

# The Latin American Venture Capital Association

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Building the Venture Capital and  
Private Equity Industry in  
Latin America and the Caribbean

# LAVCA 5<sup>th</sup> Annual Summit

*“Bolstering Fundraising through Effective Investor Outreach”*

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**How does LAVCA support member fundraising?**

- **Research & Best Practices**
- **Knowledge Exchange and Networking**
- **Coordination and Support to local VC Associations**

# LAVCA 5<sup>th</sup> Annual Summit

## *Research & Best Practices*

### 2006-7 initiatives include:

- 2<sup>nd</sup> Annual Scorecard on the LAC VC/PE Venture Environment
- Data Collection
  - Investment & Fundraising Survey with Thomson Financial
  - 2006 LAVCA Dealbook
  - 2006 Guide to Fund Managers
- Monthly Industry Newsletter – *The LAVCA Reporter*
- Fund Economics Toolkit
- Corporate Governance Toolkit & Consolidation of Best Practices
- Model Documents
  - 2006 Guide to VC/PE Term Sheets in Brazil

# LAVCA 5<sup>th</sup> Annual Summit

## *Knowledge Exchange and Networking*

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### 2007 initiatives include:

- **LAVCA's 5<sup>th</sup> Annual Summit**
  - Quality networking for industry practitioners
- **LAVCA's 2<sup>nd</sup> Annual LP/GP Roundtable**
  - Education and outreach to international investors
- **Outreach to Local and International Investors**
  - Exchange visits and workshops
- **Exchanges & Information for Fund Managers**
  - Focused networks of peers for knowledge sharing

# LAVCA 5<sup>th</sup> Annual Summit

## *Coordination & Support of VCAs*

### 2007 initiatives include:

- **Annual VC/PE Association Mgmt in LAC**
  - Coordination of association activities for enhanced member support
- **Serve as resource center & repository of industry information**
- **Specific support to new associations**
  - Technical Assistance
- **Ongoing interchange among associations**
  - LAC VCA list serve
  - Directory & Association Calendar



[www.lavca.org](http://www.lavca.org)