Capital, NOVA Founders Capital, Seaya Ventures, Argonautic Ventures

MAIN EXEC(S) Bernardo Prum, Managing Director

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2014

CREDIJUSTO

Credijusto is a platform to provide credit for small businesses in Mexico.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) Confidential

MAIN EXEC(S) David Poritz, Co-CEO & Co-Founder

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2015

CREDITAS

Creditas is a digital lending platform focused on secured lending.

SECTOR Fintech **STAGE** 🌳 Expansion

INVESTOR(S) Kaszek Ventures, Quona Capital, Redpoint eventures, Accion, QED Investors, Vostok Emerging Finance, Naspers, International Finance Corporation, Endeavor Catalyst, Santander InnoVentures, Amadeus Capital Partners

MAIN EXEC(S) Sergio Furio, Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2012

CREHANA

Crehana is an on-demand learning platform for creative & digital professionals.

SECTOR Edtech **STAGE** 🌱 Early

INVESTOR(S) Mountain Nazca

MAIN EXEC(S) Diego Olcese Diaz, CEO

MARKETS OF OPERATION Peru, Mexico

HQ 📍 Peru **YEAR FOUNDED** 2015

CULTURA COLECTIVA

Cultura Colectiva is a digital media company that creates content for Spanish-speaking millennials.

SECTOR Digital Media & Entertainment

STAGE 🌳 Expansion

INVESTOR(S) Dalus Capital

MAIN EXEC(S) Luis Andrés Enriquez Arias, CEO

MARKETS OF OPERATION Mexico

HQ 📍 USA (Boston, MA) **YEAR FOUNDED** 2011

CUMPLO

Cumple is the largest Collaborative Lending Network in Latin America for SMEs.

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SECTOR Fintech **STAGE**  Early

INVESTOR(S) All VP Investments

MAIN EXEC(S) Gonzalo Kirberg, CEO

MARKETS OF OPERATION Chile, Mexico

HQ  Chile **YEAR FOUNDED** 2011

CUPONERIA

Cuponeria is a mobile geo location-based coupons platform that alerts users when they are near a deal.

SECTOR Adtech & Marketing **STAGE**  Early

INVESTOR(S) 2b Capital

MAIN EXEC(S) Thiago Brandão, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2011

DAFITI

Dafiti is an e-commerce platform for footwear and fashion.

SECTOR E-Commerce **STAGE**  Expansion

INVESTOR(S) Rocket Internet, JP Morgan Asset Management, Ontario Teachers' Pension Plan (OTPP), International Finance Corporation (IFC), Quadrant Capital Advisors, Kinnevik AB

MAIN EXEC(S) Philipp Povel, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Chile, Colombia, Brazil

HQ  Brazil **YEAR FOUNDED** 2011

DENTALIA

Dentalia offers dental health solutions for individuals, businesses and governments through fixed clinics and mobile clinics.

SECTOR Healthcare/Life Sciences **STAGE**  Early

INVESTOR(S) ALLVP

MAIN EXEC(S) Federico Weber, Founder & CEO

MARKETS OF OPERATION Mexico

HQ  Mexico **YEAR FOUNDED** 2006

DESCOMPLICA

Descomplica offers an educational platform that provides students with subject and course materials.

SECTOR Edtech **STAGE**  Expansion

INVESTOR(S) Amadeus Capital Partners, Social Capital, Valor Capital, Valar Ventures, 500 Startups, EL Area, Zenstone Venture Capital, Social Capital, Digital Property Fund

MAIN EXEC(S) Marco Fisbhen, Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2011

DESH TECNOLOGIA

Desh provides wireless communication solutions (IoT) for industrial applications M2M, including telemetry energy systems.

SECTOR IoT **STAGE**  Seed/Incubator

INVESTOR(S) Port Capital

MAIN EXEC(S) Adriano Seiti Yamaoka, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2014

DIGIPIX

Digipix is a fully online, modern photo printing laboratory in Latin America.

SECTOR E-Commerce **STAGE**  Seed/Incubator

INVESTOR(S) DGF Investimentos

MAIN EXEC(S) Marco Perlman, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2004

DIGITAL HOUSE

Digital House is a coding school where new generations of coders and digital professionals are trained.

SECTOR Edtech **STAGE**  Early

INVESTOR(S) TPG, Endeavor Catalyst, Kaszek Ventures, Omidyar Network, The Rise Fund

MAIN EXEC(S) Nelson Duboscq, Founder & CEO

MARKETS OF OPERATION Argentina, Brazil

HQ  Argentina **YEAR FOUNDED** 2015

DIVERZA

Diverza offers electronic invoicing services.

SECTOR SaaS **STAGE**  Expansion

INVESTOR(S) Alta Ventures

MAIN EXEC(S) José Luis Ayala, Co-Founder & CEO

MARKETS OF OPERATION Mexico

HQ  Mexico **YEAR FOUNDED** 2003

DOCKET

Docket optimizes the search, management, and analysis of legal documents, reducing costs and time.

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SECTOR Legaltech **STAGE** 🌱 Early
INVESTOR(S) KaszeK Ventures, Canary, ONEVC
MAIN EXEC(S) Pedro Roso, CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2016

DOGHERO

DogHero offers solutions for dog owners to find walk and pet-hosting services.

SECTOR Marketplace **STAGE** 🌳 Expansion
INVESTOR(S) monashees, KaszeK Ventures, Rover, Global Founders Capital, IGNIA, Google Launchpad Accelerator
MAIN EXEC(S) Eduardo Baer, Co-Founder & CEO
MARKETS OF OPERATION Argentina, Brazil, Mexico
HQ 📍 Brazil **YEAR FOUNDED** 2014

DR. CONSULTA

Dr. Consulta is a network of low-cost health clinics in Brazil.

SECTOR Healthcare/Life Sciences **STAGE** 🌳 Expansion
INVESTOR(S) KaszeK Ventures, LGT Venture Philanthropy, Flourish Ventures, Endeavor Catalyst, Madrone Capital, Belfer Management, Lifeforce Capital
MAIN EXEC(S) Thomaz Srougi, Founder & CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2011

DRUMWAVE

Drumwave is a data platform focused on the capture, combination, analysis, packing, pricing, selling and delivery of data.

SECTOR SaaS **STAGE** 🌱 Early
INVESTOR(S) Confidential
MAIN EXEC(S) Gerry Perkel, Board Director
MARKETS OF OPERATION Brazil, USA
HQ 📍 USA **YEAR FOUNDED** 2010

DVDENDO

Dvdendo is a digital micro-investment platform.

SECTOR Fintech **STAGE** 🌱 Early
INVESTOR(S) Ideas Y Capital, DILA Capital
MAIN EXEC(S) Gabriel Montoya, Co-Founder & CEO
MARKETS OF OPERATION USA (Miami, FL)

HQ 📍 USA (Miami, FL) **YEAR FOUNDED** 2016

E-CONSTRUMARKET

e-Construmarket provides online solutions for the construction industry.

SECTOR E-Commerce **STAGE** 🌳 Expansion
INVESTOR(S) Invest Tech
MAIN EXEC(S) Jorge Alvarez, Founder & CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2011

EADBOX

Eadbox is a platform used by education businesses to create and sell online courses in their own website.

SECTOR SaaS **STAGE** 🌱 Early
INVESTOR(S) BZPlan, Wayra
MAIN EXEC(S) Nilson Filatieri, Co-Founder & CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2011

EBANX

EBANX is an integrated financial services company offering an end-to-end payment solution across the entire e-commerce transaction flow.

SECTOR Fintech **STAGE** 🌱 Early
INVESTOR(S) FTV Capital, Endeavor Catalyst
MAIN EXEC(S) Alphonse Voigt, Co-Founder & CEO
MARKETS OF OPERATION Brazil, Mexico
HQ 📍 Brazil **YEAR FOUNDED** 2012

ECONDUCE

Econduce is a network of shared electric scooters.

SECTOR Transportation **STAGE** 🌱 Early
INVESTOR(S) Ideas & Capital, Adobe Capital, Dila Capital, Google Launchpad Accelerator
MAIN EXEC(S) Alejandro Morales Heimlich, Co-Founder
MARKETS OF OPERATION Mexico
HQ 📍 Mexico **YEAR FOUNDED** 2013

ECOSEA FARMING

EcoSea Farming engages in the development, production, and deployment of copper alloy mesh aquaculture systems.

SECTOR Agtech **STAGE** 🌱 Early

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INVESTOR(S) Aurus
MAIN EXEC(S) Craig J. Craven, CEO
MARKETS OF OPERATION Chile, Japan
HQ 📍 Chile **YEAR FOUNDED** Undisclosed

EDUK

Eduk is an online platform for courses in gastronomy, handicrafts, photography, fashion, beauty, and others.

SECTOR Edtech **STAGE** 🌱 Early
INVESTOR(S) Accel Partners, monashees, Felicis Ventures
MAIN EXEC(S) Eduardo Lima, Co-Founder & CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2013

EFACTOR NETWORK

eFactor Network operates an electronic factoring marketplace in Mexico.

SECTOR Fintech **STAGE** 🌱 Early
INVESTOR(S) Dalus Capital, IFC
MAIN EXEC(S) Héctor De La Garza Ramos, CEO
MARKETS OF OPERATION Mexico
HQ 📍 Mexico **YEAR FOUNDED** 2009

ELO7

Elo7 is an online marketplace that allows its users to buy and sell handmade products.

SECTOR Marketplace **STAGE** 🌳 Expansion
INVESTOR(S) Insight Venture Partners, Accel Partners, monashees
MAIN EXEC(S) Carlos Curioni, Co-Founder & CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2008

ENERGRYN (FORMERLY FRICAECO AMERICA)

Energryn (formerly Fricaeco America) produces solar energy heating solutions.

SECTOR Cleantech/Alternative/Renewable Energy
STAGE 🌱 Early
INVESTOR(S) Dalus Capital, Alta Ventures
MAIN EXEC(S) Andrés Muñoz, Founder & CEO
MARKETS OF OPERATION Mexico
HQ 📍 Mexico **YEAR FOUNDED** 2010

ENJOEI

Enjoei is an online marketplace for used products in Brazil.

SECTOR Marketplace **STAGE** 🌳 Expansion
INVESTOR(S) Qualcomm Ventures, monashees, Bessemer Venture Partners
MAIN EXEC(S) Tie Lima, Co-Founder & CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2009

ENMEDIO COMUNICACION DIGITAL

Enmedio is an advertising company specializing in digital signage.

SECTOR Adtech & Marketing **STAGE** 🌳 Expansion
INVESTOR(S) Axon Partners Group
MAIN EXEC(S) Sebastian Obregon, Co-Founder & CEO
MARKETS OF OPERATION Colombia, Mexico
HQ 📍 Colombia **YEAR FOUNDED** 2006

EPESOS

ePesos is a mobile wallet with integrated financial services for the unbanked in Mexico.

SECTOR Fintech **STAGE** 🌱 Early
INVESTOR(S) Genera Fiinlab, Santander Innoventures, Sorenson Impact Foundation, Village Capital, Pomona Impact
MAIN EXEC(S) Oscar Robles, CEO
MARKETS OF OPERATION Mexico
HQ 📍 Mexico **YEAR FOUNDED** 2014

ESCALE

Escale is a customer acquisition company that uses data and technology to build optimized buying experiences for brands.

SECTOR Adtech & Marketing **STAGE** 🌳 Expansion
INVESTOR(S) Redpoint eventures, Global Founders Capital, KaszeK Ventures, QED Investors, Invus
MAIN EXEC(S) Matthew Kligerman, Co-Founder & CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2012

EXACT SALES

Exact Sales offers a sales processing automation software.

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SECTOR SaaS **STAGE**  Early
INVESTOR(S) Cventures
MAIN EXEC(S) Theo Orosco, Co-Founder & CEO
MARKETS OF OPERATION Brazil
HQ  Brazil **YEAR FOUNDED** 2014

EXTEN (FORMERLY DUNASPLUS)

Exten (formerly DunasPlus) provides invoice financing solutions to small and medium businesses.

SECTOR Financial Services **STAGE**  Early
INVESTOR(S) Quona Capital, responsAbility
MAIN EXEC(S) Thomas Cauchois, President
MARKETS OF OPERATION Brazil
HQ  Brazil **YEAR FOUNDED** Undisclosed



FAV!

FAV produces, aggregates, distributes and monetizes original video content for the Latin American and Hispanic US markets.

SECTOR Digital Media & Entertainment
STAGE  Early
INVESTOR(S) NXTTP Labs, Patagonia Ventures, Cygnus Capital
MAIN EXEC(S) Max Goldenberg, Co-Founder & Interim CEO
MARKETS OF OPERATION Argentina
HQ  Argentina **YEAR FOUNDED** 2014


FINANZERO

FinanZero is an online marketplace that simplifies the way to apply for credit in Brazil.

SECTOR Fintech **STAGE**  Early
INVESTOR(S) Vostok Emerging Finance, Webrock Ventures, Centro
MAIN EXEC(S) Olle Widén, Co-Founder & CEO
MARKETS OF OPERATION Brazil
HQ  Brazil **YEAR FOUNDED** 2015

FLUVIP



Fluvip connect brands with social media influencers to create social media campaigns with presence in Europe, USA, and Latin America.

SECTOR Adtech & Marketing **STAGE**  Early
INVESTOR(S) Velum Ventures, The Venture City, Cisneros Group, Wayra

MAIN EXEC(S) Sebastián Jasmino, Founder & CEO
MARKETS OF OPERATION Argentina, Brazil, Chile, Colombia, Ecuador, Mexico, Peru, Spain, Venezuela, USA (New York, Miami)
HQ  Colombia **YEAR FOUNDED** 2013



FRUBANA

Frubana is a B2B platform of agri-products for restaurants & small retailers in Latin America.

SECTOR Marketplace **STAGE**  Seed/Incubator
INVESTOR(S) monashees
MAIN EXEC(S) Fabián Gómez Gutiérrez, Founder & CEO
MARKETS OF OPERATION Colombia, Mexico
HQ  Colombia **YEAR FOUNDED** 2018

FULLFACE

FullFace Biometric Solutions operates as a biometrics company that specializes in facial recognition solutions.

SECTOR Digital Security **STAGE**  Early
INVESTOR(S) Primatec
MAIN EXEC(S) Danny Kabiljo, Founding Partner
MARKETS OF OPERATION Brazil
HQ  Brazil **YEAR FOUNDED** 2012

GAIA DESIGN

GAIA design is a furniture brand in Mexico.

SECTOR Consumer/Retail **STAGE**  Early
INVESTOR(S) Capital Invent, Rise Capital, Variv Capital, Cubo Capital, Alpha4 Ventures, Tresalia Capital, FJ Labs
MAIN EXEC(S) Philippe Cahuzac, Co-Founder & CEO
MARKETS OF OPERATION Mexico
HQ  Mexico **YEAR FOUNDED** 2014

GAUDENA

Gaudena is an e-commerce platform for footwear, and fashion for both men and women.

SECTOR E-Commerce **STAGE**  Expansion
INVESTOR(S) Jaguar Ventures, ALLVP
MAIN EXEC(S) Undisclosed
MARKETS OF OPERATION Mexico
HQ  Mexico **YEAR FOUNDED** 2012

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GEEKIE

Geekie is a web-based platform that provides personalized educational content using adaptive learning technology.

SECTOR Edtech **STAGE**  Early

INVESTOR(S) Omidyar Network, Gera Venture, Mitsui & Co, Virtuose

MAIN EXEC(S) Claudio Sassaki, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2011

GENEPRODX

GeneproDX is a molecular diagnostics company that will commercialize ThyroidPrint®, a gene signature for improved diagnostic accuracy of thyroid fine needle aspiration cytology.

SECTOR Biotech/Healthtech **STAGE**  Seed/Incubator

INVESTOR(S) Aurus

MAIN EXEC(S) Natalia Mena, PhD & COO

MARKETS OF OPERATION Chile

HQ  Chile **YEAR FOUNDED** 2014

GÊNICA

Gênica focuses on research and development of new tools for agricultural production management.

SECTOR Agtech **STAGE**  Seed/Incubator

INVESTOR(S) SP Ventures

MAIN EXEC(S) Patrick Vilela, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2015

GEOFUSION

Geofusion is a geomarketing company, providing solutions in the market intelligence segment focused on geography.

SECTOR Adtech & Marketing **STAGE**  Expansion

INVESTOR(S) DGF Investimentos, Intel Capital, SP Ventures, Criatec Fund

MAIN EXEC(S) Pedro Figoli, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 1996

GESTO

GESTO is a Brazilian startup that uses big data to generate intelligence about health benefits management.

SECTOR Biotech/Healthtech **STAGE**  Early

INVESTOR(S) Redpoint eventures, DGF

Investimentos, Endeavor Catalyst

MAIN EXEC(S) Fabiana Salles, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2002

GETNINJAS

GetNinjas is an online marketplace for local services such as home renovation, cleaning, private lessons, and more.

SECTOR Marketplace **STAGE**  Expansion

INVESTOR(S) monashees, KaszeK Ventures, Otto Capital, Tiger Global Management, Otto Group, Google Launchpad Accelerator

MAIN EXEC(S) Eduardo L'Hotellier, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2011

GIRA

GIRA is an ultra-modern system of receivables management for Agribusiness.

SECTOR Agtech **STAGE**  Early

INVESTOR(S) Cedro Capital

MAIN EXEC(S) Luiz Fernando Prado, Co-Founder

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2015

GOINTEGRO

GoIntegro is a human resource digital platform that empowers employee engagement in Latin America.

SECTOR HRtech **STAGE**  Expansion

INVESTOR(S) KaszeK Ventures, Riverwood Capital, Endeavor Catalyst

MAIN EXEC(S) German Dyzenchouz, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Brazil, Chile, Colombia, Mexico, Peru, Uruguay

HQ  Argentina **YEAR FOUNDED** 2002

GOTRENDIER

GoTrendier is a fashion community.

SECTOR Marketplace **STAGE**  Early

INVESTOR(S) IGNIA, Pedralbes Ventures, Bonsai Venture Capital, Banco Sadabell

MAIN EXEC(S) David Garzón, Founder

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Z**MARKETS OF OPERATION** Mexico
HQ  Mexico **YEAR FOUNDED** 2016

GRANDATA

Grandata integrates first-party and telco partner data to understand key market trends and predict customer behavior.

SECTOR SaaS **STAGE**  Seed/Incubator**INVESTOR(S)** NXP Labs, AxVentures, Streamlined Ventures**MAIN EXEC(S)** Matias Travizano, CEO**MARKETS OF OPERATION** Argentina, USA (San Francisco, CA)**HQ**  USA (San Francisco, CA) **YEAR FOUNDED** 2012

GROUPON LATAM

Groupon LatAm operates a deal-of-the-day website that offers discounted gift certificates usable at local or national companies.

SECTOR E-Commerce **STAGE**  Expansion**INVESTOR(S)** Mountain Nazca**MAIN EXEC(S)** Felipe Henriquez Meyer, Chairman**MARKETS OF OPERATION** Argentina, Brazil, Colombia, Chile, Mexico, Peru**HQ**  Chile **YEAR FOUNDED** 2010

GROW MOBILITY

GROW Mobility is a micromobility company in Latin America that was born out of the merger of Grin Scooters and Yellow, as well as Ride and Flinto.

SECTOR Transportation **STAGE**  Expansion**INVESTOR(S)** Shashta Ventures, DCM Ventures, SV Angel, Trinity Ventures, Y Combinator, monashees, Base10 Partners, Grishin Robotics, ilass 5**MAIN EXEC(S)** Sergio Romo, Co-Founder & CEO**MARKETS OF OPERATION** Mexico, Brazil**HQ**  Mexico **YEAR FOUNDED** 2018

GRUPO 4VETS

Grupo 4vets connects the distribution and retail network of veterinary and animal health products in Brazil and Latin America.

SECTOR Marketplace **STAGE**  Expansion**INVESTOR(S)** e.Bricks Ventures, Rigi Ventures, GWC Innovator Fund**MAIN EXEC(S)** Bernardo Arrospide, Co-Founder & CEO**MARKETS OF OPERATION** Brazil
HQ  Brazil **YEAR FOUNDED** 2013

GRUPO ZAP

Grupo ZAP is an online real estate marketplace that connects buyers, sellers, and renters with properties in Brazil, resulting from the merger of VivaReal and Grupo ZAP in 2017.

SECTOR Proptech **STAGE**  Expansion**INVESTOR(S)** monashees, KaszeK Ventures, Spark Capital, Lead Edge Capital, FJ Labs, Valiant Capital Partners**MAIN EXEC(S)** Lucas Vargas, CEO; Brian Requarth, Co-Founder & Executive Chairman**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2009

GUIABOLSO

GuiaBolso is a personal finance platform that connects Brazilian consumers to financial products via an in-app marketplace with real-time origination.

SECTOR Fintech **STAGE**  Expansion**INVESTOR(S)** Ribbit Capital, QED Investors, Flourish Ventures, KaszeK Ventures, e.Bricks Ventures, Valor Capital, International Finance Corporation (IFC), Endeavor Catalyst, Vostok Emerging Finance**MAIN EXEC(S)** Thiago Alvarez, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2012

GUICHÊ VIRTUAL

Guichê Virtual is an online bus booking platform.

SECTOR Transportation **STAGE**  Early**INVESTOR(S)** KaszeK Ventures, GE32 Capital, Graph Ventures, Google Launchpad Accelerator**MAIN EXEC(S)** Thiago Carvalho, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2013

GUPY

Gupy is a recruitment technology companies that offers online platform for companies looking for efficiency and accuracy when hiring talent.

SECTOR HRtech **STAGE**  Early**INVESTOR(S)** MAYA Capital, Valor Capital**MAIN EXEC(S)** Mariana Ramos Dias, Co-Founder &

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CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2015

GYMPASS

Gympass is a platform that empowers companies to engage their workforce in physical activity by providing access to the largest global network of workout facilities.

SECTOR Marketplace **STAGE** 🌱 Expansion

INVESTOR(S) Redpoint ventures, Valor Capital, Atomico, Kaszek Ventures, General Atlantic

MAIN EXEC(S) Cesar Carvalho, Co-Founder & CEO

MARKETS OF OPERATION Brazil, Chile, Germany, France, Ireland, Italy, Mexico, Netherlands, Portugal, San Marino, Spain, UK, Uruguay, USA

HQ 📍 USA (New York, NY) **YEAR FOUNDED** 2012

H3 POLÍMEROS

H3 Polímeros manufactures polyamide (nylon) plastic resins from textile waste through proprietary technology.

SECTOR Cleantech/Alternative/Renewable Energy

STAGE 🌱 Early

INVESTOR(S) Inseed Investimentos

MAIN EXEC(S) Undisclosed

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2012

HANDS DIGITAL

Hands Digital is a Brazilian company focused on mobile advertising.

SECTOR Adtech & Marketing **STAGE** 🌱 Early

INVESTOR(S) Confrapar

MAIN EXEC(S) João Teixeira de Carvalho, General Managing Director & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 1999

HEG

HEG is a renewable energy group developing utility and C&I scale projects including wind and solar plants and energy monitoring in Mexico, Dominican Republic, Aruba, Central America, and Colombia.

SECTOR Cleantech/Alternative/Renewable Energy

STAGE 🌱 Early

INVESTOR(S) Adobe Capital, ST Capital

MAIN EXEC(S) Alonso Alvarez, Principal

MARKETS OF OPERATION Mexico, USA

HQ 📍 Mexico **YEAR FOUNDED** 2013

HI TECHNOLOGIES

Hi Technologies develops biomedical equipment and telemedicine technology for the humanization of healthcare.

SECTOR Biotech/Healthtech **STAGE** 🌱 Early

INVESTOR(S) monashees, Qualcomm Ventures

MAIN EXEC(S) Marcus Vinícius Mazega Figueredo, CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2004

HIVE MARKETING TECHNOLOGY

Hive Marketing Technology is a digital marketing platform specializing in VR, big data/AI, and business intelligence.

SECTOR Adtech & Marketing **STAGE** 🌱 Expansion

INVESTOR(S) Bozano Investimentos

MAIN EXEC(S) Mitikazu Lisboa, CEO

MARKETS OF OPERATION USA, Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2004

HOGARU

Hogaru is a marketplace offering cleaning services for small and medium sized businesses and houses in Colombia.

SECTOR Business Services **STAGE** 🌱 Early

INVESTOR(S) Velum Ventures, The Venture City, Y Combinator, Wayra

MAIN EXEC(S) Mateo Cera, Co-Founder & CEO

MARKETS OF OPERATION Colombia

HQ 📍 Colombia **YEAR FOUNDED** 2014

HOMIE

Homie is a end-to-end residential real estate rental platform.

SECTOR Proptech **STAGE** 🌱 Seed/Incubator

INVESTOR(S) Angel Ventures, Narval Capital, Plug and Play San Francisco

MAIN EXEC(S) Jordi Greenham Asensio, CEO

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2015

HORUS AERONAVES

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Horus Aeronaves develops technology in aerial imaging using drones, including manufacturing fixed-wing drones focused on aerial mapping as well as developing an online image processing platform.

SECTOR Agtech **STAGE**  Seed/Incubator

INVESTOR(S) Cedro Capital

MAIN EXEC(S) Fabrício Hertz, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2014

HURB (FORMERLY HOTEL URBANO)

Hurb (formerly HotelUrbano) is an online platform that enables travelers to find and reserve accommodation and activities.

SECTOR Hospitality, Travel & Tourism

STAGE  Expansion

INVESTOR(S) Tiger Global Management, Insight Venture Partners, Booking Holdings

MAIN EXEC(S) João Ricardo Mendes, Co-Founder & Co-CEO; Jose Eduardo Mendes, Co-Founder & Co-CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2011

I.SYSTEMS

I.Systems provides advanced control solutions for industrial processes.

SECTOR IoT **STAGE**  Early

INVESTOR(S) Fundo Pitanga

MAIN EXEC(S) Igor Santiago, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2009

IDWALL

Idwall develops software to help small and medium-sized businesses in customer credentialing processes.

SECTOR Digital Security **STAGE**  Early

INVESTOR(S) Confidential

MAIN EXEC(S) Lincoln Ando, Founder

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2016

IFOOD

iFood is an online food delivery portal that develops an innovative system, so users can order deliveries on the internet with no hassle.

SECTOR Logistics & Distribution **STAGE**  Expansion

INVESTOR(S) Movile, Naspers, Innova Capital

MAIN EXEC(S) Carlos Eduardo Moyses, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2011

IGUANA FIX

IguanaFix is a marketplace for services for individuals, households, cars, and enterprises.

SECTOR Marketplace **STAGE**  Early

INVESTOR(S) Angel Ventures, Qualcomm Ventures, Temasek, Endeavor Catalyst, Riverwood Capital, RCV, Soldiers Field Angels

MAIN EXEC(S) Matias Recchia, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Brazil, Mexico, Uruguay

HQ  Argentina **YEAR FOUNDED** 2013

IMEDICINA

iMedicina is an online health platform that enables doctors to store and manage health records.

SECTOR Biotech/Healthtech **STAGE**  Seed/Incubator

INVESTOR(S) Cedro Capital

MAIN EXEC(S) Raphael Trotta, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2011

IN LOCO MEDIA

In Loco Media provides intelligence based on location data.

SECTOR Adtech & Marketing **STAGE**  Early

INVESTOR(S) Naspers, Buscape

MAIN EXEC(S) Andre Ferraz, Founder & CEO

MARKETS OF OPERATION Brazil, USA (New York, NY, San Francisco, CA)

HQ  Brazil **YEAR FOUNDED** 2014

INCREASE

Increase is an Argentine fintech that empowers businesses with a wide group of solutions.

SECTOR Fintech **STAGE**  Early

INVESTOR(S) Mercado Libre Fund, Agrega Partners, Arfintech, Lucens Capital, Grupo Supervielle, Rise of the Rest Seed Fund

MAIN EXEC(S) Agustin Pagnoni, CEO

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Z**MARKETS OF OPERATION** Argentina**HQ** 📍 Argentina **YEAR FOUNDED** 2014**INFRACOMMERCE***Infracommerce provides e-Commerce service solutions.***SECTOR** SaaS **STAGE** 🌱 Expansion**INVESTOR(S)** Flybridge Capital Partners, e.Bricks Ventures, Transcosmos inc., Valor Capital Group, French Partners**MAIN EXEC(S)** Kai Schoppen, Co-Founder & CEO**MARKETS OF OPERATION** Brazil, Mexico**HQ** 📍 Brazil **YEAR FOUNDED** 2012**INGRESSE***Ingresse is a social ticketing company that enables people to discover the latest concerts, nightclubs, parties, and theater plays.***SECTOR** E-Commerce **STAGE** 🌱 Early**INVESTOR(S)** e.Bricks Ventures, Qualcomm Ventures, DGF Investimentos,**MAIN EXEC(S)** Gabriel Benarros, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2012**INPRENHA BIOTECNOLOGIA***Inprenha Biotecnologia develops products and solutions for the animal reproduction and genetics market.***SECTOR** Biotech/Healthtech **STAGE** 🌱 Early**INVESTOR(S)** SP Ventures**MAIN EXEC(S)** Erika da Silva, President & CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2008**INSTACARRO***InstaCarro is a car buying and selling service that offers a possibility of selling cars in up to one hour.***SECTOR** Marketplace **STAGE** 🌱 Early**INVESTOR(S)** Lumia Capital, Global Founders Capital, Rise Capital, FundersClub, FJ Labs, Big Sur Ventures, Hummingbird Ventures**MAIN EXEC(S)** Diego Fischer, Co-Founder & CEO; Luca Cafici, COO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2015**INTELLIBRAND***Intellibrand is a data analytics company for sales and marketing.***SECTOR** SaaS **STAGE** 🌱 Early**INVESTOR(S)** DGF Investimentos**MAIN EXEC(S)** Chau Sanh, CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2013**IPSUM***Ipsum is a provider of an online productivity management platform for the construction industry.***SECTOR** SaaS **STAGE** 🌱 Seed/Incubator**INVESTOR(S)** Manutara Ventures, CEMEX Ventures, Wayra, Imagine Lab**MAIN EXEC(S)** Franco Giaquinto, Co-Founder & CEO**MARKETS OF OPERATION** Chile**HQ** 📍 Chile **YEAR FOUNDED** 2014**IVOY***iVoy offers businesses and individuals with a range of delivery and logistics services.***SECTOR** Marketplace **STAGE** 🌱 Early**INVESTOR(S)** Variv Capital, Dila Capital, Soldiers Field Angels, Stella Maris Partners**MAIN EXEC(S)** Alvaro de Juan Uriarte, CEO**MARKETS OF OPERATION** Mexico**HQ** 📍 Mexico **YEAR FOUNDED** 2011**JÁ SAÚDE ANIMAL***J.A Animal Health specialized in the development, manufacturing, and marketing of products for animal health.***SECTOR** Healthcare/Life Sciences **STAGE** 🌱 Expansion**INVESTOR(S)** CRP Companhia de Participações**MAIN EXEC(S)** José Abdo Andrade Hellu, Founder**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2002**JAMPP***Jampp is a performance marketing platform for acquiring and retargeting mobile customers.***SECTOR** Adtech & Marketing **STAGE** 🌱 Early

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INVESTOR(S) Endeavor Catalyst, NXP Labs, Highland Europe, Start Capital

MAIN EXEC(S) Martin Añazco, Co-Founder; Diego Meller, Co-Founder

MARKETS OF OPERATION Argentina, Brazil, Germany, Singapore, South Africa, USA (San Francisco, CA), UK

HQ 📍 UK **YEAR FOUNDED** 2013

JETBOV

JetBov develops livestock and farm management software for the agriculture industry.

SECTOR Agtech **STAGE** 🌱 Seed/Incubator

INVESTOR(S) SP Ventures, ACE Startups

MAIN EXEC(S) Xisto Alves de Souza Junior, CEO

MARKETS OF OPERATION LatAm

HQ 📍 Brazil **YEAR FOUNDED** 2014

JOOYCAR

Jooycar is a Chilean insurtech platform for real-time automotive data.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) HCS Capital Partners

MAIN EXEC(S) Emilio Figueroa Torres, Co-Founder & CTO

MARKETS OF OPERATION Brazil, Chile, Colombia, Mexico, Peru, USA

HQ 📍 Chile **YEAR FOUNDED** 2014

JUNAR

Junar offers a cloud-based open data platform for businesses.

SECTOR SaaS **STAGE** 🌱 Early

INVESTOR(S) Aurus, Austral Capital, Carao Ventures, Sand Hill Angels, Start-up Chile

MAIN EXEC(S) Javier Pájaro, Co-Founder & CTO

MARKETS OF OPERATION Argentina, USA (San Francisco Bay Area)

HQ 📍 USA (Palo Alto, CA) **YEAR FOUNDED** 2010

JUSBRASIL

JusBrasil is a legal platform that connects consumers and attorneys and offers legal information.

SECTOR Legaltech **STAGE** 🌱 Early

INVESTOR(S) Founders Fund, monashees, Bertelsmann

MAIN EXEC(S) Daniel Murta, Co-Founder & Co-CEO; Rafael Costa, Co-Founder & Co-CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2008

KARMAPULSE

KarmaPulse is a social media analytics company for businesses in the Spanish speaking market.

SECTOR SaaS **STAGE** 🌱 Seed/Incubator

INVESTOR(S) IGNIA, On Ventures

MAIN EXEC(S) Ximena Iñigo, Co-Founder & CEO

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2013

KAUEL

Kauel is a Chilean development company focused on software and hardware development for imaging, big data, artificial intelligence, SLAM, IoT, computer vision, electronic interaction and the design of 3D virtual worlds.

SECTOR Machine Learning **STAGE** 🌱 Early

INVESTOR(S) Invexor Capital

MAIN EXEC(S) Jorge Rodriguez Ibañez, Board Member

MARKETS OF OPERATION Chile

HQ 📍 Chile **YEAR FOUNDED** 2010

KAVAK

Kavak is an online marketplace for used cars.

SECTOR Marketplace **STAGE** 🌱 Seed/Incubator

INVESTOR(S) Mountain Nazca, KaszeK Ventures, Tresalia Capital, J.D. Power and Associates

MAIN EXEC(S) Carlos Garcia Ottati, Co-Founder & CEO

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2016

KEKANTO

Kekanto is a social network that can be used to exchange reviews and recommendations on places and services.

SECTOR Hospitality, Travel & Tourism

STAGE 🌱 Expansion

INVESTOR(S) Accel Partners, KaszeK Ventures, W7

MAIN EXEC(S) Fernando Okumura, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Brazil, Chile,

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Colombia, Mexico, Peru

HQ 📍 Brazil **YEAR FOUNDED** 2010

KINEDU

Kinedu offers content and tools for parents wishing to improve their children's development.

SECTOR Edtech **STAGE** 🌱 Early

INVESTOR(S) Dila Capital, Promotora Social Mexico, Social Capital, NXP Labs, Be Curious Partners, StartX, IGNA, Stella Maris Partners, Advenio Capital Management

MAIN EXEC(S) Luis Garza, Founder & CEO

MARKETS OF OPERATION Brazil, Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2013

KNEWIN INTELIGENCIA

Knewin is a one-stop shop company for media and social monitoring, analytics and influencer strategies.

SECTOR SaaS **STAGE** 🌱 Early

INVESTOR(S) Confidential

MAIN EXEC(S) Fabiano Duarte Beppler, Founder

MARKETS OF OPERATION Brazil, USA

HQ 📍 Brazil **YEAR FOUNDED** 2011

KONFIO

Konfio is an online lending platform for small businesses in Mexico that uses data for rapid credit assessment.

SECTOR Fintech **STAGE** 🌳 Expansion

INVESTOR(S) Accion, Quona Capital, QED Investors, KaszeK Ventures, Jaguar Ventures, International Finance Corporation, Vostok Emerging Finance, Victory Park Capital

MAIN EXEC(S) David Arana, Co-Founder & CEO

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2013

KUBO FINANCIERO

Kubo.Financiero is a Mexican P2P Lending Platform.

SECTOR Fintech **STAGE** 🌳 Expansion

INVESTOR(S) Alta Ventures, Bamboo Capital Partners, Capital Invent, Google Launchpad Accelerator, Monex Precious Metals, KuE Capital, Wayra, Tanant Capital, Vander Capital Partners

MAIN EXEC(S) Vicente Fenoll, Co-Founder & CEO

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2012

KUESKI

Kueski is an online micro-lender for the middle class of Mexico.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) Variv Capital, Crunchfund, Core Ventures Group, Angel Ventures, Richmond Global Ventures, Rise Capital, Auria Capital, Sobrato Family Foundation

MAIN EXEC(S) Adalberto Flores, Co-Founder & CEO

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2012

LA HAUS

La Haus is a proptech bringing efficiency, transparency, and the human touch to the most important financial decision for most families and individuals: buying a house.

SECTOR Proptech **STAGE** 🌱 Early

INVESTOR(S) KaszeK Ventures, NFX Capital

MAIN EXEC(S) Jeronimo Uribe, CEO

MARKETS OF OPERATION Colombia, Mexico

HQ 📍 Colombia **YEAR FOUNDED** 2017

LAMIECCO

Lamiecco develops and produces PET laminates for furnishings and building elements.

SECTOR Cleantech/Alternative/Renewable Energy

STAGE 🌱 Early

INVESTOR(S) Inseed Investimentos

MAIN EXEC(S) Alexandre Figueiró, CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2008

LENTESPLUS

Lentesplus is an online retailer for contact lenses.

SECTOR E-Commerce **STAGE** 🌳 Expansion

INVESTOR(S) IGNA, Stella Maris Partners, InQLab, Palm Drive Capital

MAIN EXEC(S) Jaime Oriol, Co-Founder; Diego Mariño, Co-Founder

MARKETS OF OPERATION Argentina, Chile, Colombia, Mexico

HQ 📍 Colombia **YEAR FOUNDED** 2014

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LEVEE

Levee develops solutions to help large enterprises remove bottlenecks in productivity and efficiency.

SECTOR HRtech **STAGE** Early

INVESTOR(S) monashees, Varadero Capital, TheVentureCity, Google Launchpad Accelerator, Qualcomm Ventures, e.bricks Ventures, Initial Capital, 500 Startups, Fortify Ventures

MAIN EXEC(S) Jacob Rosenbloom, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ Brazil **YEAR FOUNDED** 2012

LEVITA MAGNETICS

Levita Magnetics develops magnetic surgical platforms for less invasive surgery.

SECTOR Healthcare/Life Sciences **STAGE** Early

INVESTOR(S) Aurus, Ataria

MAIN EXEC(S) Alberto Rodriguez-Navarro, Founder & CEO

MARKETS OF OPERATION USA (San Mateo, CA)

HQ USA (San Mateo, CA) **YEAR FOUNDED** 2011

LIFTIT

Liftit is a B2B marketplace platform that connects independent truck drivers to businesses that need cargo delivered.

SECTOR Logistics & Distribution **STAGE** Early

INVESTOR(S) Confidential

MAIN EXEC(S) Angel Celis Botto, Founder

MARKETS OF OPERATION Brazil, Chile, Colombia, Ecuador, Mexico

HQ Colombia **YEAR FOUNDED** 2017

LINTE

Linte helps companies to lower expenses through a document management tool.

SECTOR SaaS **STAGE** Early

INVESTOR(S) Redpoint eventures

MAIN EXEC(S) Gabriel Senra, CEO

MARKETS OF OPERATION Brazil, USA

HQ Brazil **YEAR FOUNDED** 2015

LIV UP

LIV Up produces and delivers natural flash frozen food.

SECTOR Consumer/Retail **STAGE** Early

INVESTOR(S) KaszeK Ventures

MAIN EXEC(S) Victor Santos, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ Brazil **YEAR FOUNDED** 2015

LOFT

Loft is a Brazilian proptech that is reinventing the process of buying and selling real estate by leveraging technology and data.

SECTOR Proptech **STAGE** Early

INVESTOR(S) monashees, Andreesen Horowitz, Thrive Capital, FJ Labs

MAIN EXEC(S) Florian Hagenbuch, Founder & Co-CEO

MARKETS OF OPERATION Brazil

HQ Brazil **YEAR FOUNDED** 2018

LOGAN

Logan is a mobile marketing company enabling smartphone users to discover and engage with new products and services through personalized advertising experiences

SECTOR Adtech & Marketing **STAGE** Early

INVESTOR(S) NXTP Labs, Pedrables Partners

MAIN EXEC(S) Juan Goldy, Founder & CEO

MARKETS OF OPERATION Argentina, Colombia, Bolivia, Brazil, Ecuador, Guatemala, Mexico, Peru

HQ Argentina **YEAR FOUNDED** Undisclosed

LOGGI

Loggi is a shipping logistics platform.

SECTOR Logistics & Distribution **STAGE** Expansion

INVESTOR(S) monashees, Qualcomm Ventures, Dragoneer Investment Group, Velt Partners, GGV Capital, Microsoft, Softbank Investment Advisers, KaszeK Ventures, Google, IFC Venture Capital Group

MAIN EXEC(S) Fabien Mendez, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ Brazil **YEAR FOUNDED** 2013

MADEIRAMADEIRA

MadeiraMadeira is an e-commerce store providing construction and finishing materials.

SECTOR E-Commerce **STAGE** Expansion

INVESTOR(S) Flybridge Capital Partners,

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monashees, KaszeK Ventures

MAIN EXEC(S) Daniel Scandian, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2009

MAGNAMED

Magnamed is healthcare company specializing in pulmonary ventilation devices.

SECTOR Healthcare/Life Sciences **STAGE**  Expansion

INVESTOR(S) Vox Capital, SP Ventures

MAIN EXEC(S) Wataru Ueda, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2005

MAGNETIS

Magnetis is a digital investment advisor.

SECTOR Fintech **STAGE**  Early

INVESTOR(S) monashees, Redpoint eventures, 500 Startups, NH Investimentos, Vostok Emerging Finance

MAIN EXEC(S) Luciano Tavares, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2012

MAGNETIS INVESTIMENTOS

Magnetis offers digital solutions for individuals to build long-term investment plans.

SECTOR Fintech **STAGE**  Expansion

INVESTOR(S) Monashees, Vostok Emerging Finance

MAIN EXEC(S) Luciano Tavares, Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2012

MANDAÊ

Mandaê offers parcel logistics services for SMBs in Brazil through a digital platform.

SECTOR Logistics & Distribution **STAGE**  Early

INVESTOR(S) Qualcomm Ventures, monashees, Valor Capital, Kima Ventures, Performa Investimentos, Tekton Ventures, Mercado Libre Fund, FJ Labs, UPS Strategic Enterprise Fund, Icon Holding Company, International Finance Corporation

MAIN EXEC(S) Marcelo Fujimoto, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2013

MANDIC

Mandic is a cloud computing solution for businesses in Latin America.

SECTOR Cloud Computing **STAGE**  Expansion

INVESTOR(S) Riverwood Capital, Intel Capital

MAIN EXEC(S) Mauricio Cascao, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 1990

MEDIASTREAM

Mediastream is a streaming company that works with audiovisual production, and content administration and distribution.

SECTOR Digital Media & Entertainment

STAGE  Early

INVESTOR(S) Inversur, Scale Capital

MAIN EXEC(S) Luis Ahumada, Founder & CEO

MARKETS OF OPERATION Chile

HQ  Chile **YEAR FOUNDED** 2007

MEDICINIA

Medicinia is a communication platform that connect medical teams, patients, medical records, hospitals and healthcare systems.

SECTOR Biotech/Healthtech **STAGE**  Early

INVESTOR(S) monashees, Redpoint eventures, Indicator Capital

MAIN EXEC(S) Daniel Branco, Executive Chairman

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2012

MÉLIUZ

Méliuz is a cash back marketplace where consumers can earn money while shopping at stores.

SECTOR Marketplace **STAGE**  Early

INVESTOR(S) Lumia Capital, FJ Labs, monashees, Endeavor Catalyst

MAIN EXEC(S) Israel Salmen, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2011

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MEMED

Memed is an online platform, free and exclusive for doctors, where they can find updated information about any drug available in the Brazilian market and make prescriptions.

SECTOR Biotech/Healthtech **STAGE** 🌱 Early

INVESTOR(S) Qualcomm Ventures, monashees, Redpoint eventures, 21212

MAIN EXEC(S) Ricardo Moraes, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2012

MENDELICS ANÁLISE GENÔMICA

Mendelics Análise Genômica is a genomics-based clinical diagnostics lab. It focuses on rare genetic diseases and cancer.

SECTOR Biotech/Healthtech **STAGE** 🌱 Early

INVESTOR(S) BBI Financial Gestão de Recursos

MAIN EXEC(S) David Schlesinger, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2012

MERCADO ELETRÔNICO

Mercado Eletrônico is a provider of solutions and services for supply chain and procurement, helping companies to reduce costs and improve performance.

SECTOR E-Commerce **STAGE** 🌱 Expansion

INVESTOR(S) DGF Investimentos

MAIN EXEC(S) Eduardo Nader, CEO

MARKETS OF OPERATION USA, Portugal, Argentina, Chile, Paraguay, Uruguay, Mexico

HQ 📍 Brazil **YEAR FOUNDED** 1994

MERCADONI

Mercadoni is a delivery platform that connects users who want to purchase prepared foods, groceries, clothes, and more.

SECTOR Marketplace **STAGE** 🌱 Early

INVESTOR(S) Axon Partners Group, Pegasus Group, Movile

MAIN EXEC(S) Pedro Freire, Co-Founder

MARKETS OF OPERATION Argentina, Colombia, Mexico

HQ 📍 Colombia **YEAR FOUNDED** 2015

MERCOS (FORMERLY MEUS PEDIDOS)

Mercos (formerly Meus Pedidos) is a computer software

company that develops and provides sales management software.

SECTOR SaaS **STAGE** 🌱 Expansion

INVESTOR(S) monashees, Qualcomm Ventures, Google Launchpad Accelerator

MAIN EXEC(S) Tiago Brandes, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2010

MINDLAB

MindLab creates strategy games to develop the thinking abilities and life skills of K-12 students.

SECTOR Edtech **STAGE** 🌱 Expansion

INVESTOR(S) Accel Partners, Inter American Development Bank (IDB), Meritech Capital Partners, MHS Capital, monashees

MAIN EXEC(S) Valmir Pereira, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 1994

MINUTO SEGUROS

Minuto Seguros is an insurance brokerage company that specializes in selling insurance policies over the internet.

SECTOR Fintech **STAGE** 🌱 Expansion

INVESTOR(S) Redpoint eventures

MAIN EXEC(S) Marcelo Blay, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2011

MONI

Moni is a mobile banking solution for the underbanked in Latin America that enables customers to have instant access to credit and bill payments.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) International Finance Corporation (IFC), NXTP Labs, BID Invest

MAIN EXEC(S) Alejandro Estrada, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Mexico

HQ 📍 Argentina **YEAR FOUNDED** 2013

MOSYLE

Mosyle provides mobile device management solutions for parents and teachers to guide children's mobile experiences.

SECTOR Edtech **STAGE** 🌱 Early

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INVESTOR(S) DGF Investimentos, Peak Ventures, Elephant

MAIN EXEC(S) Alcyr Araujo, Founder & CEO

MARKETS OF OPERATION Global

HQ 📍 Brazil **YEAR FOUNDED** 2013

MOVILRED

MovilRed is a network of banks and transnational services provider in Colombia.

SECTOR Financial Services **STAGE** 🌱 Early

INVESTOR(S) International Finance Corporation (IFC), Bamboo Capital Partners

MAIN EXEC(S) Hernando Rubio, Co-Founder and CEO

MARKETS OF OPERATION Colombia

HQ 📍 Colombia **YEAR FOUNDED** 2002

MURAL

MURAL offers a cloud-based solution for design teams through a digital whiteboard that enables to visually explore challenges and collaborate on researching, brainstorming and designing ideas.

SECTOR SaaS **STAGE** 🍷 Seed/Incubator

INVESTOR(S) Intel Capital, Alta Ventures, Collaborative Fund, NXP Labs, 500 Startups

MAIN EXEC(S) Mariano Suarez-Battan, Co-Founder & CEO

MARKETS OF OPERATION Argentina, USA (San Francisco, CA)

HQ 📍 Argentina **YEAR FOUNDED** 2011

MUXI

Muxi provides intelligent payment solutions for businesses that manage electronic transactions.

SECTOR Fintech **STAGE** 🌱 Expansion

INVESTOR(S) Confrapar, Innovate Technology Fund

MAIN EXEC(S) Paulo Guzzo, CEO

MARKETS OF OPERATION Brazil, Mexico, USA

HQ 📍 Brazil **YEAR FOUNDED** Undisclosed

NAVENT

Navent is a real estate and jobs classifieds company.

SECTOR Proptech **STAGE** 🌱 Expansion

INVESTOR(S) Riverwood Capital, Tiger Global Management

MAIN EXEC(S) Nicolás Tejerina, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Brazil, Chile, Ecuador, Mexico, Panama, Peru, Venezuela

HQ 📍 Argentina **YEAR FOUNDED** 1999

NEON PAGAMENTOS

Neon is a Brazilian digital bank.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) monashees, Quona Capital, Propel Venture Partners, Flourish Ventures, Tera, Yellow Ventures

MAIN EXEC(S) Pedro Conrade, Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2016

NEOPROSPECTA

Neoprospecta is a biotechnology company that aims to develop solutions for large scale microorganism molecular analysis and diagnosis.

SECTOR Biotech/Healthtech **STAGE** 🌱 Early

INVESTOR(S) Cventures, IDEE

MAIN EXEC(S) Luiz Felipe Valter de Oliveira, CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2011

NEOWAY

Neoway is a big data and analytics company that helps clients manage sales by aggregating and curating information about prospective customers and markets.

SECTOR SaaS **STAGE** 🌱 Expansion

INVESTOR(S) Accel Partners, monashees, Endeavor Catalyst, Pointbreak, QMS Capital, Temasek Holdings, Pollux

MAIN EXEC(S) Jaime Leonel de Paula Jr, Founder & CEO

MARKETS OF OPERATION Brazil, USA (New York, NY)

HQ 📍 Brazil **YEAR FOUNDED** 2002

NEUMARKET

Neumarket is an e-commerce that sells tires for Spanish-speaking Latin America.

SECTOR E-Commerce **STAGE** 🌱 Early

INVESTOR(S) Variv Capital, Axon Partners Group, INVX

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MAIN EXEC(S) Juan David Gutierrez, Co-Founder & CEO

MARKETS OF OPERATION Colombia, Mexico

HQ 📍 Colombia **YEAR FOUNDED** 2012

NIBO

Nibo is online software that enables companies and accountants to manage and control their finances.

SECTOR SaaS **STAGE** 🌱 Early

INVESTOR(S) Redpoint eventures, Valor Capital, Vostok Emerging Finance (VEF)

MAIN EXEC(S) Gabriel Gaspar, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2012

NOTCO

NotCo is a Chilean foodtech company that uses artificial intelligence to create delicious, sustainable, and accessible foods, all from plants.

SECTOR Biotech/Healthtech **STAGE** 🌱 Early

INVESTOR(S) KaszeK Ventures, SOS Ventures

MAIN EXEC(S) Matias Muchnick, Founder & CEO

MARKETS OF OPERATION Chile, USA

HQ 📍 Chile **YEAR FOUNDED** 2015

NOVERDE

Noverde is a financial services startup that offers personal loans to underbanked consumers in Brazil.

SECTOR Fintech **STAGE** 🌱 Seed/Incubator

INVESTOR(S) Domo Invest

MAIN EXEC(S) Eduardo Teixeira, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2016

NUBANK

Nubank is a leading financial technology company in Latin America. Nubank issues, administrates, processes, and transfers payments related to post-paid credit cards and equity investment in other entities.

SECTOR Fintech **STAGE** 🌱 Expansion

INVESTOR(S) Founders Fund, Sequoia Capital, KaszeK Ventures, Tiger Global Management, QED Investors, Ribbit Capital, DST Global, Thrive Capital, Tencent Holdings, Goldman Sachs, Fortress Investment Group, Dragoner Investment Group

MAIN EXEC(S) David Velez, Co-Founder & CEO; Eloi

Dechery, Founding Partner

MARKETS OF OPERATION Brazil, Mexico, Argentina

HQ 📍 Brazil **YEAR FOUNDED** 2013

NUBITY

Nubity manages and monitors cloud servers and apps.

SECTOR Cloud Computing **STAGE** 🌱 Early

INVESTOR(S) ALLVP, Escala.VC, 500 Startups, LIV Capital, Wayra, Stela Maris Partners

MAIN EXEC(S) Dario Peña, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2013

NUBOX

Nubox provides a cloud-based accounting and payroll platform for small businesses.

SECTOR SaaS **STAGE** 🌱 Expansion

INVESTOR(S) Riverwood Capital

MAIN EXEC(S) Marcos Mahave Cáceres, CEO

MARKETS OF OPERATION Chile, Colombia

HQ 📍 Chile **YEAR FOUNDED** 2001

NUVE, INC

Nuve focuses on fraud prevention for the asset management industry.

SECTOR Digital Security **STAGE** 🌱 Early

INVESTOR(S) Alta Ventures, Capital Factory, Silverton Partners, Marc Bell Ventures, MITA Ventures

MAIN EXEC(S) Antonio Arocha, Co-Founder & CEO

MARKETS OF OPERATION Mexico, USA (Austin, TX)

HQ 📍 USA (Austin, TX) **YEAR FOUNDED** 2009

NUVEM SHOP | TIENDA NUBE

Nuvem Shop operates an e-commerce platform that enables small and medium enterprises start to their own online stores.

SECTOR SaaS **STAGE** 🌱 Early

INVESTOR(S) KaszeK Ventures, NXP Labs, IGNIA, Elevar Equity, FJ Labs

MAIN EXEC(S) Santiago Sosa, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Brazil

HQ 📍 Argentina **YEAR FOUNDED** 2011

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O4IT

O4IT provides a wide range of cloud computing services to enterprises.

SECTOR Cloud Computing **STAGE** 🌱 Expansion

INVESTOR(S) Axon Partners Group

MAIN EXEC(S) Efrain Soler, Founder & CEO

MARKETS OF OPERATION Colombia, Panama, USA (Miami, FL)

HQ 📍 Colombia **YEAR FOUNDED** 2005

OCA ANIMATION

CA Animation provides 2D and 3D animation for media companies.

SECTOR Digital Media & Entertainment

STAGE 🌱 Expansion

INVESTOR(S) Investimage Asset Development

MAIN EXEC(S) Guilherme Alvernaz, Director & Animation Director

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2006

OFI

OFI is a company dedicated to provide technology solutions (digital workplace, hybrid cloud, app development) and administered services such as supply outsourcing to small, medium and large companies.

SECTOR E-Commerce **STAGE** 🌱 Early

INVESTOR(S) Velum Ventures, South Ventures, Rise Capital, Endeavor Catalyst, Alpha4 Ventures, IN VX

MAIN EXEC(S) Peter Ostroske, Co-Founder & CEO

MARKETS OF OPERATION Latin America

HQ 📍 Colombia **YEAR FOUNDED** 2014

OGASEC (FORMERLY AKER N-STALKER)

Ogasec (formerly Aker N-Stalker) is a cybersecurity services company.

SECTOR Digital Security **STAGE** 🌱 Expansion

INVESTOR(S) Invest Tech

MAIN EXEC(S) Markswell Coelho, CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2000

OLIST

Olist operates an online e-commerce site for sellers,

that connects merchants and their products to the main marketplaces of Brazil.

SECTOR E-Commerce **STAGE** 🌱 Early

INVESTOR(S) Valor Capital Group, Endeavor Catalyst, FJ Labs, 500 Startups

MAIN EXEC(S) Tiago Dalvi, Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2015

OMIEXPERIENCE

Omiexperience is a software house that develops Cloud ERP and CRM for micro and small companies.

SECTOR SaaS **STAGE** 🌱 Expansion

INVESTOR(S) Astella Investimentos, Riverwood Capital

MAIN EXEC(S) Marcelo Lombardo, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2013

ONAPSIS

Onapsis is a cybersecurity and compliance solution for cloud and on-premise ERP and business applications.

SECTOR Digital Security **STAGE** 🌱 Expansion

INVESTOR(S) Endeavor Catalyst, TPG, Dragoneer Investment Group, 406 Ventures, Evolution Equity Partners, Schlumberger Limited

MAIN EXEC(S) Mariano Nunez, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Germany, USA (Boston, MA)

HQ 📍 USA (Boston, MA) **YEAR FOUNDED** 2009

ONCASE

OnCase specializes in business intelligence and business management through the use of market leading tools.

SECTOR SaaS **STAGE** 🌱 Early

INVESTOR(S) Confidential

MAIN EXEC(S) Iandé Bailey Coutinho, Founder & CEO

MARKETS OF OPERATION Brazil, Mexico

HQ 📍 Brazil **YEAR FOUNDED** 2007

ONDORE

Ondore is a data analytics company that turns social media data into actionable insights for businesses.

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SECTOR SaaS **STAGE**  Early

INVESTOR(S) Alta Ventures

MAIN EXEC(S) Todd Stein, CEO

MARKETS OF OPERATION Mexico, USA (San Francisco, CA)

HQ  Mexico **YEAR FOUNDED** 2005

OPEN ENGLISH

Open English is an edtech company focused on English language learning for the Latin American & U.S. Hispanic markets.

SECTOR Edtech **STAGE**  Expansion

INVESTOR(S) Kaszek Ventures, Insight Venture Partners, Technology Crossover Ventures, Flybridge Capital Partners, Redpoint

MAIN EXEC(S) Andres Moreno, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Brazil, Colombia, USA (Miami, FL), Venezuela

HQ  USA (Miami, FL) **YEAR FOUNDED** 2006

OQVESTIR

OQVestir is a luxury e-commerce platform offering fashion products such as clothes, shoes and accessories.

SECTOR E-Commerce **STAGE**  Expansion

INVESTOR(S) Kaszek Ventures, TMG Capital, Tiger Global Management

MAIN EXEC(S) Isabel Humberg, Founder; Mariana Medeiros, Founder

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2009

PAGO46

46 Degrees Technologies (PAGO46) is a mobile payments-sharing company that is revolutionizing how people pay with cash in emerging markets.

SECTOR Fintech **STAGE**  Seed/Incubator

INVESTOR(S) Scale Capital, Vulcano VC, Plug and Play Technology Center

MAIN EXEC(S) Garland Wong, CEO

MARKETS OF OPERATION Chile, Argentina

HQ  USA (San Diego, CA) **YEAR FOUNDED** 2015

PASSEI DIRETO

Passei Direto is an online network for students to learn and share study materials.

SECTOR Edtech **STAGE**  Expansion

INVESTOR(S) Redpoint eventures, Valor Capital, Bozano Investimentos, Grupo Xango, e.ventures

MAIN EXEC(S) Rodrigo Salvador, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2012

PETLOVE

PetLove is an online store offering a wide range of pet products.

SECTOR E-Commerce **STAGE**  Early

INVESTOR(S) Kaszek Ventures, Tiger Global Management, monashees

MAIN EXEC(S) Marcio Waldman, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 1999

PIG.GI

Pig.gi is an app where users win virtual coins in exchange for engaging with brands and sharing their consumer data.

SECTOR Adtech & Marketing **STAGE**  Early

INVESTOR(S) SocialAtom Ventures, Nomadic Investments, CISA Telecomunicaciones, Ideas Y Capital, Bizrupt, Valure Capital, Cambridge Analytica, Ivernet Holdings, Archipelago Global, Genesis Capital Ventures

MAIN EXEC(S) Joel Phillips, Co-Founder & CEO

MARKETS OF OPERATION Mexico

HQ  Mexico **YEAR FOUNDED** 2015

PIPEFY

Pipefy provides software for workflow management and process improvement.

SECTOR SaaS **STAGE**  Early

INVESTOR(S) Redpoint eventures, Valor Capital, Trinity Ventures, FundersClub, ONEVC, Openview Venture Partners, 500 Startups

MAIN EXEC(S) Alessio Alionco, Co-Founder & CEO

MARKETS OF OPERATION Brazil, USA (San Francisco, CA)

HQ  USA (San Francisco, CA) **YEAR FOUNDED** 2014

PITZI

Pitzi provides insurance for mobile devices.

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SECTOR Fintech **STAGE** 🌱 Expansion
INVESTOR(S) Valiant Capital Partners, Kaszek Ventures, Thrive Capital, Flybridge Capital Partners, QED Investors, initial.vc
MAIN EXEC(S) Daniel Hatkoff, Founder & CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2011

PIXEON MEDICAL SYSTEMS

Pixeon addresses the imaging and workflow needs of diagnostic healthcare providers.

SECTOR Healthcare/Life Sciences **STAGE** 🌱 Expansion
INVESTOR(S) Intel Capital, Riverwood Capital
MAIN EXEC(S) Roberto Ribeiro da Cruz, Co-Founder & CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2003

PLATZI

Platzi is an online education platform that offers classes on marketing, learn coding, business, and design.

SECTOR Edtech **STAGE** 🐣 Seed/Incubator
INVESTOR(S) Omidyar Network, 500 Startups, FundersClub, Mountain Nazca, Amasia Ventures, Foundation Capital, Y Combinator, Google Launchpad Accelerator, TA Ventures
MAIN EXEC(S) John Freddy Vega, Co-Founder & CEO

MARKETS OF OPERATION Colombia, USA
HQ 📍 Colombia **YEAR FOUNDED** 2012

PRODUCTECA

Producteca is a SaaS company that gives companies the ability to manage their online sales across different marketplaces.

SECTOR SaaS **STAGE** 🐣 Seed/Incubator
INVESTOR(S) Juguar Ventures, Wayra, Mercado Libre Fund, INNOGEN Venture Capital
MAIN EXEC(S) Andres Kirschbaum, Co-Founder & CEO
MARKETS OF OPERATION Argentina
HQ 📍 Argentina **YEAR FOUNDED** 2014

PROMIP

Promip provides biological products and research services for integrated pest management programs.

SECTOR Agtech **STAGE** 🌱 Early
INVESTOR(S) SP Ventures
MAIN EXEC(S) Marcelo Poletti, Founder & CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2006

PRONTMED

Prontmed is a healthcare company focused on organizing and integrating health information with an intuitive EMR.

SECTOR Healthcare/Life Sciences **STAGE** 🌱 Expansion
INVESTOR(S) e.Bricks Ventures
MAIN EXEC(S) Lasse Koivisto, CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 1996

PROPERTYSIMPLE

PropertySimple provides artificial intelligence tools for real estate agents.

SECTOR Proptech **STAGE** 🌱 Early
INVESTOR(S) Magma Partners, Start-up Chile
MAIN EXEC(S) Adrian Fisher, Founder & CEO
MARKETS OF OPERATION Chile, USA (Orange County, CA)
HQ 📍 USA (Orange County, CA) **YEAR FOUNDED** 2016

PRORADIS

ProRadis offers software solutions for health clinics and radiology labs.

SECTOR Biotech/Healthtech **STAGE** 🌱 Early
INVESTOR(S) Vox Capital, Performa Investimentos, Wayra
MAIN EXEC(S) Haissan Molaib, Co-Founder & CEO
MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2012

PROVA FÁCIL (FORMERLY STARLINE TECNOLOGIA)

Prova Fácil (formerly Starline Tecnologia) is an edtech company that automates the process of creating, applying and correcting exams for small, medium and large educational institutes.

SECTOR Edtech **STAGE** 🌱 Early
INVESTOR(S) Confrapar, Gera Ventures
MAIN EXEC(S) Adriano Rosa Guimarães, CEO
MARKETS OF OPERATION Brazil

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HQ 📍 Brazil **YEAR FOUNDED** 1999

PSAFE

PSafe develops Internet security software for mobile devices in Latin America.

SECTOR Digital Security **STAGE** 🌱 Expansion

INVESTOR(S) Redpoint eventures, Qihoo 360 Technology, Pinnacle Ventures, Grupo Xango, Redpoint, e.ventures

MAIN EXEC(S) Marco DeMello, Co-Founder & CEO

MARKETS OF OPERATION Brazil, USA (San Francisco, CA)

HQ 📍 USA (San Francisco, CA) **YEAR FOUNDED** 2010

QUINTOANDAR

QuintoAndar uses technology and design to simplify the rental of residential real estate.

SECTOR Proptech **STAGE** 🌱 Expansion

INVESTOR(S) KaszeK Ventures, Acacia Partners, Qualcomm Ventures, General Atlantic, Ruane, Cunniff & Goldfarb, QED Investors, GE32 Capital, Google Launchpad Accelerator

MAIN EXEC(S) Gabriel Braga, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2012

CULTURE.ROCKS

Culture.Rocks is a software company that turns performance management into a sustainable competitive advantage.

SECTOR SaaS **STAGE** 🌱 Seed/Incubator

INVESTOR(S) Redpoint eventures, Canary, Y Combinator

MAIN EXEC(S) Francisco Souza Homem de Mello, CEO

MARKETS OF OPERATION Brazil, USA

HQ 📍 USA **YEAR FOUNDED** 2015

RAPPI

Rappi is a consumer tech startup looking to be the everything store of Latin America.

SECTOR Logistics & Distribution **STAGE** 🌱 Expansion

INVESTOR(S) Redpoint eventures, Andreessen Horowitz, monashees, Foundation Capital, Y Combinator, FundersClub, Sequoia Capital, Softbank, Softbank Investment Advisers, Endeavor Catalyst, Delivery Hero, FJ Labs

MAIN EXEC(S) Simón Borrero, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Brazil, Chile, Colombia, Mexico, Peru, Uruguay

HQ 📍 Colombia **YEAR FOUNDED** 2015

REBEL

REBEL is an online lending platform and a banking correspondent of Lecca Credit, Financing and Investments S.A.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) monashees, XP Investimentos, Al Goldstein

MAIN EXEC(S) Rafael Pereira, CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2017

RECARGAPAY

RecargaPay is a mobile payments enabler and digital wallet.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) The Venture City, Ventech, IFC Venture Capital Group, DN Capital, FJ Labs

MAIN EXEC(S) Rodrigo Teijeiro, Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2010

RECLAME AQUI

Reclame Aqui is a website that enables its users to post complaints about products and services offered by various companies.

SECTOR Customer Service **STAGE** 🌱 Early

INVESTOR(S) Confidential

MAIN EXEC(S) Mauricio Vargas, Founder, President, & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2001

RECORRIDO

Recorrido is reinventing long-distance bus travel to provide smart and affordable mobility for everyone in Latin America.

SECTOR Transportation **STAGE** 🌱 Seed/Incubator

INVESTOR(S) Mountain Partners, Wayra Chile, Mountain Nazca Chile, IGneous (family office of Christoph Schiess)

MAIN EXEC(S) Julian Valentin Deutschle, CEO

MARKETS OF OPERATION Chile, Peru

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Z**HQ** 📍 Chile **YEAR FOUNDED** 2013

RENUOVA TU CLOSET | RENOVÁ TU VESTIDOR

*Renová tu Vestidor is a social fashion marketplace.***SECTOR** Marketplace **STAGE** 🌱 Seed/Incubator**INVESTOR(S)** Axon Partners Group, CORFO, Start-up Chile**MAIN EXEC(S)** Cecilia Membrado, Co-Founder & CEO**MARKETS OF OPERATION** Argentina, Chile, Colombia**HQ** 📍 Argentina **YEAR FOUNDED** 2014

REPASSA

*Repassa is an online clothing resale platform.***SECTOR** Marketplace **STAGE** 🌱 Seed/Incubator**INVESTOR(S)** Redpoint eventures**MAIN EXEC(S)** Tadeu Almeida, Founder & CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2014

RESCATA

*Rescata buys, repairs, and sells smartphones.***SECTOR** Marketplace **STAGE** 🌱 Seed/Incubator**INVESTOR(S)** Capital Invent, E Capital**MAIN EXEC(S)** Leonardo Miron, Co-Founder & Chief Growth Officer**MARKETS OF OPERATION** Mexico**HQ** 📍 United States **YEAR FOUNDED** 2016

RESTORANDO

*Restorando is an online reservation platform for restaurants.***SECTOR** Marketplace **STAGE** 🌱 Expansion**INVESTOR(S)** Flybridge Capital Partners, Emergence Capital Partners, Kaszek Ventures, Atómico, Storm Ventures, Endeavor Catalyst, Quasar, Richmond Global Ventures**MAIN EXEC(S)** Frank Martin, Co-Founder & CEO**MARKETS OF OPERATION** Argentina, Brazil, Chile, Colombia, Mexico, Panama, Peru, Uruguay**HQ** 📍 Argentina **YEAR FOUNDED** 2010

RESULTADOS DIGITAIS

*Resultados Digitais helps customers build, execute, and measure digital marketing strategies.***SECTOR** SaaS **STAGE** 🌱 Expansion**INVESTOR(S)** Redpoint eventures, DGF Investimentos, Astella Investimentos, TPG Growth, Endeavor Catalyst**MAIN EXEC(S)** Eric Santos, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2010

RETAILAPP

*RetailApp develops proprietary, mobile technology for retail analytics and omni-channel retailing.***SECTOR** SaaS **STAGE** 🌱 Early**INVESTOR(S)** Confidential**MAIN EXEC(S)** Gonzalo Almada, Co-Founder & CEO**MARKETS OF OPERATION** Argentina, Brazil, USA**HQ** 📍 USA **YEAR FOUNDED** 2014

REVELO

*Revelo is a job matching platform.***SECTOR** HRtech **STAGE** 🌱 Early**INVESTOR(S)** Valor Capital, Seek, Google Launchpad Accelerator, GE32 Capital, Graph Ventures**MAIN EXEC(S)** Lachlan de Crespigny, Co-Founder; Lucas Mendes, Co-Founder**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2014

REVER

*Rever is a digitized continuous improvement system for global industrial companies.***SECTOR** SaaS **STAGE** 🌱 Early**INVESTOR(S)** Sequoia Capital, Zetta Venture Partners**MAIN EXEC(S)** Errette Dunn, CEO**MARKETS OF OPERATION** Mexico, USA**HQ** 📍 USA **YEAR FOUNDED** 2015

RIPIO

*Ripio is a bitcoin and digital payments company.***SECTOR** Blockchain/Crypto **STAGE** 🌱 Early

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INVESTOR(S) Digital Currency Group, FundersClub, Huiyin Blockchain Venture, NXTP Labs, Boost VC, Medici Ventures, Draper Associates, Fenbushi Capital

MAIN EXEC(S) Sebastian Serrano, Co-Founder & CEO

MARKETS OF OPERATION United States, Argentina

HQ 📍 USA **YEAR FOUNDED** 2013

ROCK CONTENT

Rock Content is a Brazilian content marketing company.

SECTOR Adtech & Marketing **STAGE** 🌱 Expansion

INVESTOR(S) e.Bricks Ventures, Napkn Ventures, Digital News Ventures, Abril Participações, Media Development Investment Fund, Abril Media, Start-Up Chile

MAIN EXEC(S) Edmar Ferreira, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2013

RUNRUN

Runrun develops software enabling managers to boost their teams' productivity through task management and performance evaluation.

SECTOR HRtech **STAGE** 🌱 Early

INVESTOR(S) monashees, 500 Startups

MAIN EXEC(S) Antonio Carlos Soares, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2012

S4

S4 is a technology service company that provides risk management solutions to ensure food production.

SECTOR Agtech **STAGE** 🌱 Early

INVESTOR(S) NXTP Labs, Cygnus Capital, Syngenta Ventures, Cultivation Capital, e.Bricks Ventures, SixThirty, The Yield Lab, BioGenerator

MAIN EXEC(S) Diego Steverlynck, Co-Founder & CEO

MARKETS OF OPERATION USA, Argentina, Brazil

HQ 📍 Argentina **YEAR FOUNDED** 2010

SAFERTAXI

SaferTaxi offers a mobile app to locate and book taxis/private cars.

SECTOR Transportation **STAGE** 🌱 Expansion

INVESTOR(S) KaszeK Ventures, (Prior), Otto Capital, Draper Associates, Avalancha Ventures, Google Launchpad Accelerator, Start-up Chile

MAIN EXEC(S) Clemens Raemy, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Brazil, Chile, Mexico

HQ 📍 Argentina **YEAR FOUNDED** 2011

SALAUNO

SalaUno is an ophthalmology system that works to eliminate needless blindness.

SECTOR Healthcare/Life Sciences **STAGE** 🌱 Expansion

INVESTOR(S) Adobe Capital, International Finance Corporation (IFC)

MAIN EXEC(S) Carlos Orellana, Co-CEO; Javier Okhuysen, Co-CEO

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2011

SALUX

Salux is a software provider in the healthcare IT market.

SECTOR Biotech/Healthtech **STAGE** 🌱 Early

INVESTOR(S) Cventures

MAIN EXEC(S) Fabricio Avini, CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** Undisclosed

SANAR

Sanar evolved from a single book traditional publisher to a leading digital healthcare educational platform in just 5 years.

SECTOR Edtech **STAGE** 🌱 Early

INVESTOR(S) e.bricks Ventures, Vox Capital

MAIN EXEC(S) Ubiraci Mercês, Partner & Founder

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2014

SATELLOGIC

Satellogic is a platform working on the reduction of barriers to obtain real-time satellite data.

SECTOR Spacotech **STAGE** 🌱 Early

INVESTOR(S) NXTP Labs, monashees, Valor Capital, Tencent, Cygnus Capital, Pitanga, CrunchFund, Starlight Ventures

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Z**MAIN EXEC(S)** Emiliano Kargieman, Founder & CEO**MARKETS OF OPERATION** Argentina, Israel, Uruguay, USA (San Francisco, CA)**HQ** 📍 USA (San Francisco, CA) **YEAR FOUNDED** 2010

SCANNTECH

*Scanntech provides point-of-sale software to retail stores.***SECTOR** SaaS **STAGE** 🌱 Expansion**INVESTOR(S)** Sequoia Capital, Endeavor Catalyst, International Finance Corporation (IFC)**MAIN EXEC(S)** Raúl Polakof, Founder & CEO**MARKETS OF OPERATION** Argentina, Brazil, Chile, Paraguay, Peru, Uruguay**HQ** 📍 Uruguay **YEAR FOUNDED** 1994

SEMPLI

*Sempli is an online lending platform for small and medium enterprises in Colombia.***SECTOR** Fintech **STAGE** 🌱 Early**INVESTOR(S)** FOMIN, Velum Ventures, XTP1s, Grupo Generaciones, DGGF, XTP1, Generación Exponencial, Bancoldex, Impulsum Ventures, IDB Lab, XPT Fund, Oikocredit International, Dutch Good Growth Fund, Alphamundi**MAIN EXEC(S)** Esteban VelascoVargas, Co-Founder; Felipe Llano Alvis, Co-Founder**MARKETS OF OPERATION** Colombia**HQ** 📍 Colombia **YEAR FOUNDED** 2016

SHOPPERCEPTION

*Shopperception is an in-store analytics and activation platform for grocers, pharmacies, and cosmetics.***SECTOR** SaaS **STAGE** 🌱 Early**INVESTOR(S)** Alta Ventures, Cygnus Capital, NXP Labs**MAIN EXEC(S)** Ariel Di Stefano, Co-Founder & CEO**MARKETS OF OPERATION** Argentina, USA (Orlando, FL)**HQ** 📍 Argentina **YEAR FOUNDED** 2012

SIRENA

*Sirena is an Argentine mobile SaaS sales solution.***SECTOR** SaaS **STAGE** 🌱 Early**INVESTOR(S)** Dalus Capital, NXP Labs**MAIN EXEC(S)** Migue Morkin, CEO**MARKETS OF OPERATION** Argentina, Brazil**HQ** 📍 Argentina **YEAR FOUNDED** 2015

SKY.ONE CLOUD SOLUTIONS

*Sky.One offers cloud computing solutions for businesses.***SECTOR** Cloud Computing **STAGE** 🌱 Early**INVESTOR(S)** Invest Tech**MAIN EXEC(S)** Ricardo Brandão, Co-Founder & CEO**MARKETS OF OPERATION** Brazil, USA**HQ** 📍 Brazil **YEAR FOUNDED** 2013

SKYDROP

*Skydrop provides shipping software for businesses in Latin America.***SECTOR** Logistics & Distribution**STAGE** 🌱 Seed/Incubator**INVESTOR(S)** Variv Capital, Y Combinator, FJ Labs, Sierra Ventures, EasyPost, Soma Capital, Sinai Ventures, GMF, Dynamo**MAIN EXEC(S)** Jose Zambrano, Founder & CEO**MARKETS OF OPERATION** Mexico**HQ** 📍 Mexico **YEAR FOUNDED** 2015

SKYLOOM

*Skyloom is developing a spaceborne infrastructure based on optical communications technology & relay satellites.***SECTOR** Telecommunications**STAGE** 🌱 Seed/Incubator**INVESTOR(S)** Draper Cygnus**MAIN EXEC(S)** Marcos D. Franceschini, CEO**MARKETS OF OPERATION** USA**HQ** 📍 USA **YEAR FOUNDED** 2017

SMARTBREEDER

*Smartbreeder is a digital agronomic intelligence company that promotes sustainable agriculture.***SECTOR** Agtech **STAGE** 🌱 Early**INVESTOR(S)** Inseed Investimentos**MAIN EXEC(S)** Éder Giglioti, Co-Founder & Executive Director**MARKETS OF OPERATION** Brazil**HQ** 📍 Brazil **YEAR FOUNDED** 2010

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SMARTMEI

SmartMEI provides banking and automated accounting for micro-entrepreneurs in Brazil.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) Accion Venture Lab, Canary.vc, GE32 Capital

MAIN EXEC(S) Marcello Picchi, Co-Founder; Carlos Dejavitte, Co-Founder

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2015

SOLINFTEC

Solinftec develops and produces equipment, technology and systems for the automation of mobile assets and logistics processes.

SECTOR Agtech **STAGE** 🌱 Early

INVESTOR(S) TPG

MAIN EXEC(S) Daniel Padrão, CEO

MARKETS OF OPERATION Brazil, USA

HQ 📍 Brazil **YEAR FOUNDED** 2007

SOLIS AQUECEDOR SOLAR

Solis Aquecedor Solar operates as a producer of technology and equipment innovation for solar and swimming pool heating systems.

SECTOR Cleantech/Alternative/Renewable Energy **STAGE** 🌱 Early

INVESTOR(S) Inseed Investimentos

MAIN EXEC(S) Luiz Antonio Santos Pinto, CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2011

SPECLAB

SpecLab is a soil fertility analysis solution that spun out of Brazilian agriculture lab IBRA.

SECTOR Agtech **STAGE** 🐣 Seed/Incubator

INVESTOR(S) SP Ventures

MAIN EXEC(S) Thiago Camargo, Director

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** Undisclosed

SPERATUM

Speratum is a biopharmaceutical company focused on microRNA-directed oncology therapies primarily for pancreatic and ovarian cancers.

SECTOR Biotech/Healthtech **STAGE** 🌱 Early

INVESTOR(S) Confidential

MAIN EXEC(S) Christian Marin-Muller, CEO

MARKETS OF OPERATION Costa Rica

HQ 📍 Costa Rica **YEAR FOUNDED** 2014

SR. PAGO

Sr. Pago is a mobile point-of-sale system that enables individuals and small businesses to receive card payments via smartphones and tablets.

SECTOR Fintech **STAGE** 🌱 Expansion

INVESTOR(S) IGNIA, Bulltick, Center Electric, EB Capital, Defense.net

MAIN EXEC(S) Pablo Gonzalez Vargas, Founder & CEO

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2010

SVTECH

SVATech offers a programmable smart vision system for security and operations.

SECTOR Digital Security **STAGE** 🌱 Early

INVESTOR(S) Inseed Investimentos

MAIN EXEC(S) Roberto Fernandino, CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2015

TAMBORO

Tamboro offers a personalized and adaptive learning platform for professionals, students and businesses.

SECTOR Edtech **STAGE** 🌱 Early

INVESTOR(S) Vox Capital

MAIN EXEC(S) Samara Werner, CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2011

TÁXIMO

Táximo offers taxi owners and investors to fully operate their taxis.

SECTOR Transportation **STAGE** 🌱 Early

INVESTOR(S) Polymath Ventures, Rearden Capital Management LLC

MAIN EXEC(S) Antoine Dumit, Co-Founder & CEO

MARKETS OF OPERATION Colombia, Peru

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HQ 📍 Colombia **YEAR FOUNDED** 2012

TECHNISYS

Technisys offers digital banking technologies for the financial services industry.

SECTOR Fintech **STAGE** 🌱 Expansion

INVESTOR(S) Alta Ventures, Endeavor Catalyst, KaszeK Ventures, Intel Capital, Riverwood Capital, Holdinvest

MAIN EXEC(S) Miguel Santos, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Brazil, Colombia, Chile, Costa Rica, Luxembourg, Mexico, USA (Miami, FL), Uruguay

HQ 📍 USA (Miami, FL) **YEAR FOUNDED** 1995

TECSUS

TecSUS develops solutions for data transmission/reception, remote devices control and information management.

SECTOR IoT **STAGE** 🌱 Early

INVESTOR(S) Primatec

MAIN EXEC(S) Diogo Branquinho Ramos, System Engineer

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2012

TEGU

Tegu is a toy company that sells magnetic wooden toy blocks.

SECTOR Consumer/Retail **STAGE** 🌱 Expansion

INVESTOR(S) CoreCo Private Equity

MAIN EXEC(S) Will Haughey, Co-Founder & CEO

MARKETS OF OPERATION Honduras, USA

HQ 📍 Honduras **YEAR FOUNDED** 2006

TEM SAÚDE

TEM is a fintech solution for healthcare designed to provide access to high quality medical care at affordable prices.

SECTOR Healthcare/Life Sciences **STAGE** 🌱 Early

INVESTOR(S) Vox Capital

MAIN EXEC(S) Fernanda Ferraza, CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2014

TIENDA PAGO

Tienda Pago is a digital platform that lets small retailers in

emerging markets finance consumer goods and enables mobile cashless payments.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) KaszeK Ventures, QED Investors, Oikocredit, Accion Venture Lab, Agrega Partners

MAIN EXEC(S) Dan Cohen, Founder & CEO

MARKETS OF OPERATION Peru, Mexico, USA

HQ 📍 USA **YEAR FOUNDED** 2013

TOLIFE

ToLife is a software provider for the healthcare market.

SECTOR Biotech/Healthtech **STAGE** 🌱 Early

INVESTOR(S) Vox Capital, Endeavor Catalyst

MAIN EXEC(S) Leonardo Lima de Carvalho, Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2009

TPAGA

Tpaga is a payment solution for unbanked consumers that enables them to receive and spend money through their cellphone.

SECTOR Fintech **STAGE** 🌱 Seed/Incubator

INVESTOR(S) Green Visor Capital, Kairos, Early Impact Ventures, Hack VC, Greyhound Capital, Toro Ventures, Zillionize Angel, Y Combinator, INVX

MAIN EXEC(S) Andres Gutierrez, Co-Founder & CEO

MARKETS OF OPERATION Colombia

HQ 📍 Colombia **YEAR FOUNDED** 2015

TRIBUTI

Tributi is a Colombian fintech automating tax filing preparation.

SECTOR Fintech **STAGE** 🌱 Seed/Incubator

INVESTOR(S) Y Combinator, Foundation Capital, Graph Ventures, GE32

MAIN EXEC(S) Andrés Vélez, CEO

MARKETS OF OPERATION Colombia

HQ 📍 Colombia **YEAR FOUNDED** 2017

TRICICLOS

TriCiclos is a Chilean B-corp working on waste material recycling and reuse.

SECTOR CleanTech/Alternative/Renewable Energy

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STAGE  Early

INVESTOR(S) FCP Inovacion, Ameris Capital

MAIN EXEC(S) Gonzalo Muñoz Abogabir, Co-Founder & Executive Chairman

MARKETS OF OPERATION Brazil, Chile

HQ  Chile **YEAR FOUNDED** 2009

TROCAFONE

Trocafone is an online marketplace to buy and sell used electronics, particularly smartphones.

SECTOR Marketplace **STAGE**  Early

INVESTOR(S) NXTP Labs, South Ventures, Wayra, 500 Startups, Lumia Capital, Quasar, Barn Investimentos, FJ Labs, Mercado Libre Fund, Rocketship, MIT Castor Ventures Fund, Sallfort, Pedralbes Partners, Alumni Ventures Group, Total Access Fund, Fundersclub

MAIN EXEC(S) Guillermo Freire, Co-Founder & CEO

MARKETS OF OPERATION Argentina, Brazil

HQ  Brazil **YEAR FOUNDED** 2014

TU CANTON

Tu Canton is an online real estate marketplace.

SECTOR Proptech **STAGE**  Early

INVESTOR(S) Dila Capital, Angel Ventures

MAIN EXEC(S) Alejandro Pailles, Co-Founder & Co-CEO; Juan Jose Solorzano, Co-Founder & CEO

MARKETS OF OPERATION Mexico

HQ  Mexico **YEAR FOUNDED** 2013

TURISMOI

TurismoI is a B2C distribution platform for tourist activities.

SECTOR Hospitality, Travel & Tourism **STAGE**  Early

INVESTOR(S) Axon Partners, Top Seeds Labs

MAIN EXEC(S) Diego Arbulu, Co-Founder & CEO

MARKETS OF OPERATION Colombia, Peru, Spain

HQ  Spain **YEAR FOUNDED** 2013

UALÁ

Ualá is a personal financial management mobile app developed in Argentina that allows users to conduct financial transactions

SECTOR Fintech **STAGE**  Early

INVESTOR(S) Goldman Sachs, monashees, Ribbit Capital, Jefferies Group LLC, Cohen's Point72

Ventures, Soro's Family Office

MAIN EXEC(S) Pierpaolo Barbieri, Founder

MARKETS OF OPERATION Argentina

HQ  Argentina **YEAR FOUNDED** 2016

UBOOK

Ubook is a information and entertainment streaming subscription service.

SECTOR E-Commerce **STAGE**  Early

INVESTOR(S) trivella m3 investimentos

MAIN EXEC(S) Flavio Osso, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2014

UMOV.ME

uMov.me is a mobile application platform for building enterprise mobile applications without programming.

SECTOR ERP **STAGE**  Expansion

INVESTOR(S) Cventures, CRP Companhia de Participações

MAIN EXEC(S) Alexandre Trevisan, CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2011

UNDOSTRES

UnDosTres is a consumer payments Fintech.

SECTOR Fintech **STAGE**  Early

INVESTOR(S) IGNIA, Dalus Capital, Innocells

MAIN EXEC(S) Naveen Sharma, Founder

MARKETS OF OPERATION Mexico

HQ  Mexico **YEAR FOUNDED** 2015

UNIMA

Unima is a fast and low-cost diagnostics and infectious disease surveillance technology for limited resource settings.

SECTOR Biotech/Healthtech **STAGE**  Early

INVESTOR(S) Google LaunchPad Accelerator, Genesis Capital Ventures, Dadneo, SP Investment Fund, Y Combinator, Investo, Social Capital, Avalancha Ventures

MAIN EXEC(S) Jose Luis Nuno, CEO; Laura Mendoza, Chief Product Officer; Alejandro Nuno, Chief Scientific Officer; Rodrigo Nuno, Chief Manufacturing Officer

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Z**MARKETS OF OPERATION** Mexico, USA**HQ**  Mexico **YEAR FOUNDED** 2015

URBVAN

Urbvan is an app-based mass transit mobility network that connects inner-city commuting.

SECTOR Transportation **STAGE**  Early**INVESTOR(S)** Mountain Partners, MassChallenge, Dila Capital, Mountain Nazca**MAIN EXEC(S)** Joao Matos Albino, Co-CEO; Renato Picard, Co-CEO**MARKETS OF OPERATION** Mexico**HQ**  Mexico **YEAR FOUNDED** 2016

URWELCOME

URWelcome (SaberEsPoder) is a Spanish language multimedia company running an independent network of educational touch points across the United States.

SECTOR Edtech **STAGE**  Early**INVESTOR(S)** Confidential**MAIN EXEC(S)** Amir Hemmat, Co-Founder & CEO**MARKETS OF OPERATION** USA**HQ**  USA **YEAR FOUNDED** 2002

VEDUCA

Veduca is an online education platform.

SECTOR Edtech **STAGE**  Early**INVESTOR(S)** 500 Startups, Bolt Ventures, Macmillan Digital Education**MAIN EXEC(S)** Marcelo Mejlachowicz, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2011

VENTRIX

Ventrix is a health tech company focused on telemedicine and cardio monitoring applications.

SECTOR Biotech/Healthtech **STAGE**  Early**INVESTOR(S)** SP Ventures, Bozano Investimentos**MAIN EXEC(S)** Roberto Castro Junior, Co-Founder**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2005

VIAJANET

ViajaNet is an online travel agency.

SECTOR Hospitality, Travel & Tourism**STAGE**  Expansion**INVESTOR(S)** Redpoint eventures, Redpoint, General Catalyst, Pinnacle Ventures, FJ Labs**MAIN EXEC(S)** Paulo Nascimento, President & CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2009

VINDI | SMARTBILL

Vindi is an online payment platform focused in subscription and recurring billing. Vindi and Smartbill merged in 2017.

SECTOR Fintech **STAGE**  Early**INVESTOR(S)** Bozano Investimentos**MAIN EXEC(S)** Rodrigo Dantas Vargas, Co-Founder & CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2013

VIRKET

Virket is a digital solutions powerhouse that helps local businesses successfully digitize at scale.

SECTOR SaaS **STAGE**  Expansion**INVESTOR(S)** IGNIA Partners**MAIN EXEC(S)** Pedro Quinzanos, Founder & CEO**MARKETS OF OPERATION** Brazil, Colombia, Mexico, USA**HQ**  USA **YEAR FOUNDED** 2009

VIRTUAL AVIONICS

Virtual Avionics provides realistic experiences for flight simulation.

SECTOR Transportation **STAGE**  Seed/Incubator**INVESTOR(S)** Portcapital**MAIN EXEC(S)** Amauri Sousa, CEO**MARKETS OF OPERATION** Brazil**HQ**  Brazil **YEAR FOUNDED** 2010

VOLANTY

Volanty is an online marketplace for pre-owned cars in Brazil.

SECTOR Marketplace **STAGE**  Early**INVESTOR(S)** monashees, Canary**MAIN EXEC(S)** Mauricio Feldman, Co-Founder & CEO

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MARKETS OF OPERATION Brazil
HQ 📍 Brazil **YEAR FOUNDED** 2017

VOOPTER

Voopter is a Brazilian travel price comparison platform.

SECTOR Hospitality, Travel & Tourism **STAGE** 🌱 Early

INVESTOR(S) Travel Capitalist Ventures, Global Founders Capital

MAIN EXEC(S) Pettersom Paiva, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2013

VTEX

VTEX provides cloud-based e-commerce platform and omnichannel solutions.

SECTOR SaaS **STAGE** 🌱 Expansion

INVESTOR(S) Riverwood Capital, Naspers

MAIN EXEC(S) Mariano Gomide de Faria, Founder & Co-CEO

MARKETS OF OPERATION Argentina, Brazil, Chile, Colombia, Germany, Peru, Spain, UK, USA (Hollywood, FL)

HQ 📍 Brazil **YEAR FOUNDED** 1999

WE-TECHNOLOGIES

We-Technologies develops automated, remote monitoring technologies for industrial equipment.

SECTOR IoT **STAGE** 🌱 Early

INVESTOR(S) HCS Capital Partners

MAIN EXEC(S) Rodrigo Mena Reyes, CEO

MARKETS OF OPERATION Chile

HQ 📍 Chile **YEAR FOUNDED** 2012

WEBRADAR

WebRadar is a big data analytics solution that operates in telecom, automotive, and IoT.

SECTOR Telecommunications **STAGE** 🌱 Expansion

INVESTOR(S) Qualcomm Ventures, DGF Investimentos, Intel Capital, Citrix

MAIN EXEC(S) Adriano da Rocha Lima, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ 📍 Brazil **YEAR FOUNDED** 2008

WEEL

WEEL offers a cash flow management solution for businesses.

SECTOR Fintech **STAGE** 🌱 Early

INVESTOR(S) monashees, FJ Labs, Mindset Ventures, Franklin Templeton Investments, Banco Votorantim

MAIN EXEC(S) Simcha Neumark, Co-Founder & CEO

MARKETS OF OPERATION Brazil, Israel

HQ 📍 Brazil **YEAR FOUNDED** 2014

WEEX

Weex is a MVNO that offers mobile telephony and data services targeting millennials in Mexico.

SECTOR Telecommunications **STAGE** 🌱 Expansion

INVESTOR(S) ALLVP, Coca-Cola

MAIN EXEC(S) Ricardo Suarez Vargas, Co-Founder & CEO

MARKETS OF OPERATION Mexico

HQ 📍 Mexico **YEAR FOUNDED** 2013

XERTICA

Xertica is a cloud consulting company offering solutions in software, infrastructure and Platform as a Service for Latin American businesses.

SECTOR Cloud Computing **STAGE** 🌱 Early

INVESTOR(S) Dalus Capital, Endeavor Catalyst, EMTV

MAIN EXEC(S) Antonio Couttolenc, CEO

MARKETS OF OPERATION Colombia, Ecuador, Peru, Mexico, USA

HQ 📍 USA **YEAR FOUNDED** 2016

YELLOWPEPPER

YellowPepper provides mobile banking and payment solutions to financial institutions in Latam.

SECTOR Fintech **STAGE** 🌱 Expansion

INVESTOR(S) LIV Capital, Fondo de Fondos, International Finance Corporation (IFC), Visa, Volta Global, Latin Idea Ventures

MAIN EXEC(S) Serge Elkiner, Co-Founder & CEO

MARKETS OF OPERATION Colombia, Ecuador, Mexico, USA (Miami, FL), Vietnam

HQ 📍 USA (Miami, FL) **YEAR FOUNDED** 2004

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YOTEPRESTO

YoTePresto is a marketplace lending platform.

SECTOR Fintech **STAGE**  Seed/Incubator

INVESTOR(S) Variv Capital, Redwood Ventures

MAIN EXEC(S) Luis Rubén Chávez Tostado, Co-Founder & CEO

MARKETS OF OPERATION Mexico

HQ  Mexico **YEAR FOUNDED** 2014

ZAZCAR

Zazcar is a car-sharing company.

SECTOR Transportation **STAGE**  Early

INVESTOR(S) Inseed Investimentos

MAIN EXEC(S) Felipe Campos Barroso, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2009

ZINOBE

Zinobe is a credit-focused fintech that leverages technology and data analysis to provide fast, flexible solutions for its clients.

SECTOR Fintech **STAGE**  Seed/Incubator

INVESTOR(S) QED Investors

MAIN EXEC(S) Tarek el Sherif, CEO

MARKETS OF OPERATION Colombia

HQ  Colombia **YEAR FOUNDED** 2011

ZOEMOB

ZoeMob provides a mobile family safety service that enables users to monitor their family's whereabouts through smartphones and tablets.

SECTOR Digital Security **STAGE**  Expansion

INVESTOR(S) Valor Capital, Altivia Ventures, e.bricks Ventures

MAIN EXEC(S) Daniel Avizú, Co-Founder & CEO

MARKETS OF OPERATION Brazil, USA

HQ  Brazil **YEAR FOUNDED** 2010

ZOLVERS

Zolvers is an online marketplace that allows people to outsource errands such as cleaning, delivery, maintenance, and more.

SECTOR Marketplace **STAGE**  Early

INVESTOR(S) Jaguar Ventures, NXTP Labs, 500 Startups

MAIN EXEC(S) Cecilia Retegui, Co-Founder & CEO

MARKETS OF OPERATION Argentina

HQ  Argentina **YEAR FOUNDED** 2013

ZUP IT INNOVATION

Zup IT Innovation helps businesses to digitize their operations and connect with customers in real time.

SECTOR Business Services **STAGE**  Expansion

INVESTOR(S) KaszeK Ventures

MAIN EXEC(S) Bruno Pierobon, Co-Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2011

ZYGH T

Zyght is a risk management solution for industrial operations.

SECTOR SaaS **STAGE**  Early

INVESTOR(S) Scale Capital

MAIN EXEC(S) Rodrigo Calle, CEO

MARKETS OF OPERATION Chile

HQ  Chile **YEAR FOUNDED** 2012

ZYGO

Zygo offers marketing tools for restaurants.

SECTOR SaaS **STAGE**  Early

INVESTOR(S) Astella Investimentos, Cventures

MAIN EXEC(S) Lucas Prim, Founder & CEO

MARKETS OF OPERATION Brazil

HQ  Brazil **YEAR FOUNDED** 2015

LATIN AMERICAN STARTUPS THAT HAVE BEEN ACQUIRED/LISTED (2014-2019)

Across sectors and geographies, venture-backed Latin American startups have been targets of notable IPOs and increasing M&A activity since 2014. Below are highlighted transactions from this period*.

Included companies may have historically been a part of the Latin American Startup Directory, but because of a specific event (including an IPO or significant acquisition) have graduated to this list.

For a list of Latin American startups valued over US\$1b (based on publicly disclosed valuations), access the Latin America Unicorn Leaderboard on lavca.org/vc.

*This list is not comprehensive and represents highlighted examples across the major markets and sectors, 2014-2019.

HIGHLIGHTED STARTUPS THAT WERE PUBLICLY LISTED (2014-2018)

COMPANY	YEAR OF IPO	LISTING EXCHANGE	COUNTRY (HQ)	INVESTOR(S)
STONE PAGAMENTOS	2018	NASDAQ: STNE	Brazil	Ant Financial (Alibaba's investment arm), Madrone Partners (Walton family), Berkshire Hathaway, Tiger Global, Actis, Gávea Investimentos, Valor Capital, 3G Capital founders Jorge Paulo Lemann, Marcel Telles, Carlos Alberto Sicupira
DESPEGAR	2017	NYSE: DESP	Argentina	Tiger Global Management, Accel Partners, General Atlantic, Sequoia Capital, Merrill Lynch, Insight Venture Partners, Yahoo! Inc., Telefonica
GLOBANT	2014	NYSE: GLOB	Argentina	Riverwood Capital

HIGHLIGHTED STARTUPS THAT WERE ACQUIRED/MERGED (2014-2019)

COMPANY	YEAR OF ACQUISITION/MERGER	ACQUIRER	COUNTRY (HQ)	INVESTOR(S)
FLINTO	2019	Grow Mobility (merger)	Mexico	Sinai Ventures, Mexamerica Ventures, Y Combinator
NETSHOES	2019	Magazine Luiza	Brazil	Tiger Global Management, IFC, Sierra Capital
YELLOW	2019	Grow Mobility (merger)	Brazil	monashees, GGV Capital, Grishin Robotics, Base10 Partners, Class 5
99	2018	Didi Chuxing	Brazil	Qualcomm Ventures, Tiger Global Management, monashees, Riverwood Capital, Didi Chuxing, SoftBank
APLAZAME	2018	Wizink	Spain/Mexico	ALLVP
EZCOMMERCE	2018	LINX	Brazil	Bozano Investimentos
HIPER	2018	LINX	Brazil	Cventures
LINIO	2018	Fallabella	Mexico	LIV Capital, Holtzbrinck Ventures, Access Industries, Northgate Capital, Summit Partners, Kinnevik AB, Rocket Internet
NAVITA	2018	Undisclosed	Brazil	Intel Capital, InvestTech
OPPA DESIGN	2018	Meu Móvel de Madeira	Brazil	Valar Ventures, monashees, Kaszek Ventures, Thrive Capital
PETSY	2018	Maskota	Mexico	ALLVP, DILA Capital, Capital Invent, Mountain Nazca

(Table continued on next page)

HIGHLIGHTED STARTUPS THAT WERE ACQUIRED/MERGED (2014-2019)

COMPANY	YEAR OF ACQUISITION/MERGER	ACQUIRER	COUNTRY (HQ)	INVESTOR(S)
PROPERATI	2018	OLX (merger)	Argentina	NXTP Labs, Patagonia Ventures, Neveq
STRIDER	2018	Syngenta	Brazil	monashees, Qualcomm Ventures, Barn Investimentos
APPROVA	2017	Somos Educação	Brazil	e.Bricks Ventures
EASY	2017	Cabify (merger)	Brazil	Rocket Internet, Tiger Global, Phenomen Ventures, Tengelmann Ventures, Africa Internet Holding
AXADO	2016	Mercado Libre	Brazil	FIR Capital BZ Plan
CINEPAPAYA	2016	Fandango	Peru	Mobile, Wayra, 500 Startups
LOVEMONDAYS	2016	GlassDoor	Brazil	KaszeK Ventures
AVETONES	2015	BlaBlaCar	Mexico	ALLVP, NXTP Labs
BOO-BOX	2015	FTPI Digital	Brazil	monashees, Intel Capital KaszeK Ventures, e.Bricks Ventures
EÓTICA	2015	Essilor	Brazil	KaszeK Ventures, e.Bricks Ventures
CLICKDELIVERY	2014	Delivery Hero	Colombia	Axon Partners Group
PEDIDOSYA	2014	Delivery Hero	Uruguay	KaszeK Ventures, Atomico
PRINTI	2014	Vistaprint	Brazil	Greenoaks Capital
SINDELANTAL	2014	Just Eat	Mexico	Seaya Ventures

ABOUT LAVCA VC/TECH

The Association for Private Capital Investment in Latin America (LAVCA) is a not-for-profit membership organization dedicated to supporting the growth of private capital in Latin America and the Caribbean. Members include over 190 firms, from leading global investment firms active in the region and local fund managers to family offices, global sovereign wealth funds, corporate investors, and international pension plans. Member firms control assets in excess of US\$65b, directed at capitalizing and growing Latin American businesses. LAVCA's mission – to spur regional economic growth by advancing private capital investment – is accomplished through programs of research, networking forums, education and advocacy of sound public policy. Visit www.lavca.org for more information.



LatAm Venture Bulletin

A must-read roundup of startup deals and news on emerging technologies in Latin America, delivered to over 4,000+ investors, entrepreneurs, and corporates bi-weekly.



LAVCA Industry Data & Analysis

Represents the most comprehensive and accurate source of regional industry data on PE/VC investments available to date.



LAVCA's Annual Review of Tech Investment in Latin America

Based on LAVCA Industry Data, this 8-page report maps tech and VC investment activity, launched annually at Riverwood's LTF.



LAVCA Scorecard

Produced in collaboration with the EIU the LAVCA Scorecard ranks the environment for private capital investment for 12 countries in Latin America.



Mapping: Global Investors in Latin American Startups

Mapping of global investors committing capital to startups in LatAm with breakouts for Asia, corporates, US, and European investors.



Latin American Startup Directory

Tracks over 250 early stage companies that have received US\$1m+ in funding.



Impact Reports

Access LAVCA's latest impact investing data, including Impact+Tech/VC Investing and the Impact Investing Landscape in Latin America, a report created by LAVCA and ANDE.



LAVCA Fund Manager Directory & Annual VC Members Update

Directory of fund managers active in Latin America.



Top Women Investing in Latin American Tech + Women to Watch

Short list of women actively investing in LatAm including individuals from VCs, accelerators, IIs, DFIs, Family Offices.



Latin America Unicorn Leaderboard

Tracks Latin American tech unicorns, privately held tech companies with post-money valuations of US\$1b+ based on their last disclosed valuation event.



Inaugural Survey of Latin American Startups

Captures key insights from 227 startups, with 88% of responses coming from Founders and C-level executives. The majority of responding startups have raised US\$500k to US\$100m+ in funding.