



Mexico City, Mexico
September 12, 2014

Nexus Capital Announces the Initial Public Offering of Grupo Hotelero Santa Fe

On February 2010, Nexus Capital, through Nexus Capital Private Equity Fund III, L.P. (“Nexus III”), partnered with Grupo Chartwell and Walton Street Capital in order to form Grupo Hotelero Santa Fe, S. de R.L. de C.V. (“HOTEL” or the “Company”), a leading platform specifically created to operate and acquire hotels in Mexico.

As of June 30, 2014, HOTEL’s operating portfolio includes 13 hotels of which 6 are own, 4 are owned by third parties and 3 are in development stage for a total of 3,292 current rooms plus 443 rooms under development. The Company’s hotel platform includes the market leading brand Krystal consisting of four hotel sub-brands: Krystal Grand (5 star luxury), Krystal Resorts (5 stars), Krystal Beach (4 stars) and Krystal Urban (4 stars).

On September 12, 2014, the Company placed its shares on the Mexican Stock Exchange with the ticker BMV:HOTEL (Bloomberg: “HOTEL*:MM”), at a price of MX\$10.00 per share, equivalent to US\$0.7568. At such price, the aggregate value of the offering was MX\$750 million or approximately US\$56.76 million.

One hundred percent of the offering was primary; after which Nexus III has a 34.45% ownership in HOTEL and is the largest investor in the Company. At the offering price of MX\$10.00 per share, Nexus III’s unrealized gross multiple of cost is 1.75x.

The lead underwriters of the offering were Casa de Bolsa Banorte Ixe, S.A. de C.V. and Casa de Bolsa Santander, S.A. de C.V.

For more information about Grupo Hotelero Santa Fe please visit: www.gsf-hotels.com.

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About Nexus Capital

Nexus Capital is the largest independent private equity firm in Mexico and has one of the longest and most successful track records in private equity in Latin America focused on enhancing the value of its investment portfolio.

Nexus Capital has raised and managed five funds with aggregate capital commitments of over US\$1.2 billion and is the only Mexican private equity manager that has listed five portfolio companies in the public markets. Nexus Capital recently raised US\$550 million for its fund Nexus Capital VI, and is currently analyzing investment opportunities in mid-sized Mexican companies with high-growth potential whose value can be enhanced through improved management and operations, value-added acquisitions and application of world class business models.

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