

The Latin American Venture Capital Association

Building the Venture Capital and
Private Equity Industry in
Latin America and the Caribbean

LAVCA 5th Annual Summit

“Bolstering Fundraising through Effective Investor Outreach”

How does LAVCA support member fundraising?

- **Research & Best Practices**
- **Knowledge Exchange and Networking**
- **Coordination and Support to local VC Associations**

LAVCA 5th Annual Summit

Research & Best Practices

2006-7 initiatives include:

- 2nd Annual Scorecard on the LAC VC/PE Venture Environment
- Data Collection
 - Investment & Fundraising Survey with Thomson Financial
 - 2006 LAVCA Dealbook
 - 2006 Guide to Fund Managers
- Monthly Industry Newsletter – *The LAVCA Reporter*
- Fund Economics Toolkit
- Corporate Governance Toolkit & Consolidation of Best Practices
- Model Documents
 - 2006 Guide to VC/PE Term Sheets in Brazil

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Knowledge Exchange and Networking

2007 initiatives include:

- **LAVCA's 5th Annual Summit**
 - Quality networking for industry practitioners
- **LAVCA's 2nd Annual LP/GP Roundtable**
 - Education and outreach to international investors
- **Outreach to Local and International Investors**
 - Exchange visits and workshops
- **Exchanges & Information for Fund Managers**
 - Focused networks of peers for knowledge sharing

LAVCA 5th Annual Summit

Coordination & Support of VCAs

2007 initiatives include:

- **Annual VC/PE Association Mgmt in LAC**
 - Coordination of association activities for enhanced member support
- **Serve as resource center & repository of industry information**
- **Specific support to new associations**
 - Technical Assistance
- **Ongoing interchange among associations**
 - LAC VCA list serve
 - Directory & Association Calendar



www.lavca.org