

2014 LAVCA Venture Investors New York Summit

October 2

The Tribeca Rooftop, New York

Thursday, October 2

10.00 am Registration

11.00 am **Welcome**

Cate Ambrose, President & Executive Director, LAVCA

11.05 pm **Latin American Go to Strategy: Buy or Build?**

Moderator: Andy Tsao, Managing Director, Silicon Valley Bank
Glenn Fogel, Head of Worldwide Strategy & Planning, The Priceline Group
Megan Zoback, Head of Expansion for the Americas, Uber

11.45 pm **Discussion: The Value Add of a VC Manager**

Moderator: Ariel Muslera, Senior Advisor, LAVCA
Eric Acher, Managing Partner, Monashees Capital
Elodie Dupuy, Senior Associate, Insight Venture Partners
Rogelio de los Santos, Managing Director, Alta Ventures Mexico

12.25 pm **Manager Showcase**

Moderator: Eliza Erikson, Director, Investments, Omidyar Network
Alonso Diaz, Partner, Gerbera
Eric Perez-Grovas, Co-Founder & General Partner, Jaguar Ventures
Agostinho Almeida, Investment Manager, Promotora

12.45 pm **Snapshot: E-commerce in Brazil**

Fabio Bruggioni, CEO, e.Bricks Digital
Andy Tsao, Managing Director, Silicon Valley Bank

1.00 pm Lunch

2.00 pm **The Post Mortem: What We Can Learn from Failures?**

Moderator: Ariel Muslera, Senior Advisor, LAVCA
Susana García-Robles, Principal Investment Officer, MIF/FOMIN
Everson Lopes, Managing Director, Ideiasnet
Antoine Colaco, Partner, Valor Capital Group

2.40 pm **Going Regional/Going Global**

Moderator: Ariel Muslera, Senior Advisor, LAVCA
Hernan Kazah, Managing Partner, Kaszek Ventures
Fabricio Bloisi, CEO, Movile
Andreas Mjelde, CEO, Linio

3.20 pm **Manager Showcase**

Moderator: Eliza Erikson, Director, Investments, Omidyar Network
Gonzalo Costa, Co-Founder & Director, NXP Labs
Francisco Jardim, Founding Partner, SP Ventures
Federico Antoni, Co-Founder & Managing Partner, Venture Partners

3.40 pm Break

4.10 pm **Keynote Discussion: The Dos and Don'ts of Deal Sourcing**

Alana Patricof, Found and Managing Director, Greycroft Partners
Anderson Thees, Managing Director and Co-Founder, Redpoint e.Ventures

4.40 pm **The Path to a Liquidity Event**

Moderator: Andy Tsao, Managing Director, Silicon Valley Bank
Joao Ricardo Mendes, Founder & Co-CEO, Hotel Urbano
Francisco Alvarez-Demalde, Founder & Partner, Riverwood Capital

5.10 pm **Manager Showcase**

Moderator: Eliza Erikson, Director, Investments, Omidyar Network
Victor Aguilera, Aurus
Camilo Kejner, Angel Ventures Mexico
Rafael Coelho, Founding Partner & Managing Director, W7 Venture Capital

5.30 pm **Closing Keynote**

Sandra Miller, Co-Chair, Entrepreneurship, Singularity University

6.00 pm Cocktail