

Australis Partners Acquires a Controlling stake in Sekura

SEKURA CONTROLADORA S.A.P.I. DE C.V. (“Sekura”) today announced that it has entered into a definitive agreement with Australis Partners, an independent private equity firm focused on Latin America, under which Australis Partners acquired a majority stake in the company. Founded in 1951, Sekura is a rapidly growing multiline insurance, surety and affinity brokerage firm serving more than 550 corporate clients throughout Mexico. As part of this transaction, Arpa Capital and non-executive shareholders exited from the ownership of Sekura.

“This alliance with Australis Partners is a landmark in Sekura’s history. It’s the next step in our success story to position Sekura as leader in the insurance, sureties and affinity market. Australis Partners’ leadership and experience in Latin America will further contribute to expand our customer base and improve corporate practices to create sustainable economic value for our shareholders. Finding a supporting partner who shares our values and vision is paramount for Sekura’s strategy and success.” said Gonzalo Mancera Corcuera, CEO of Sekura.

“Insurance continues to be underpenetrated in Mexico with attractive growth potential given changing demographics and a growing middle class. We look forward to partnering with the management to continue to capitalize on the great company built by Sekura’s current leadership and former shareholders. Australis Partners plans to continue supporting the company’s growth in the insurance brokerage and affinity businesses in Mexico, further solidifying its position as a market leader by expanding product offerings, driving operational improvements, and exploring partnerships and acquisitions in the region,” said Alex Manzo, Partner at Australis Partners.

Financial terms of the transaction were not disclosed.

About Sekura

Sekura is one of the top Mexican insurance, sureties and affinity brokers, with over 60 years of experience. Working alongside over 550 corporate clients, it provides service to more than 2 million customers every year through groundbreaking programs and insurtech platforms. For more information visit www.sekura.mx

About Australis Partners

Australis Partners (Advisers), LLC (“Australis Partners”) is an independent investment firm that manages private equity funds with a focus on the Pacific Alliance countries of Mexico, Colombia, Peru and Chile. For more information, visit www.australispartners.com.